
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

**Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): October 31, 2007

PRUDENTIAL FINANCIAL, INC.

(Exact name of registrant as specified in its charter)

New Jersey
(State or other jurisdiction
of incorporation)

001-16707
(Commission File Number)

22-3703799
(I.R.S. Employer
Identification No.)

751 Broad Street
Newark, New Jersey 07102
(Address of principal executive offices and zip code)

(973) 802-6000
(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 2.02 Results of Operations and Financial Condition.

Prudential Financial, Inc., a New Jersey corporation, furnishes herewith, as Exhibit 99.0, a news release announcing third quarter 2007 results.

Item 7.01 Regulation FD Disclosure.

- A. Prudential Financial, Inc., a New Jersey corporation, furnishes herewith, as Exhibit 99.0, a news release announcing third quarter 2007 results.
- B. Prudential Financial, Inc. furnishes herewith, as Exhibit 99.1, the Quarterly Financial Supplement for its Financial Services Businesses for the quarterly period ended September 30, 2007.
- C. In connection with its announcement of third quarter 2007 results, Prudential Financial, Inc. furnishes herewith, as Exhibit 99.2, information about the Company's investments, as of September 30, 2007, in mortgage backed securities and asset backed securities. In its conference call to discuss second quarter 2007 results, Prudential Financial, Inc.'s management advised investors that the estimated exposure of the Financial Services Businesses to credit-related loss of principal on its holdings of asset backed securities secured by sub-prime mortgages under stress scenarios was \$150 million after-tax over a five-year period. This estimate was based on holdings of the Financial Services Businesses as of June 30, 2007 and was associated with a 40% decline in housing prices for the collateral underlying the securities owned. The estimate of credit-related loss of principal is a measure of possible net loss of principal on the securities owned rather than a measure of changes in market value of the securities that could be recognized under generally accepted accounting principles during the period of ownership as unrealized or realized losses on investments, or realized losses that could result from sale of the securities. Management's estimate of the exposure of the Financial Services Businesses to credit-related loss of principal on its holdings of asset backed securities secured by sub-prime mortgages as of September 30, 2007 under similar stress scenarios is not materially changed from its estimate as of June 30, 2007.

Item 9.01 Financial Statements and Exhibits.**(d) Exhibits**

- 99.0 News release of Prudential Financial, Inc., dated October 31, 2007, announcing third quarter 2007 results (furnished and not filed).
- 99.1 Quarterly Financial Supplement for the Financial Services Businesses of Prudential Financial, Inc. for the quarterly period ended September 30, 2007 (furnished and not filed).
- 99.2 Information about Prudential Financial, Inc.'s investments, as of September 30, 2007, in mortgage backed securities and asset backed securities (furnished and not filed).

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: October 31, 2007

PRUDENTIAL FINANCIAL, INC.

By: /s/ PETER B. SAYRE

Name: Peter B. Sayre

Title: Senior Vice President and Controller
(Principal Accounting Officer)

Exhibit Index

Exhibit No.	Description
99.0	News release of Prudential Financial, Inc., dated October 31, 2007, announcing third quarter 2007 results (furnished and not filed).
99.1	Quarterly Financial Supplement for the Financial Services Businesses of Prudential Financial, Inc. for the quarterly period ended September 30, 2007 (furnished and not filed).
99.2	Information about Prudential Financial, Inc.'s investments, as of September 30, 2007, in mortgage backed securities and asset backed securities (furnished and not filed).

News Release



Prudential Financial, Inc.
751 Broad Street
Newark, NJ 07102-3777
www.prudential.com

For Immediate Release

October 31, 2007

Contact: Gabrielle Shanin
(973) 802-7779

**PRUDENTIAL FINANCIAL, INC.
ANNOUNCES THIRD QUARTER 2007 RESULTS;
INCREASES 2007 EARNINGS GUIDANCE**

NEWARK, N.J. – Prudential Financial, Inc. (NYSE:PRU) today reported net income for its Financial Services Businesses of \$860 million (\$1.88 per Common share) for the third quarter of 2007, compared to \$1.152 billion (\$2.38 per Common share) for the year-ago quarter. After-tax adjusted operating income for the Financial Services Businesses was \$905 million (\$1.97 per Common share) for the third quarter of 2007, compared to \$828 million (\$1.72 per Common share) for the third quarter of 2006, a 15% increase per Common share. Adjusted operating income is a non-GAAP measure as discussed below.

For the first nine months of 2007, net income for the Financial Services Businesses amounted to \$2.720 billion (\$5.86 per Common share) compared to \$2.251 billion (\$4.62 per Common share) for the first nine months of 2006. After-tax adjusted operating income for the Financial Services Businesses for the first nine months of 2007 amounted to \$2.643 billion (\$5.69 per Common share) compared to \$2.145 billion (\$4.41 per Common share) for the first nine months of 2006.

“Our results for the third quarter, despite turbulent financial markets, strengthen our confidence that Prudential’s balanced mix of businesses will continue to deliver performance consistent with our objectives in the long term,” said Chairman and CEO Arthur F. Ryan.

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“Considering our results for the first nine months of the year, we believe that Prudential Financial will achieve Common Stock earnings per share for 2007 in the range of \$7.45 to \$7.60 based on after-tax adjusted operating income of the Financial Services Businesses. This expectation assumes stable equity markets over the remainder of the year,” Ryan said. The 2007 expectation is subject to change if this assumption is not realized and as discussed under “Forward-Looking Statements and Non-GAAP Measures” below.

Adjusted operating income is not calculated under generally accepted accounting principles (GAAP). Information regarding adjusted operating income, a non-GAAP measure, is discussed later in this press release under “Forward-Looking Statements and Non-GAAP Measures,” and a reconciliation of adjusted operating income to the most comparable GAAP measure is provided in the tables that accompany this release.

The company acquired the variable annuity business of The Allstate Corporation on June 1, 2006. Results of the Financial Services Businesses include the results of this business from the date of acquisition.

Financial Services Businesses

Prudential Financial’s Common Stock (NYSE:PRU) reflects the performance of its Financial Services Businesses, which consist of its Insurance, Investment, and International Insurance and Investments divisions and its Corporate and Other operations.

In the following business-level discussion, adjusted operating income refers to pre-tax results. Current quarter results for several segments reflect decreases in market value of certain externally managed investments in the European market, which are included in adjusted operating income. These decreases in market value had an aggregate negative impact of \$78 million on pre-tax adjusted operating income of the Financial Services Businesses.

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The **Insurance division** reported adjusted operating income of \$547 million for the third quarter of 2007, compared to \$465 million in the year-ago quarter. Our Individual Life segment reported adjusted operating income of \$247 million for the current quarter, compared to \$183 million in the year-ago quarter. Current quarter results benefited from a \$78 million net reduction in amortization of deferred policy acquisition and other costs reflecting updates of our actuarial assumptions based on an annual review, while results for the year-ago quarter included a net benefit from similar items totaling \$46 million. Current quarter adjusted operating income also included \$57 million from compensation received based on multi-year profitability of third party products we distribute, while results for the year-ago quarter included a similar benefit amounting to \$25 million. Excluding these items, adjusted operating income of the Individual Life segment was unchanged from the year-ago quarter. Our Individual Annuities segment reported adjusted operating income of \$203 million in the current quarter, compared to \$192 million in the year-ago quarter. Current quarter results benefited from a \$30 million net reduction in deferred policy acquisition cost amortization and other costs, reflecting our increased estimate of profitability for annuity products based on an annual review, while results for the year-ago quarter included a net benefit from similar items totaling \$37 million. Excluding the effect of these items, adjusted operating income for the Individual Annuities segment increased \$18 million from the year-ago quarter, primarily reflecting higher asset-based fees due to growth in variable annuity account values. Our Group Insurance segment reported adjusted operating income of \$97 million in the current quarter, compared to \$90 million in the year-ago quarter. Current quarter results benefited \$13 million from refinements of group disability reserves based on an annual review, while results for the year-ago quarter included a similar benefit amounting to \$19 million. Excluding these items, adjusted operating income for the Group Insurance segment increased \$13 million from the year-ago quarter, primarily as a result of more favorable group life claims experience.

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The **Investment division** reported adjusted operating income of \$257 million for the third quarter of 2007, compared to \$260 million in the year-ago quarter. The Retirement segment reported adjusted operating income of \$53 million for the current quarter, compared to \$109 million in the year-ago quarter. Current quarter adjusted operating income includes an \$81 million charge reflecting payments to be made to clients who authorize us to proceed on their behalf to pursue remedies associated with losses attributable to certain investment funds managed by State Street Global Advisors, Inc. We commenced litigation on October 1 to pursue these remedies. Excluding this charge, adjusted operating income for the Retirement segment increased \$25 million from the year-ago quarter, as current quarter results benefited from higher fees, due to growth of Full Service Retirement account values, and more favorable case experience. A greater contribution from investment income net of interest costs, reflecting increased balances for institutional investment products, was essentially offset by decreases of \$12 million in market value of certain externally managed investments, as noted above, included in Retirement segment adjusted operating income. The Asset Management segment reported adjusted operating income of \$119 million for the current quarter, an increase of \$19 million from the year-ago quarter. Current quarter results benefited from increased performance-based fees, primarily related to real estate investment management, and increased asset management fees. These increases were partially offset by losses of \$42 million from the segment's commercial mortgage securitization operations, reflecting unfavorable credit market conditions, compared to a \$5 million contribution to adjusted operating income in the year-ago quarter. Our Financial Advisory segment, which reflects our retail securities brokerage joint venture with Wachovia, reported adjusted operating income of \$85 million for the current quarter, compared to \$51 million in the year-ago quarter. Our 38% share of the venture resulted in adjusted operating income of \$97 million for the current quarter, compared to \$73 million in the year-ago quarter, reflecting the venture's increased income from fees and commissions. The segment's results for the current quarter include expenses of \$12 million related to obligations and costs we retained in connection with the contributed businesses primarily for litigation and regulatory matters, while results for the year-ago quarter include \$22 million of such costs.

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The **International Insurance and Investments division** reported adjusted operating income of \$480 million for the third quarter of 2007, compared to \$428 million in the year-ago quarter. The International Insurance segment reported adjusted operating income of \$366 million for the current quarter, compared to \$397 million for the year-ago quarter. The segment's Life Planner insurance operations reported adjusted operating income of \$213 million for the current quarter, compared to \$248 million in the year-ago quarter. Current quarter results reflected decreases of \$53 million in market value of certain externally managed investments, as noted above. Excluding this item, adjusted operating income for the segment's Life Planner operations increased \$18 million from the year-ago quarter. This increase reflected business growth, together with a favorable impact from foreign currency exchange rates of \$8 million versus the year-ago quarter. The foreign exchange impact was more than offset by a less favorable level of policy benefits and expenses. The segment's Gibraltar Life operations reported adjusted operating income of \$153 million for the current quarter, essentially unchanged from \$149 million in the year-ago quarter. The International Investments segment reported adjusted operating income of \$114 million for the current quarter, compared to \$31 million in the year-ago quarter. Current quarter results include income of \$37 million from the sale of an interest in operating joint ventures; income of \$22 million from market value changes in securities held relating to trading exchange memberships; and a benefit of \$17 million from recoveries related to a former investment of our Korean asset management operations. Excluding these items, adjusted operating income for the International Investments segment increased \$7 million from the year-ago quarter, reflecting more favorable results from the segment's asset management businesses.

Corporate and Other operations resulted in a loss, on an adjusted operating income basis, of \$5 million in the third quarter of 2007, compared to adjusted operating income of \$4 million in the year-ago quarter. The decrease reflects a lower contribution from the company's real estate and relocation business. Adjusted operating income from the real estate and relocation business amounted to \$21 million in the current quarter, a \$15 million decrease from the year-ago quarter.

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Assets under management amounted to \$637 billion at September 30, 2007, compared to \$586 billion a year earlier and \$616 billion at December 31, 2006. Assets under management at September 30, 2006 and December 31, 2006 included \$22 billion and \$24 billion, respectively, related to investments in operating joint ventures which were sold by the company during the third quarter of 2007.

Net income of the Financial Services Businesses for the third quarter of 2007 amounted to \$860 million, compared to \$1.152 billion in the year-ago quarter. Current quarter net income includes \$109 million of pre-tax net realized investment losses and related charges and adjustments. Net realized investment losses in the current quarter include \$44 million of losses from impairments and sales of credit-impaired securities and \$67 million from disposals of asset-backed securities collateralized by sub-prime mortgages. At September 30, 2007, gross unrealized losses on general account fixed maturity investments of the Financial Services Businesses amounted to \$1.494 billion, including \$1.322 billion on investment-grade securities, which are primarily interest rate related. Gross unrealized losses on general account fixed maturity investments of the Financial Services Businesses at September 30, 2007 included \$318 million related to asset-backed securities collateralized by sub-prime mortgages. Gross unrealized losses on general account fixed maturity investments of the Financial Services Businesses amounted to \$652 million at year-end 2006.

Net income for the current quarter also reflects pre-tax increases of \$36 million in recorded asset values and \$6 million in recorded liabilities representing changes in value which will ultimately accrue to contractholders. These changes primarily represent interest rate related mark-to-market adjustments. Net income for the current quarter also includes \$15 million of pre-tax income from divested businesses.

Net income of the Financial Services Businesses for the year-ago quarter included \$221 million of net realized investment gains and related charges and adjustments, increases of \$257 million in recorded assets and \$168 million in recorded liabilities for which changes in value will ultimately accrue to contractholders, and income of \$10 million from divested businesses, in each case before income taxes. In addition, net income for the year-ago quarter included income from discontinued operations of \$66 million (net of related taxes).

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Closed Block Business

Prudential's Class B Stock, which is not traded on any exchange, reflects the performance of its Closed Block Business.

The Closed Block Business includes our in-force participating life insurance and annuity policies, and assets that are being used for the payment of benefits and policyholder dividends on these policies, as well as other assets and equity that support these policies. We have ceased offering these participating policies.

The Closed Block Business reported income from continuing operations before income taxes of \$8 million for the third quarter of 2007 and \$74 million for the year-ago quarter. Closed Block Business results included net realized investment gains of \$113 million in the current quarter and \$150 million in the year-ago quarter. The Closed Block Business reported net income for the third quarter of 2007 of \$7 million, compared to \$53 million for the year-ago quarter.

For the first nine months of 2007, the Closed Block Business reported income from continuing operations before income taxes of \$160 million, compared to \$196 million for the first nine months of 2006. The Closed Block Business reported net income of \$113 million for the first nine months of 2007 and \$140 million for the first nine months of 2006.

Consolidated Results

There is no legal separation of the Financial Services Businesses and the Closed Block Business, and holders of the Common Stock and the Class B Stock are both common stockholders of Prudential Financial, Inc.

On a consolidated basis, which includes the results of both the Financial Services Businesses and the Closed Block Business, Prudential Financial, Inc. reported net income of \$867 million for the third quarter of 2007 and \$1.205 billion for the year-ago quarter, and reported net income of \$2.833 billion for the first nine months of 2007 and \$2.391 billion for the first nine months of 2006.

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Share Repurchases and Issuance

During the third quarter of 2007, the company acquired 8.3 million shares of its Common Stock, at a total cost of \$750 million. From the commencement of share repurchases in May 2002, through September 30, 2007, the company has acquired 176.7 million shares of its Common Stock at a total cost of \$10.138 billion.

Forward-Looking Statements and Non-GAAP Measures

Certain of the statements included in this release, including (but not limited to) those in the fourth paragraph hereof, constitute forward-looking statements within the meaning of the U. S. Private Securities Litigation Reform Act of 1995. Words such as “expects,” “believes,” “anticipates,” “includes,” “plans,” “assumes,” “estimates,” “projects,” “intends,” “should,” “will,” “shall,” or variations of such words are generally part of forward-looking statements. Forward-looking statements are made based on management’s current expectations and beliefs concerning future developments and their potential effects upon Prudential Financial, Inc. and its subsidiaries. There can be no assurance that future developments affecting Prudential Financial, Inc. and its subsidiaries will be those anticipated by management. These forward-looking statements are not a guarantee of future performance and involve risks and uncertainties, and there are certain important factors that could cause actual results to differ, possibly materially, from expectations or estimates reflected in such forward-looking statements, including, among others: (1) general economic, market and political conditions, including the performance and fluctuations of stock, real estate, and other financial markets; (2) interest rate fluctuations; (3) reestimates of our reserves for future policy benefits and claims; (4) differences between actual experience regarding mortality, morbidity, persistency, surrender experience, interest rates or market returns and the assumptions we use in pricing our products, establishing liabilities and reserves or for other purposes; (5) changes in our assumptions related to deferred policy acquisition costs, valuation of business acquired or goodwill; (6) changes in our claims-paying or credit ratings; (7) investment losses and defaults; (8) competition in our product lines and for personnel; (9) changes in tax law;

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(10) economic, political, currency and other risks relating to our international operations; (11) fluctuations in foreign currency exchange rates and foreign securities markets; (12) regulatory or legislative changes; (13) adverse determinations in litigation or regulatory matters and our exposure to contingent liabilities, including in connection with our divestiture or winding down of businesses; (14) domestic or international military actions, natural or man-made disasters including terrorist activities or pandemic disease, or other events resulting in catastrophic loss of life; (15) ineffectiveness of risk management policies and procedures in identifying, monitoring and managing risks; (16) effects of acquisitions, divestitures and restructurings, including possible difficulties in integrating and realizing the projected results of acquisitions; (17) changes in statutory or U.S. GAAP accounting principles, practices or policies; (18) changes in assumptions for retirement expense; (19) Prudential Financial, Inc.'s primary reliance, as a holding company, on dividends or distributions from its subsidiaries to meet debt payment obligations and continue share repurchases, and the applicable regulatory restrictions on the ability of the subsidiaries to pay such dividends or distributions; and (20) risks due to the lack of legal separation between our Financial Services Businesses and our Closed Block Business. Prudential Financial, Inc. does not intend, and is under no obligation, to update any particular forward-looking statement included in this document.

Adjusted operating income is a non-GAAP measure of performance of our Financial Services Businesses. Adjusted operating income excludes "Realized investment gains (losses), net," as adjusted, and related charges and adjustments. A significant element of realized investment gains and losses are impairments and credit-related and interest rate-related gains and losses. Impairments and losses from sales of credit-impaired securities, the timing of which depends largely on market credit cycles, can vary considerably across periods. The timing of other sales that would result in gains or losses, such as interest rate-related gains or losses, is largely subject to our discretion and influenced by market opportunities as well as our tax profile. Realized investment gains (losses) representing profit or loss of certain of our businesses which primarily originate investments for sale or syndication to unrelated investors, and those associated with terminating

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hedges of foreign currency earnings and current period yield adjustments are included in adjusted operating income. Realized investment gains and losses from products that are free standing derivatives or contain embedded derivatives, and from associated derivative portfolios that are part of an economic hedging program related to the risk of those products, are included in adjusted operating income. Adjusted operating income also excludes investment gains and losses on trading account assets supporting insurance liabilities and changes in experience-rated contractholder liabilities due to asset value changes, because these recorded changes in asset and liability values will ultimately accrue to contractholders. Trends in the underlying profitability of our businesses can be more clearly identified without the fluctuating effects of these transactions. In addition, adjusted operating income excludes the results of divested businesses, which are not relevant to our ongoing operations. Discontinued operations, which is presented as a separate component of net income under GAAP, is also excluded from adjusted operating income.

We believe that the presentation of adjusted operating income as we measure it for management purposes enhances understanding of the results of operations of the Financial Services Businesses by highlighting the results from ongoing operations and the underlying profitability of our businesses. However, adjusted operating income is not a substitute for income determined in accordance with GAAP, and the excluded items are important to an understanding of our overall results of operations. The schedules accompanying this release provide a reconciliation of adjusted operating income for the Financial Services Businesses to income from continuing operations in accordance with GAAP.

Our expectation of Common Stock earnings per share is based on after-tax adjusted operating income. Because we do not predict future realized investment gains / losses or recorded changes in asset and liability values that will ultimately accrue to contractholders, we cannot provide a measure of our Common Stock earnings per share expectation based on income from continuing operations of the Financial Services Businesses, which is the GAAP measure most comparable to adjusted operating income.

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The information referred to above, as well as the risks of our businesses described in our Annual Report on Form 10-K for the year ended December 31, 2006, should be considered by readers when reviewing forward-looking statements contained in this release. Additional historical information relating to our financial performance is located on our Web site at www.investor.prudential.com.

Earnings Conference Call

Members of Prudential's senior management will host a conference call on Thursday, November 1, 2007 at 11 a.m. ET, to discuss with the investment community the company's third quarter results. The conference call will be broadcast live over the company's Investor Relations Web site at: www.investor.prudential.com. Please log on fifteen minutes early in the event necessary software needs to be downloaded. The call will remain on the Investor Relations Web site for replay through November 16. Institutional investors, analysts, and other members of the professional financial community are invited to listen to the call and participate in Q&A by dialing (877) 777-1971 (domestic callers) or (612) 332-0226 (international callers). All others are encouraged to dial into the conference call in listen-only mode, using the same numbers. To listen to a replay of the conference call starting at 2:30 p.m. on November 1, through November 8, dial (800) 475-6701 (domestic callers) or (320) 365-3844 (international callers). The access code for the replay is 860620.

Prudential Financial, Inc. (NYSE: PRU), a financial services leader with approximately \$637 billion of assets under management as of September 30, 2007, has operations in the United States, Asia, Europe, and Latin America. Leveraging its heritage of life insurance and asset management expertise, Prudential is focused on helping individual and institutional customers grow and protect their wealth. The company's well-known Rock symbol is an icon of strength, stability, expertise and innovation that has stood the test of time. Prudential's businesses offer a variety of products and services, including life insurance, annuities, retirement-related services, mutual funds, investment management, and real estate services. For more information, please visit www.prudential.com.



Financial Highlights

(in millions, except per share data, unaudited)

	Three Months Ended September 30		Nine Months Ended September 30	
	2007	2006	2007	2006
Financial Services Businesses Income Statement Data:				
Adjusted Operating Income (1):				
Revenues:				
Premiums	\$ 2,673	\$ 2,548	\$ 8,077	\$ 7,694
Policy charges and fee income	727	583	2,294	1,912
Net investment income	2,113	1,962	6,240	5,647
Asset management fees, commissions and other income	1,145	971	3,406	2,831
Total revenues	6,658	6,064	20,017	18,084
Benefits and expenses:				
Insurance and annuity benefits	2,658	2,650	8,104	7,818
Interest credited to policyholders' account balances	779	716	2,286	2,045
Interest expense	281	249	831	694
Other expenses	1,661	1,292	5,049	4,521
Total benefits and expenses	5,379	4,907	16,270	15,078
Adjusted operating income before income taxes	1,279	1,157	3,747	3,006
Income taxes, applicable to adjusted operating income	374	329	1,104	861
Financial Services Businesses after-tax adjusted operating income (1)	905	828	2,643	2,145
Reconciling Items:				
Realized investment gains (losses), net, and related charges and adjustments	(109)	221	63	(40)
Investment gains (losses) on trading account assets supporting insurance liabilities, net	36	257	10	(8)
Change in experience-rated contractholder liabilities due to asset value changes	(6)	(168)	4	28
Divested businesses	15	10	29	58
Equity in earnings of operating joint ventures	(103)	(78)	(323)	(223)
Total reconciling items, before income taxes	(167)	242	(217)	(185)
Income taxes, not applicable to adjusted operating income	(59)	34	(90)	(91)
Total reconciling items, after income taxes	(108)	208	(127)	(94)
Income from continuing operations (after-tax) of Financial Services Businesses before equity in earnings of operating joint ventures	797	1,036	2,516	2,051
Equity in earnings of operating joint ventures, net of taxes	67	50	200	146
Income from continuing operations (after-tax) of Financial Services Businesses	864	1,086	2,716	2,197
Income (loss) from discontinued operations, net of taxes	(4)	66	4	54
Net income of Financial Services Businesses	\$ 860	\$ 1,152	\$ 2,720	\$ 2,251
Direct equity adjustment for earnings per share calculation (2)	13	16	42	51
Earnings available to holders of Common Stock after direct equity adjustment:				
Based on net income	\$ 873	\$ 1,168	\$ 2,762	\$ 2,302
Based on after-tax adjusted operating income	\$ 918	\$ 844	\$ 2,685	\$ 2,196

See footnotes on last page.

Financial Highlights

(in millions, except per share data, unaudited)

	Three Months Ended September 30		Nine Months Ended September 30	
	2007	2006	2007	2006
Earnings per share of Common Stock (diluted) (2):				
Financial Services Businesses after-tax adjusted operating income	\$ 1.97	\$ 1.72	\$ 5.69	\$ 4.41
Reconciling Items:				
Realized investment gains (losses), net, and related charges and adjustments	(0.24)	0.45	0.13	(0.08)
Investment gains (losses) on trading account assets supporting insurance liabilities, net	0.08	0.52	0.02	(0.02)
Change in experience-rated contractholder liabilities due to asset value changes	(0.01)	(0.34)	0.01	0.06
Divested businesses	0.03	0.02	0.06	0.12
Equity in earnings of operating joint ventures	(0.22)	(0.16)	(0.68)	(0.45)
Total reconciling items, before income taxes	(0.36)	0.49	(0.46)	(0.37)
Income taxes, not applicable to adjusted operating income	(0.13)	0.06	(0.19)	(0.18)
Total reconciling items, after income taxes	(0.23)	0.43	(0.27)	(0.19)
Income from continuing operations (after-tax) of Financial Services Businesses before equity in earnings of operating joint ventures	1.74	2.15	5.42	4.22
Equity in earnings of operating joint ventures, net of taxes	0.15	0.10	0.43	0.29
Income from continuing operations (after-tax) of Financial Services Businesses	1.89	2.25	5.85	4.51
Income (loss) from discontinued operations, net of taxes	(0.01)	0.13	0.01	0.11
Net income of Financial Services Businesses	<u>\$ 1.88</u>	<u>\$ 2.38</u>	<u>\$ 5.86</u>	<u>\$ 4.62</u>
Weighted average number of outstanding Common shares (diluted basis)	<u>464.9</u>	<u>490.5</u>	<u>471.6</u>	<u>497.8</u>
Financial Services Businesses Attributed Equity (as of end of period):				
Total attributed equity	\$21,751	\$22,053		
Per share of Common Stock - diluted	47.08	45.31		
Attributed equity excluding accumulated other comprehensive income related to unrealized gains and losses on investments and pension/postretirement benefits	\$22,244	\$21,290		
Per share of Common Stock - diluted	48.15	43.74		
Number of diluted shares at end of period	<u>462.0</u>	<u>486.7</u>		
Adjusted operating income before income taxes, by Segment (1):				
Individual Life	\$ 247	\$ 183	\$ 489	\$ 412
Individual Annuities	203	192	549	432
Group Insurance	97	90	217	166
Total Insurance Division	547	465	1,255	1,010
Asset Management	119	100	493	406
Financial Advisory	85	51	254	(26)
Retirement	53	109	339	388
Total Investment Division	257	260	1,086	768
International Insurance	366	397	1,191	1,059
International Investments	114	31	219	109
Total International Insurance and Investments Division	480	428	1,410	1,168
Corporate and other operations	(5)	4	(4)	60
Financial Services Businesses adjusted operating income before income taxes	<u>1,279</u>	<u>1,157</u>	<u>3,747</u>	<u>3,006</u>
Reconciling Items:				
Realized investment gains (losses), net, and related charges and adjustments	(109)	221	63	(40)
Investment gains (losses) on trading account assets supporting insurance liabilities, net	36	257	10	(8)
Change in experience-rated contractholder liabilities due to asset value changes	(6)	(168)	4	28
Divested businesses	15	10	29	58
Equity in earnings of operating joint ventures	(103)	(78)	(323)	(223)
Total reconciling items, before income taxes	(167)	242	(217)	(185)
Income from continuing operations before income taxes and equity in earnings of operating joint ventures - Financial Services Businesses	<u>\$ 1,112</u>	<u>\$ 1,399</u>	<u>\$ 3,530</u>	<u>\$ 2,821</u>

See footnotes on last page.

Financial Highlights

(in millions, except per share data or as otherwise noted, unaudited)

	Three Months Ended September 30		Nine Months Ended September 30	
	2007	2006	2007	2006
Insurance Division:				
Individual Life Insurance Sales (3):				
Excluding corporate-owned life insurance				
Variable life	\$ 19	\$ 25	\$ 86	\$ 70
Universal life	40	34	129	117
Term life	54	35	157	100
Total excluding corporate-owned life insurance	113	94	372	287
Corporate-owned life insurance	1	5	9	10
Total	<u>\$ 114</u>	<u>\$ 99</u>	<u>\$ 381</u>	<u>\$ 297</u>
Fixed and Variable Annuity Sales and Account Values:				
Gross sales	\$ 2,841	\$ 2,356	\$ 8,694	\$ 7,045
Net sales	\$ 444	\$ 197	\$ 1,317	\$ 1,383
Total account value at end of period	<u>\$84,719</u>	<u>\$74,369</u>		
Group Insurance New Annualized Premiums (4):				
Group life	\$ 33	\$ 98	\$ 162	\$ 329
Group disability	21	29	139	121
Total	<u>\$ 54</u>	<u>\$ 127</u>	<u>\$ 301</u>	<u>\$ 450</u>
Investment Division:				
Asset Management Segment:				
Assets managed by Investment Management and Advisory Services (in billions, as of end of period):				
Institutional customers	\$ 170.1	\$ 147.9		
Retail customers	88.5	75.9		
General account	171.6	163.8		
Total Investment Management and Advisory Services	<u>\$ 430.2</u>	<u>\$ 387.6</u>		
Institutional Assets Under Management (in billions):				
Gross additions, other than money market (5)	\$ 5.4	\$ 6.5	\$ 16.8	\$ 19.1
Net additions (withdrawals), other than money market	<u>\$ (0.6)</u>	<u>\$ 3.2</u>	<u>\$ 2.3</u>	<u>\$ 7.4</u>
Retail Assets Under Management (in billions):				
Gross additions, other than money market (5)	\$ 2.7	\$ 1.9	\$ 7.9	\$ 7.9
Net additions (withdrawals), other than money market	<u>\$ 0.3</u>	<u>\$ (0.7)</u>	<u>\$ (0.1)</u>	<u>\$ —</u>
Wrap-fee Product Assets Under Administration (in billions):				
Gross additions	\$ 3.6	\$ 4.7	\$ 15.1	\$ 17.7
Net additions	<u>\$ —</u>	<u>\$ 1.5</u>	<u>\$ 3.8</u>	<u>\$ 6.8</u>
Assets under administration at end of period	<u>\$ 82.1</u>	<u>\$ 63.9</u>		
Retirement Segment:				
Full Service:				
Deposits and sales	\$ 3,219	\$ 2,914	\$ 10,434	\$ 12,433
Net additions (withdrawals)	<u>\$ (90)</u>	<u>\$ (358)</u>	<u>\$ 489</u>	<u>\$ 278</u>
Institutional Investment Products:				
Gross additions	\$ 545	\$ 2,004	\$ 3,675	\$ 4,628
Net additions (withdrawals) (6)	<u>\$ (648)</u>	<u>\$ 1,030</u>	<u>\$ (328)</u>	<u>\$ 1,618</u>
International Insurance and Investments Division:				
International Insurance New Annualized Premiums (7):				
Actual exchange rate basis	\$ 270	\$ 265	\$ 843	\$ 854
Constant exchange rate basis	<u>\$ 285</u>	<u>\$ 280</u>	<u>\$ 895</u>	<u>\$ 901</u>

See footnotes on last page.

Financial Highlights

(in millions, except per share data or as otherwise noted, unaudited)

	Three Months Ended September 30		Nine Months Ended September 30	
	2007	2006	2007	2006
Closed Block Business Data:				
Income Statement Data:				
Revenues	\$ 1,886	\$ 1,889	\$ 5,770	\$ 5,589
Benefits and expenses	1,878	1,815	5,610	5,393
Income from continuing operations before income taxes	8	74	160	196
Income taxes	1	21	49	56
Closed Block Business income from continuing operations	7	53	111	140
Income from discontinued operations, net of taxes	—	—	2	—
Closed Block Business net income	\$ 7	\$ 53	\$ 113	\$ 140
Direct equity adjustment for earnings per share calculation (2)	(13)	(16)	(42)	(51)
Earnings available to holders of Class B Stock after direct equity adjustment - based on net income	\$ (6)	\$ 37	\$ 71	\$ 89
Income (loss) from continuing operations per share of Class B Stock	\$ (3.00)	\$ 18.50	\$ 34.50	\$ 44.50
Income from discontinued operations, net of taxes per share of Class B Stock	—	—	1.00	—
Net income (loss) per share of Class B Stock	\$ (3.00)	\$ 18.50	\$ 35.50	\$ 44.50
Weighted average diluted shares outstanding during period	2.0	2.0	2.0	2.0
Closed Block Business Attributed Equity (as of end of period):				
Total attributed equity	\$ 1,226	\$ 1,145		
Per Share of Class B Stock	613.00	572.50		
Attributed equity excluding accumulated other comprehensive income related to unrealized gains and losses on investments and pension/postretirement benefits	\$ 1,264	\$ 1,079		
Per Share of Class B Stock	632.00	539.50		
Number of Class B Shares at end of period	2.0	2.0		
Consolidated Data:				
Consolidated Income Statement Data:				
Revenues	\$ 8,393	\$ 8,361	\$25,593	\$23,461
Benefits and expenses	7,273	6,888	21,903	20,444
Income from continuing operations before income taxes and equity in earnings of operating joint ventures	1,120	1,473	3,690	3,017
Income tax expense	316	384	1,063	826
Income from continuing operations before equity in earnings of operating joint ventures	804	1,089	2,627	2,191
Equity in earnings of operating joint ventures, net of taxes	67	50	200	146
Income from continuing operations	871	1,139	2,827	2,337
Income (loss) from discontinued operations, net of taxes	(4)	66	6	54
Consolidated net income	\$ 867	\$ 1,205	\$ 2,833	\$ 2,391
Net income:				
Financial Services Businesses	\$ 860	\$ 1,152	\$ 2,720	\$ 2,251
Closed Block Business	7	53	113	140
Consolidated net income	\$ 867	\$ 1,205	\$ 2,833	\$ 2,391
Assets and Asset Management Information (in billions, as of end of period)				
Total assets	\$ 480.4	\$ 438.3		
Assets under management (at fair market value):				
Managed by Investment Division:				
Asset Management Segment - Investment Management and Advisory Services	\$ 430.2	\$ 387.6		
Non-proprietary assets under management	57.0	51.0		
Total managed by Investment Division	487.2	438.6		
Managed by International Insurance and Investments Division (8)	71.5	82.2		
Managed by Insurance Division	78.2	65.4		
Total assets under management	636.9	586.2		
Client assets under administration	131.4	105.8		
Total assets under management and administration	\$ 768.3	\$ 692.0		

See footnotes on last page.

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- (1) Adjusted operating income is a non-GAAP measure of performance of our Financial Services Businesses that excludes “Realized investment gains (losses), net”, as adjusted, and related charges and adjustments; net investment gains and losses on trading account assets supporting insurance liabilities; change in experience-rated contractholder liabilities due to asset value changes; results of divested businesses and discontinued operations; and the related tax effects thereof. Adjusted operating income includes equity in earnings of operating joint ventures and the related tax effects thereof.
- Realized investment gains (losses) representing profit or loss of certain of our businesses which primarily originate investments for sale or syndication to unrelated investors, and those associated with terminating hedges of foreign currency earnings and current period yield adjustments are included in adjusted operating income. Realized investment gains and losses from products that are free standing derivatives or contain embedded derivatives, and from associated derivative portfolios that are part of an economic hedging program related to the risk of those products, are included in adjusted operating income. Revenues and benefits and expenses shown as components of adjusted operating income, are presented on the same basis as pre-tax adjusted operating income and are adjusted for the items above as well.
- Adjusted operating income does not equate to “Income from continuing operations” as determined in accordance with GAAP but is the measure of profit or loss we use to evaluate segment performance. Adjusted operating income is not a substitute for income determined in accordance with GAAP, and our definition of adjusted operating income may differ from that used by other companies. The items above are important to an understanding of our overall results of operations. However, we believe that the presentation of adjusted operating income as we measure it for management purposes enhances the understanding of our results of operations by highlighting the results from ongoing operations and the underlying profitability factors of our businesses.
- (2) Net income for the Financial Services Businesses and the Closed Block Business is determined in accordance with GAAP and includes general and administrative expenses charged to each of the businesses based on the Company’s methodology for allocation of such expenses. Cash flows between the Financial Services Businesses and the Closed Block Business related to administrative expenses are determined by a policy servicing fee arrangement that is based upon insurance and policies in force and statutory cash premiums. To the extent reported administrative expenses vary from these cash flow amounts, the differences are recorded, on an after-tax basis, as direct equity adjustments to the equity balances of each business. The direct equity adjustments modify earnings available to holders of Common Stock and Class B Stock for earnings per share purposes. Earnings per share of Common Stock based on adjusted operating income of the Financial Services Businesses reflects these adjustments as well.
- (3) Scheduled premiums from new sales on an annualized basis and first year excess premiums and deposits on a cash-received basis.
- (4) Amounts exclude new premiums resulting from rate changes on existing policies, from additional coverage issued under our Servicemembers’ Group Life Insurance contract, and from excess premiums on group universal life insurance that build cash value but do not purchase face amounts. Group insurance new annualized premiums include premiums from the takeover of claim liabilities. Group disability amounts include long-term care products.
- (5) Includes reclassification to report certain client transfers between asset classes on a net basis, for all periods presented, rather than on a gross basis as formerly reported. These reclassifications had no impact on net additions (withdrawals) or assets under management at the end of each period.
- (6) Transfers between the Retirement and Asset Management segments, formerly included in net additions (withdrawals), are excluded for all periods presented.
- (7) Annualized new business premiums. Actual amounts reflect the impact of currency fluctuations. Constant exchange rate amounts are translated to U.S. dollars at uniform exchange rates for all periods presented, including Japanese yen, 102 per U.S. dollar; Korean won 1030 per U.S. dollar. Single premium business for the Company’s international insurance operations is included in annualized new business premiums based on a 10% credit.
- (8) Assets managed by the International Insurance and Investments Division at September 30, 2006, included \$22 billion associated with investments in operating joint ventures which the Company sold in the third quarter of 2007. As a result, these assets are no longer reported as a component of its assets under management.

Prudential Financial

Prudential Financial, Inc. (PRU)

Quarterly Financial Supplement

FINANCIAL SERVICES BUSINESSES
THIRD QUARTER 2007

Reference is made to Prudential Financial, Inc.'s filings with the Securities and Exchange Commission for general information, and consolidated financial information, regarding Prudential Financial, Inc., including its Closed Block Business. All financial information in this document is unaudited.

October 31, 2007

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FINANCIAL HIGHLIGHTS
(in millions, except per share data)

Year-to-date		% Change		2006		2007		
2007	2006			3Q	4Q	1Q	2Q	3Q
Financial Services Businesses:								
Pre-tax adjusted operating income (loss) by division:								
1,255	1,010	24%	Insurance Division	465	349	318	390	547
1,086	768	41%	Investment Division	260	361	429	400	257
1,410	1,168	21%	International Insurance and Investments Division	428	398	475	455	480
(4)	60	-107%	Corporate and other operations	4	(13)	9	(8)	(5)
3,747	3,006	25%	Total pre-tax adjusted operating income	1,157	1,095	1,231	1,237	1,279
1,104	861	28%	Income taxes, applicable to adjusted operating income	329	313	365	365	374
2,643	2,145	23%	Financial Services Businesses after-tax adjusted operating income	828	782	866	872	905
Reconciling items:								
63	(40)	258%	Realized investment gains (losses), net, and related charges and adjustments	221	130	140	32	(109)
10	(8)	225%	Investment gains (losses) on trading account assets supporting insurance liabilities, net	257	43	82	(108)	36
4	28	-86%	Change in experience-rated contractholder liabilities due to asset value changes	(168)	(17)	(62)	72	(6)
29	58	-50%	Divested businesses	10	18	19	(5)	15
(323)	(223)	-45%	Equity in earnings of operating joint ventures	(78)	(99)	(120)	(100)	(103)
(217)	(185)	-17%	Total reconciling items, before income taxes	242	75	59	(109)	(167)
(90)	(91)	1%	Income taxes, not applicable to adjusted operating income	34	43	14	(45)	(59)
(127)	(94)	-35%	Total reconciling items, after income taxes	208	32	45	(64)	(108)
Income from continuing operations (after-tax) of Financial Services Businesses before equity in earnings of operating joint ventures				1,036	814	911	808	797
200	146	37%	Equity in earnings of operating joint ventures, net of taxes	50	62	77	56	67
2,716	2,197	24%	Income from continuing operations (after-tax) of Financial Services Businesses	1,086	876	988	864	864
4	54	-93%	Income (loss) from discontinued operations, net of taxes	66	17	37	(29)	(4)
2,720	2,251	21%	Net income of Financial Services Businesses	1,152	893	1,025	835	860
Earnings per share of Common Stock (diluted):								
5.69	4.41		Financial Services Businesses after-tax adjusted operating income	1.72	1.65	1.85	1.87	1.97
Reconciling items:								
0.13	(0.08)		Realized investment gains (losses), net, and related charges and adjustments	0.45	0.27	0.29	0.07	(0.24)
0.02	(0.02)		Investment gains (losses) on trading account assets supporting insurance liabilities, net	0.52	0.09	0.17	(0.23)	0.08
0.01	0.06		Change in experience-rated contractholder liabilities due to asset value changes	(0.34)	(0.04)	(0.13)	0.15	(0.01)
0.06	0.12		Divested businesses	0.02	0.04	0.04	(0.01)	0.03
(0.68)	(0.45)		Equity in earnings of operating joint ventures	(0.16)	(0.20)	(0.25)	(0.21)	(0.22)
(0.46)	(0.37)		Total reconciling items, before income taxes	0.49	0.16	0.12	(0.23)	(0.36)
(0.19)	(0.18)		Income taxes, not applicable to adjusted operating income	0.06	0.09	0.03	(0.10)	(0.13)
(0.27)	(0.19)		Total reconciling items, after income taxes	0.43	0.07	0.09	(0.13)	(0.23)
Income from continuing operations (after-tax) of Financial Services Businesses before equity in earnings of operating joint ventures				2.15	1.72	1.94	1.74	1.74
0.43	0.29		Equity in earnings of operating joint ventures, net of taxes	0.10	0.13	0.16	0.12	0.15
5.85	4.51		Income from continuing operations (after-tax) of Financial Services Businesses	2.25	1.85	2.10	1.86	1.89
0.01	0.11		Income (loss) from discontinued operations, net of taxes	0.13	0.03	0.08	(0.06)	(0.01)
5.86	4.62		Net income of Financial Services Businesses	2.38	1.88	2.18	1.80	1.88
471.6	497.8		Weighted average number of outstanding Common shares (diluted basis)	490.5	482.8	477.2	472.8	464.9
16.46%	14.08%		Operating Return on Average Equity (based on adjusted operating income)	16.07%	15.01%	16.40%	16.31%	16.68%
Reconciliation to Consolidated Net Income of Prudential Financial, Inc.:								
2,720	2,251		Net income of Financial Services Businesses (above)	1,152	893	1,025	835	860
113	140		Net income of Closed Block Business	53	144	95	11	7
2,833	2,391		Consolidated net income	1,205	1,037	1,120	846	867
42	51		Direct equity adjustments for earnings per share calculations	16	17	15	14	13

FINANCIAL HIGHLIGHTS
(in millions, except per share data)

Year-to-date			2006		2007		
2007	2006		3Q	4Q	1Q	2Q	3Q
Financial Services Businesses Capitalization Data (1):							
		Short-term debt	9,418	10,798	12,812	11,533	12,619
		Long-term debt	7,464	9,673	10,080	9,401	9,771
		Attributed Equity:					
		Including accumulated other comprehensive income	22,053	21,690	22,265	21,718	21,751
		Excluding accumulated other comprehensive income related to unrealized gains and losses on investments and pension / postretirement benefits	21,290	21,306	21,657	21,792	22,244
		Excluding total accumulated other comprehensive income	21,232	21,194	21,585	21,835	22,051
		Total Capitalization:					
		Including accumulated other comprehensive income	29,517	31,363	32,345	31,119	31,522
		Excluding accumulated other comprehensive income related to unrealized gains and losses on investments and pension / postretirement benefits	28,754	30,979	31,737	31,193	32,015
		Excluding total accumulated other comprehensive income	28,696	30,867	31,665	31,236	31,822
		Book value per share of Common Stock:					
		Including accumulated other comprehensive income	45.31	45.18	47.05	46.27	47.08
		Excluding accumulated other comprehensive income related to unrealized gains and losses on investments and pension / postretirement benefits	43.74	44.38	45.77	46.43	48.15
		Excluding total accumulated other comprehensive income	43.62	44.15	45.61	46.52	47.73
		Number of diluted shares at end of period	486.7	480.1	473.2	469.4	462.0
Common Stock Price Range (based on closing price):							
103.17	79.06	High	79.06	86.84	93.10	103.17	98.71
84.28	71.47	Low	71.47	76.03	85.69	90.21	84.28
97.58	76.25	Close	76.25	85.86	90.26	97.23	97.58
Common Stock market capitalization (1)			36,394	40,449	42,025	44,879	44,309

(1) As of end of period.

OPERATIONS HIGHLIGHTS

Year-to-date		2006		2007		
2007	2006	3Q	4Q	1Q	2Q	3Q
Assets Under Management and Administration (\$ billions) (1) (2):						
Assets Under Management :						
Managed by Investment Division:						
Asset Management Segment - Investment Management & Advisory Services						
Institutional customers		147.9	156.8	161.0	166.2	170.1
Retail customers		75.9	79.0	84.2	87.1	88.5
General account		163.8	167.6	168.9	167.0	171.6
Total Investment Management and Advisory Services		387.6	403.4	414.1	420.3	430.2
Non-proprietary assets under management		51.0	54.2	53.4	56.1	57.0
Total managed by Investment Division		438.6	457.6	467.5	476.4	487.2
Managed by International Insurance and Investments Division (3):						
Managed by Insurance Division		65.4	72.2	73.5	77.7	78.2
Total assets under management		586.2	616.0	629.8	648.4	636.9
Client assets under administration		105.8	112.9	117.2	127.0	131.4
Total assets under management and administration		692.0	728.9	747.0	775.4	768.3
Assets managed or administered for customers outside of the United States at end of period (3)		115.5	123.8	128.8	137.3	119.6
Distribution Representatives (1):						
Prudential Agents						
		2,814	2,562	2,505	2,512	2,552
International Life Planners						
		5,802	5,828	5,893	6,001	6,038
Gibraltar Life Advisors						
		6,036	5,944	5,952	5,815	5,944
53	47	Prudential Agent productivity (\$ thousands)				
		46	74	49	57	54

(1) As of end of period.

(2) At fair market value.

(3) Assets managed by the International Insurance and Investments Division and Assets managed or administered for customers outside of the United States at end of period at June 30, 2007 included \$28 billion associated with investments in operating joint ventures which the Company sold in the third quarter of 2007. As a result, these assets are no longer reported as a component of its assets under management and administration.

COMBINED STATEMENTS OF OPERATIONS - FINANCIAL SERVICES BUSINESSES
(in millions)

Year-to-date		% Change		2006		2007		
2007	2006			3Q	4Q	1Q	2Q	3Q
Revenues (1):								
8,077	7,694	5%	Premiums	2,548	2,593	2,720	2,684	2,673
2,294	1,912	20%	Policy charges and fee income	583	737	784	783	727
6,240	5,647	11%	Net investment income	1,962	2,010	2,053	2,074	2,113
3,406	2,831	20%	Asset management fees, commissions and other income	971	1,138	1,104	1,157	1,145
20,017	18,084	11%	Total revenues	6,064	6,478	6,661	6,698	6,658
Benefits and Expenses (1):								
8,104	7,818	4%	Insurance and annuity benefits	2,650	2,605	2,763	2,683	2,658
2,286	2,045	12%	Interest credited to policyholders' account balances	716	745	745	762	779
831	694	20%	Interest expense	249	255	274	276	281
(1,649)	(1,492)	-11%	Deferral of acquisition costs	(496)	(545)	(539)	(556)	(554)
643	431	49%	Amortization of acquisition costs	(73)	239	272	265	106
6,055	5,582	8%	General and administrative expenses	1,861	2,084	1,915	2,031	2,109
16,270	15,078	8%	Total benefits and expenses	4,907	5,383	5,430	5,461	5,379
3,747	3,006	25%	Adjusted operating income before income taxes	1,157	1,095	1,231	1,237	1,279
Reconciling items:								
80	(70)	214%	Realized investment gains (losses), net, and related adjustments	214	143	146	39	(105)
(17)	30	-157%	Related charges	7	(13)	(6)	(7)	(4)
63	(40)	258%	Total realized investment gains (losses), net, and related charges and adjustments	221	130	140	32	(109)
10	(8)	225%	Investment gains (losses) on trading account assets supporting insurance liabilities, net	257	43	82	(108)	36
4	28	-86%	Change in experience-rated contractholder liabilities due to asset value changes	(168)	(17)	(62)	72	(6)
29	58	-50%	Divested businesses	10	18	19	(5)	15
(323)	(223)	-45%	Equity in earnings of operating joint ventures	(78)	(99)	(120)	(100)	(103)
(217)	(185)	-17%	Total reconciling items, before income taxes	242	75	59	(109)	(167)
Income from continuing operations before income taxes and equity in earnings of operating joint ventures				1,399	1,170	1,290	1,128	1,112
1,014	770	32%	Income tax expense	363	356	379	320	315
2,516	2,051	23%	Income from continuing operations before equity in earnings of operating joint ventures	1,036	814	911	808	797

- (1) Revenues exclude realized investment gains, net of losses and related charges and adjustments; investment gains, net of losses, on trading account assets supporting insurance liabilities, and revenues of divested businesses, and include revenues representing equity in earnings of operating joint ventures. Benefits and expenses exclude charges related to realized investment gains, net of losses; change in experience-rated contractholder liabilities due to asset value changes and benefits and expenses of divested businesses.

COMBINED BALANCE SHEETS - FINANCIAL SERVICES BUSINESSES
(in millions)

	9/30/2006	12/31/2006	3/31/2007	6/30/2007	9/30/2007
Assets:					
Investments:					
Fixed maturities, available for sale, at fair value (amortized cost \$105,750; \$109,362; \$110,980; \$108,291; \$111,668)	108,346	112,043	113,833	109,665	112,956
Fixed maturities, held to maturity, at amortized cost (fair value \$3,400; \$3,441; \$3,407; \$3,287; \$3,411)	3,473	3,469	3,440	3,370	3,473
Trading account assets supporting insurance liabilities, at fair value	14,453	14,262	14,223	14,069	14,612
Other trading account assets, at fair value	1,933	2,209	2,119	2,100	3,118
Equity securities, available for sale, at fair value (cost \$3,761; \$3,825; \$3,942; \$3,928; \$4,385)	4,182	4,331	4,592	4,588	4,683
Commercial loans	18,139	18,421	18,947	19,852	20,756
Policy loans	3,350	3,472	3,575	3,642	3,815
Securities purchased under agreements to resell	187	153	113	198	111
Other long-term investments	3,538	3,780	4,339	4,430	4,449
Short-term investments	2,705	3,183	3,291	5,421	3,183
Total investments	160,306	165,323	168,472	167,335	171,156
Cash and cash equivalents	7,361	7,243	5,950	5,584	7,687
Accrued investment income	1,466	1,429	1,468	1,432	1,519
Reinsurance recoverables	1,908	1,958	2,021	2,127	2,149
Deferred policy acquisition costs	9,540	9,854	10,067	10,404	11,032
Other assets	17,442	16,997	16,773	15,603	16,379
Separate account assets	166,757	177,463	181,618	187,403	195,324
Total assets	364,780	380,267	386,369	389,888	405,246
Liabilities:					
Future policy benefits	55,238	56,245	56,490	55,692	58,117
Policyholders' account balances	75,614	75,090	75,132	75,606	77,105
Reinsurance payables	1,405	1,458	1,472	1,556	1,593
Securities sold under agreements to repurchase	6,256	5,747	4,794	5,146	5,683
Cash collateral for loaned securities	3,797	4,082	3,697	4,497	5,017
Income taxes	2,827	2,920	3,199	2,746	2,826
Securities sold but not yet purchased	313	277	307	267	204
Short-term debt	9,418	10,798	12,812	11,533	12,619
Long-term debt	7,464	9,673	10,080	9,401	9,771
Other liabilities	13,638	14,824	14,503	14,323	15,236
Separate account liabilities	166,757	177,463	181,618	187,403	195,324
Total liabilities	342,727	358,577	364,104	368,170	383,495
Attributed Equity:					
Accumulated other comprehensive income (loss)	821	496	680	(117)	(300)
Other attributed equity	21,232	21,194	21,585	21,835	22,051
Total attributed equity	22,053	21,690	22,265	21,718	21,751
Total liabilities and attributed equity	364,780	380,267	386,369	389,888	405,246

FINANCIAL SERVICES BUSINESSES COMBINING STATEMENTS OF OPERATIONS - BY DIVISION
(in millions)

	Quarter Ended September 30, 2007				
	Total Financial Services Businesses	Insurance Division	Investment Division	International Insurance & Investments Division	Corporate and Other Operations
Revenues (1) :					
Premiums	2,673	1,073	88	1,518	(6)
Policy charges and fee income	727	632	40	72	(17)
Net investment income	2,113	479	1,022	419	193
Asset management fees, commissions and other income	1,145	313	649	225	(42)
Total revenues	6,658	2,497	1,799	2,234	128
Benefits and Expenses (1):					
Insurance and annuity benefits	2,658	1,161	290	1,194	13
Interest credited to policyholders' account balances	779	201	528	84	(34)
Interest expense	281	59	76	8	138
Deferral of acquisition costs	(554)	(290)	(19)	(253)	8
Amortization of acquisition costs	106	(1)	11	103	(7)
General and administrative expenses	2,109	820	656	618	15
Total benefits and expenses	5,379	1,950	1,542	1,754	133
Adjusted operating income (loss) before income taxes	1,279	547	257	480	(5)
	Quarter Ended September 30, 2006				
	Total Financial Services Businesses	Insurance Division	Investment Division	International Insurance & Investments Division	Corporate and Other Operations
Revenues (1):					
Premiums	2,548	1,027	84	1,438	(1)
Policy charges and fee income	583	474	45	70	(6)
Net investment income	1,962	463	926	376	197
Asset management fees, commissions and other income	971	241	578	172	(20)
Total revenues	6,064	2,205	1,633	2,056	170
Benefits and Expenses (1):					
Insurance and annuity benefits	2,650	1,225	297	1,112	16
Interest credited to policyholders' account balances	716	196	475	66	(21)
Interest expense	249	37	63	3	146
Deferral of acquisition costs	(496)	(235)	(25)	(242)	6
Amortization of acquisition costs	(73)	(191)	12	111	(5)
General and administrative expenses	1,861	708	551	578	24
Total benefits and expenses	4,907	1,740	1,373	1,628	166
Adjusted operating income before income taxes	1,157	465	260	428	4

- (1) Revenues exclude realized investment gains, net of losses and related charges and adjustments; investment gains, net of losses, on trading account assets supporting insurance liabilities, and revenues of divested businesses, and include revenues representing equity in earnings of operating joint ventures. Benefits and expenses exclude charges related to realized investment gains, net of losses; change in experience-rated contractholder liabilities due to asset value changes and benefits and expenses of divested businesses.

FINANCIAL SERVICES BUSINESSES COMBINING STATEMENTS OF OPERATIONS - BY DIVISION
(in millions)

	Nine Months Ended September 30, 2007				
	Total Financial Services Businesses	Insurance Division	Investment Division	International Insurance & Investments Division	Corporate and Other Operations
Revenues (1) :					
Premiums	8,077	3,229	255	4,602	(9)
Policy charges and fee income	2,294	1,971	128	217	(22)
Net investment income	6,240	1,424	3,027	1,210	579
Asset management fees, commissions and other income	3,406	785	2,081	662	(122)
Total revenues	20,017	7,409	5,491	6,691	426
Benefits and Expenses (1):					
Insurance and annuity benefits	8,104	3,573	868	3,632	31
Interest credited to policyholders' account balances	2,286	608	1,528	240	(90)
Interest expense	831	165	199	13	454
Deferral of acquisition costs	(1,649)	(847)	(63)	(773)	34
Amortization of acquisition costs	643	292	31	357	(37)
General and administrative expenses	6,055	2,363	1,842	1,812	38
Total benefits and expenses	16,270	6,154	4,405	5,281	430
Adjusted operating income (loss) before income taxes	3,747	1,255	1,086	1,410	(4)

	Nine Months Ended September 30, 2006				
	Total Financial Services Businesses	Insurance Division	Investment Division	International Insurance & Investments Division	Corporate and Other Operations
Revenues (1):					
Premiums	7,694	3,014	206	4,488	(14)
Policy charges and fee income	1,912	1,576	136	216	(16)
Net investment income	5,647	1,319	2,689	1,049	590
Asset management fees, commissions and other income	2,831	588	1,820	482	(59)
Total revenues	18,084	6,497	4,851	6,235	501
Benefits and Expenses (1):					
Insurance and annuity benefits	7,818	3,439	801	3,539	39
Interest credited to policyholders' account balances	2,045	557	1,356	184	(52)
Interest expense	694	95	171	10	418
Deferral of acquisition costs	(1,492)	(719)	(69)	(755)	51
Amortization of acquisition costs	431	82	42	342	(35)
General and administrative expenses	5,582	2,033	1,782	1,747	20
Total benefits and expenses	15,078	5,487	4,083	5,067	441
Adjusted operating income before income taxes	3,006	1,010	768	1,168	60

- (1) Revenues exclude realized investment gains, net of losses and related charges and adjustments; investment gains, net of losses, on trading account assets supporting insurance liabilities, and revenues of divested businesses, and include revenues representing equity in earnings of operating joint ventures. Benefits and expenses exclude charges related to realized investment gains, net of losses change in experience-rated contractholder liabilities due to asset value changes, and benefits and expenses of divested businesses.

FINANCIAL SERVICES BUSINESSES COMBINING BALANCE SHEETS - BY DIVISION
(in millions)

	As of September 30, 2007				
	Total Financial Services Businesses	Insurance Division	Investment Division	International Insurance & Investments Division	Corporate and Other Operations
Assets:					
Total investments	171,156	34,288	70,325	55,840	10,703
Deferred policy acquisition costs	11,032	6,030	212	4,957	(167)
Other assets	27,734	5,747	8,709	9,019	4,259
Separate account assets	195,324	99,435	97,065	264	(1,440)
Total assets	<u>405,246</u>	<u>145,500</u>	<u>176,311</u>	<u>70,080</u>	<u>13,355</u>
Liabilities:					
Future policy benefits	58,117	8,193	14,221	35,230	473
Policyholders' account balances	77,105	20,136	42,544	16,926	(2,501)
Debt	22,390	4,421	4,738	1,785	11,446
Other liabilities	30,559	6,879	11,707	9,507	2,466
Separate account liabilities	195,324	99,435	97,065	264	(1,440)
Total liabilities	<u>383,495</u>	<u>139,064</u>	<u>170,275</u>	<u>63,712</u>	<u>10,444</u>
Attributed Equity:					
Accumulated other comprehensive income (loss)	(300)	56	(111)	335	(580)
Other attributed equity	22,051	6,380	6,147	6,033	3,491
Total attributed equity	<u>21,751</u>	<u>6,436</u>	<u>6,036</u>	<u>6,368</u>	<u>2,911</u>
Total liabilities and attributed equity	<u>405,246</u>	<u>145,500</u>	<u>176,311</u>	<u>70,080</u>	<u>13,355</u>
	As of December 31, 2006				
	Total Financial Services Businesses	Insurance Division	Investment Division	International Insurance & Investments Division	Corporate and Other Operations
Assets:					
Total investments	165,323	33,154	65,805	52,884	13,480
Deferred policy acquisition costs	9,854	5,447	176	4,397	(166)
Other assets	27,627	5,555	8,232	7,968	5,872
Separate account assets	177,463	87,380	91,257	153	(1,327)
Total assets	<u>380,267</u>	<u>131,536</u>	<u>165,470</u>	<u>65,402</u>	<u>17,859</u>
Liabilities:					
Future policy benefits	56,245	7,905	14,517	33,333	490
Policyholders' account balances	75,090	20,511	40,616	15,842	(1,879)
Debt	20,471	3,491	2,164	1,346	13,470
Other liabilities	29,308	5,968	10,753	8,154	4,433
Separate account liabilities	177,463	87,380	91,257	153	(1,327)
Total liabilities	<u>358,577</u>	<u>125,255</u>	<u>159,307</u>	<u>58,828</u>	<u>15,187</u>
Attributed Equity:					
Accumulated other comprehensive income (loss)	496	235	116	694	(549)
Other attributed equity	21,194	6,046	6,047	5,880	3,221
Total attributed equity	<u>21,690</u>	<u>6,281</u>	<u>6,163</u>	<u>6,574</u>	<u>2,672</u>
Total liabilities and attributed equity	<u>380,267</u>	<u>131,536</u>	<u>165,470</u>	<u>65,402</u>	<u>17,859</u>

SHORT-TERM AND LONG-TERM DEBT
(in millions)

	As of September 30, 2007			As of December 31, 2006		
	Short-term Debt	Long-term Debt	Total Debt	Short-term Debt	Long-term Debt	Total Debt
Financial Services Businesses						
<i>Borrowings by use of proceeds:</i>						
Capital Debt	1,399	2,736	4,135	255	4,122	4,377
Investment related	5,963	6,112	12,075	7,053	5,116	12,169
Securities business related	3,790	268	4,058	2,334	—	2,334
Specified other businesses	1,143	530	1,673	1,072	350	1,422
Limited recourse and non-recourse borrowing	324	125	449	84	85	169
Total debt - Financial Services Businesses	12,619	9,771	22,390	10,798	9,673	20,471
Ratio of long-term and short-term capital debt to capitalization			15.7%			17.0%
Closed Block Business						
Investment related	865	—	865	1,738	—	1,738
Limited recourse and non-recourse borrowing	—	1,750	1,750	—	1,750	1,750
Total debt	865	1,750	2,615	1,738	1,750	3,488

	As of September 30, 2007				As of December 31, 2006			
	Prudential Financial, Inc.	The Prudential Insurance Co. of America (1)(2)	Other Affiliates	Total	Prudential Financial, Inc.	The Prudential Insurance Co. of America (1)(2)	Other Affiliates	Total
Financial Services Businesses								
<i>Borrowings by sources:</i>								
Capital Debt	3,086	1,049	—	4,135	3,079	1,298	—	4,377
Investment related	6,562	4,270	1,243	12,075	7,372	3,763	1,034	12,169
Securities business related	2,494	1,507	57	4,058	712	1,191	431	2,334
Specified other businesses	542	1,131	—	1,673	424	998	—	1,422
Limited recourse and non-recourse borrowing	—	—	449	449	—	—	169	169
Total debt - Financial Services Businesses	12,684	7,957	1,749	22,390	11,587	7,250	1,634	20,471

(1) Includes Prudential Funding, LLC.

(2) Capital debt at Prudential Insurance Co. of America includes \$444 million and \$693 million of Surplus Notes for September 30, 2007 and December 31, 2006, respectively.

COMBINED STATEMENTS OF OPERATIONS - INSURANCE DIVISION
(in millions)

Year-to-date				2006		2007		
2007	2006	% Change		3Q	4Q	1Q	2Q	3Q
Revenues (1):								
3,229	3,014	7%	Premiums	1,027	1,052	1,073	1,083	1,073
1,971	1,576	25%	Policy charges and fee income	474	637	667	672	632
1,424	1,319	8%	Net investment income	463	468	470	475	479
785	588	34%	Asset management fees, commissions and other income	241	218	230	242	313
7,409	6,497	14%	Total revenues	2,205	2,375	2,440	2,472	2,497
Benefits and Expenses (1):								
3,573	3,439	4%	Insurance and annuity benefits	1,225	1,154	1,230	1,182	1,161
608	557	9%	Interest credited to policyholders' account balances	196	206	202	205	201
165	95	74%	Interest expense	37	44	53	53	59
(847)	(719)	-18%	Deferral of acquisition costs	(235)	(282)	(270)	(287)	(290)
292	82	256%	Amortization of acquisition costs	(191)	125	153	140	(1)
2,363	2,033	16%	General and administrative expenses	708	779	754	789	820
6,154	5,487	12%	Total benefits and expenses	1,740	2,026	2,122	2,082	1,950
1,255	1,010	24%	Adjusted operating income before income taxes	465	349	318	390	547

(1) Revenues exclude realized investment gains, net of losses and related charges and adjustments. Benefits and expenses exclude charges related to realized investment gains, net of losses.

COMBINING STATEMENTS OF OPERATIONS - INSURANCE DIVISION
(in millions)

	Nine Months Ended September 30, 2007				Quarter Ended September 30, 2007			
	Total Insurance Division	Individual Life	Individual Annuities	Group Insurance	Total Insurance Division	Individual Life	Individual Annuities	Group Insurance
Revenues (1):								
Premiums	3,229	389	53	2,787	1,073	137	13	923
Policy charges and fee income	1,971	762	941	268	632	226	322	84
Net investment income	1,424	481	443	500	479	165	144	170
Asset management fees, commissions and other income	785	296	428	61	313	140	150	23
Total revenues	7,409	1,928	1,865	3,616	2,497	668	629	1,200
Benefits and Expenses (1):								
Insurance and annuity benefits	3,573	693	149	2,731	1,161	254	31	876
Interest credited to policyholders' account balances	608	162	269	177	201	54	87	60
Interest expense	165	116	43	6	59	41	16	2
Deferral of acquisition costs	(847)	(333)	(480)	(34)	(290)	(115)	(158)	(17)
Amortization of acquisition costs	292	74	213	5	(1)	(68)	64	3
General and administrative expenses (2)	2,363	727	1,122	514	820	255	386	179
Total benefits and expenses	6,154	1,439	1,316	3,399	1,950	421	426	1,103
Adjusted operating income before income taxes	1,255	489	549	217	547	247	203	97
	Nine Months Ended September 30, 2006				Quarter Ended September 30, 2006			
	Total Insurance Division	Individual Life	Individual Annuities	Group Insurance	Total Insurance Division	Individual Life	Individual Annuities	Group Insurance
Revenues (1):								
Premiums	3,014	312	57	2,645	1,027	109	26	892
Policy charges and fee income	1,576	653	695	228	474	117	270	87
Net investment income	1,319	399	462	458	463	137	169	157
Asset management fees, commissions and other income	588	247	291	50	241	104	118	19
Total revenues	6,497	1,611	1,505	3,381	2,205	467	583	1,155
Benefits and Expenses (1):								
Insurance and annuity benefits	3,439	660	166	2,613	1,225	300	66	859
Interest credited to policyholders' account balances	557	149	259	149	196	51	93	52
Interest expense	95	55	35	5	37	20	15	2
Deferral of acquisition costs	(719)	(254)	(383)	(82)	(235)	(91)	(131)	(13)
Amortization of acquisition costs	82	(55)	136	1	(191)	(220)	28	1
General and administrative expenses (2)	2,033	644	860	529	708	224	320	164
Total benefits and expenses	5,487	1,199	1,073	3,215	1,740	284	391	1,065
Adjusted operating income before income taxes	1,010	412	432	166	465	183	192	90

- (1) Revenues exclude realized investment gains, net of losses and related charges and adjustments. Benefits and expenses exclude charges related to realized investment gains, net of losses.
- (2) General and administrative expenses for Individual Annuities include \$109 million for the nine months ended September 30, 2007, \$59 million for the nine months ended September 30, 2006, \$43 million for the quarter ended September 30, 2007 and \$33 million for the quarter ended September 30, 2006 for the amortization, net of interest, of value of business acquired (VOBA).

INSURANCE DIVISION - INDIVIDUAL LIFE SALES, ACCOUNT VALUE ACTIVITY, AND FACE AMOUNT IN FORCE
(in millions)

Year-to-date						
2007	2006	2006		2007		
		3Q	4Q	1Q	2Q	3Q
SALES:						
Excluding corporate-owned life insurance:						
86	70	Variable life	25	20	48	19
129	117	Universal life	34	75	44	45
157	100	Term life	35	48	49	54
372	287	Total excluding corporate-owned life insurance	94	143	141	118
9	10	Corporate-owned life insurance	5	2	5	3
381	297	Total	99	145	146	121
SALES BY DISTRIBUTION CHANNEL:						
Excluding corporate-owned life insurance:						
128	127	Prudential Agents	37	54	42	42
244	160	Third party distribution	57	89	99	76
9	10	Corporate-owned life insurance	5	2	5	3
381	297	Total	99	145	146	121
ACCOUNT VALUE ACTIVITY:						
<i>Policyholders' Account Balances (1):</i>						
6,165	5,694	Beginning balance	5,891	6,018	6,165	6,253
969	938	Premiums and deposits	299	340	325	345
(756)	(804)	Surrenders and withdrawals	(284)	(214)	(236)	(263)
213	134	Net sales	15	126	89	82
(115)	(105)	Benefit payments	(36)	(33)	(46)	(40)
98	29	Net flows	(21)	93	43	42
231	292	Interest credited and other	149	60	46	92
200	180	Net transfers from separate account	59	62	65	65
(205)	(177)	Policy charges	(60)	(68)	(66)	(67)
6,489	6,018	Ending balance	6,018	6,165	6,253	6,385
<i>Separate Account Liabilities:</i>						
17,586	16,170	Beginning balance	16,313	16,747	17,586	17,748
990	931	Premiums and deposits	298	290	316	314
(506)	(548)	Surrenders and withdrawals	(173)	(145)	(166)	(156)
484	383	Net sales	125	145	150	158
(46)	(25)	Benefit payments	(7)	(9)	(28)	(5)
438	358	Net flows	118	136	122	153
1,644	999	Change in market value, interest credited and other	574	963	303	880
(200)	(180)	Net transfers to general account	(59)	(62)	(65)	(65)
(592)	(600)	Policy charges	(199)	(198)	(198)	(199)
18,876	16,747	Ending balance	16,747	17,586	17,748	18,517
FACE AMOUNT IN FORCE (2):						
Variable life		140,139	139,847	139,418	139,280	138,872
Universal life		21,017	21,971	22,910	23,696	24,424
Term life		231,971	247,933	264,840	282,434	300,056
Total		393,127	409,751	427,168	445,410	463,352

(1) Includes fixed rate funds, alliance deposits, supplementary contracts and deferred revenues on variable products.

(2) At end of period; before reinsurance ceded.

INSURANCE DIVISION - SUPPLEMENTARY INFORMATION FOR INDIVIDUAL LIFE INSURANCE
(dollar amounts in millions)

Year-to-date			2006		2007		
2007	2006		3Q	4Q	1Q	2Q	3Q
		Individual Life Insurance:					
		Policy Surrender Experience:					
565	584	Cash value of surrenders	181	160	167	175	223
3.3%	3.7%	Cash value of surrenders as a percentage of mean future policy benefits, policyholders' account balances, and separate account balances	3.4%	2.9%	3.0%	3.1%	3.8%
		Death benefits per \$1,000 of in force (1):					
3.58	3.23	Variable and universal life	3.22	3.51	3.66	3.04	4.00
2.17	1.41	Term life	1.92	1.17	3.18	1.62	1.99
3.20	2.80	Total, Individual Life Insurance	2.93	2.84	3.64	2.68	3.38

(1) Annualized, for interim reporting periods. Amounts are stated net of reinsurance.

INSURANCE DIVISION - INDIVIDUAL ANNUITIES SALES RESULTS, ACCOUNT VALUES AND MINIMUM GUARANTEES
(in millions)

Year-to-date						
2007	2006	2006		2007		
		3Q	4Q	1Q	2Q	3Q
SALES AND ACCOUNT VALUES:						
Variable Annuities:						
74,555	50,778	68,807	70,555	74,555	75,591	78,968
8,637	6,952	2,323	2,641	2,779	3,033	2,825
(7,153)	(5,426)	(2,084)	(2,296)	(2,310)	(2,515)	(2,328)
1,484	1,526	239	345	469	518	497
(870)	(654)	(244)	(264)	(306)	(299)	(265)
614	872	(5)	81	163	219	232
6,941	3,240	2,012	4,208	1,168	3,478	2,295
(937)	(647)	(259)	(289)	(295)	(320)	(322)
—	16,312	—	—	—	—	—
81,173	70,555	70,555	74,555	75,591	78,968	81,173
Fixed Annuities:						
3,748	3,991	3,871	3,814	3,748	3,679	3,608
57	93	33	26	21	20	16
(224)	(236)	(75)	(77)	(81)	(74)	(69)
(167)	(143)	(42)	(51)	(60)	(54)	(53)
(129)	(126)	(41)	(50)	(43)	(45)	(41)
(296)	(269)	(83)	(101)	(103)	(99)	(94)
97	95	27	36	35	29	33
(3)	(3)	(1)	(1)	(1)	(1)	(1)
3,546	3,814	3,814	3,748	3,679	3,608	3,546
SALES BY DISTRIBUTION CHANNEL:						
Variable and Fixed Annuities (1):						
1,856	1,352	466	638	589	660	607
1,052	717	257	352	318	376	358
5,786	4,976	1,633	1,677	1,893	2,017	1,876
8,694	7,045	2,356	2,667	2,800	3,053	2,841
VARIABLE ANNUITY MINIMUM DEATH BENEFIT GUARANTEES (3):						
Return of net deposits:						
Account value		34,288	37,071	38,287	40,762	42,708
Net amount at risk		1,724	1,491	1,433	1,268	1,171
Minimum return, anniversary contract value, or maximum contract value:						
Account value		30,942	32,118	32,059	32,925	33,184
Net amount at risk		3,009	2,528	2,439	2,108	1,978
Variable Annuity Account Values with Living Benefit Features (3):						
Guaranteed minimum accumulation benefits		9,667	10,452	10,731	11,335	11,757
Guaranteed minimum withdrawal benefits		1,853	2,028	2,105	2,229	2,274
Guaranteed minimum income benefits		7,113	7,329	7,269	7,386	7,320
Guaranteed minimum withdrawal & income benefits		6,678	8,570	10,205	12,448	14,659
Total		25,311	28,379	30,310	33,398	36,010

- (1) Amounts represent gross sales.
(2) Including bank distribution.
(3) At end of period.

INSURANCE DIVISION - INDIVIDUAL ANNUITIES ACCOUNT VALUE ACTIVITY
(in millions)

Year-to-date						
2007	2006	2006		2007		
		3Q	4Q	1Q	2Q	3Q
INDIVIDUAL ANNUITIES:						
<i>Account Values in General Account (1):</i>						
9,527	9,231	10,722	10,222	9,527	9,246	8,784
224	352	182	110	83	79	62
(903)	(936)	(350)	(332)	(333)	(307)	(263)
(679)	(584)	(168)	(222)	(250)	(228)	(201)
(303)	(287)	(101)	(114)	(102)	(105)	(96)
(982)	(871)	(269)	(336)	(352)	(333)	(297)
258	273	98	95	85	84	89
(153)	37	(329)	(453)	(13)	(212)	72
(3)	(2)	—	(1)	(1)	(1)	(1)
—	1,554	—	—	—	—	—
8,647	10,222	10,222	9,527	9,246	8,784	8,647
<i>Account Values in Separate Account:</i>						
68,776	45,538	61,956	64,147	68,776	70,024	73,792
8,470	6,692	2,173	2,558	2,717	2,974	2,779
(6,474)	(4,726)	(1,809)	(2,041)	(2,058)	(2,282)	(2,134)
1,996	1,966	364	517	659	692	645
(696)	(493)	(184)	(199)	(247)	(239)	(210)
1,300	1,473	180	318	412	453	435
6,780	3,063	1,942	4,147	1,118	3,423	2,239
153	(37)	329	453	13	212	(72)
(937)	(648)	(260)	(289)	(295)	(320)	(322)
—	14,758	—	—	—	—	—
76,072	64,147	64,147	68,776	70,024	73,792	76,072

- (1) Premiums and deposits, and surrenders and withdrawals, are classified within the general account and separate account for purposes of this presentation based on the allocation of customer funds. For example, premiums allocated by customers to separate account investments at the time of sale, while remitted through the company's general account, are shown as separate account premium in this display, rather than as general account premium and transfers to the separate account.

INSURANCE DIVISION - SUPPLEMENTARY INFORMATION FOR GROUP INSURANCE
(dollar amounts in millions)

Year-to-date			2006		2007		
2007	2006		3Q	4Q	1Q	2Q	3Q
		GROUP INSURANCE NEW ANNUALIZED PREMIUMS:					
162	329	Group life	98	37	103	26	33
139	121	Group disability (1)	29	17	92	26	21
301	450	Total	127	54	195	52	54
		Future Policy Benefits (2):					
		Group life	1,953	2,181	2,103	2,105	2,032
		Group disability (1)	498	519	589	614	640
		Total	2,451	2,700	2,692	2,719	2,672
		Policyholders' Account Balances (2):					
		Group life	5,325	5,466	5,439	5,521	5,610
		Group disability (1)	108	112	109	124	132
		Total	5,433	5,578	5,548	5,645	5,742
		Separate Account Liabilities (2):					
		Group life	15,023	16,412	16,898	17,293	19,462
		Group disability (1)	—	—	—	—	—
		Total	15,023	16,412	16,898	17,293	19,462
		Group Life Insurance:					
2,533	2,508	Gross premiums, policy charges and fee income (3)	763	788	832	860	841
2,405	2,291	Earned premiums, policy charges and fee income	784	794	811	810	784
90.4%	92.4%	Benefits ratio	89.8%	90.1%	91.5%	91.1%	88.4%
9.6%	9.0%	Administrative operating expense ratio	10.0%	11.4%	9.6%	9.3%	9.8%
		Persistency ratio	95.1%	94.8%	95.6%	95.3%	94.2%
		Group Disability Insurance (1):					
675	612	Gross premiums, policy charges and fee income (3)	210	211	217	225	233
650	582	Earned premiums, policy charges and fee income	195	196	211	216	223
85.9%	85.4%	Benefits ratio	79.5%	85.7%	91.0%	84.7%	82.1%
20.9%	21.2%	Administrative operating expense ratio	20.5%	22.3%	22.1%	20.0%	20.6%
		Persistency ratio	90.8%	89.9%	92.1%	91.1%	88.9%

- (1) Group disability amounts include long-term care products.
(2) As of end of period.
(3) Before returns of premiums to participating policyholders for favorable claims experience.

INSURANCE DIVISION - DEFERRED POLICY ACQUISITION COSTS
(in millions)

Year-to-date			2006		2007		
2007	2006		3Q	4Q	1Q	2Q	3Q
INDIVIDUAL LIFE INSURANCE:							
3,550	3,187	Beginning balance	3,277	3,508	3,550	3,570	3,678
333	254	Capitalization	91	97	103	115	115
(74)	55	Amortization - operating results	220	(57)	(78)	(64)	68
—	—	Amortization - realized investment gains and losses	—	—	—	—	—
32	12	Impact of unrealized (gains) or losses on AFS securities	(80)	2	(5)	57	(20)
<u>3,841</u>	<u>3,508</u>	Ending balance	<u>3,508</u>	<u>3,550</u>	<u>3,570</u>	<u>3,678</u>	<u>3,841</u>
INDIVIDUAL ANNUITIES:							
1,613	1,256	Beginning balance	1,470	1,532	1,613	1,671	1,791
480	383	Capitalization	131	151	154	168	158
(213)	(136)	Amortization - operating results	(28)	(67)	(74)	(75)	(64)
3	20	Amortization - realized investment gains and losses	12	—	1	(1)	3
6	9	Impact of unrealized (gains) or losses on AFS securities	(53)	(3)	(10)	28	(12)
(13)	—	Other (1)	—	—	(13)	—	—
<u>1,876</u>	<u>1,532</u>	Ending balance	<u>1,532</u>	<u>1,613</u>	<u>1,671</u>	<u>1,791</u>	<u>1,876</u>
GROUP INSURANCE:							
284	170	Beginning balance	239	251	284	296	299
34	82	Capitalization	13	34	13	4	17
(5)	(1)	Amortization - operating results	(1)	(1)	(1)	(1)	(3)
—	—	Amortization - realized investment gains and losses	—	—	—	—	—
—	—	Impact of unrealized losses on AFS securities	—	—	—	—	—
<u>313</u>	<u>251</u>	Ending balance	<u>251</u>	<u>284</u>	<u>296</u>	<u>299</u>	<u>313</u>
TOTAL INSURANCE DIVISION:							
5,447	4,613	Beginning balance	4,986	5,291	5,447	5,537	5,768
847	719	Capitalization	235	282	270	287	290
(292)	(82)	Amortization - operating results	191	(125)	(153)	(140)	1
3	20	Amortization - realized investment gains and losses	12	—	1	(1)	3
38	21	Impact of unrealized (gains) or losses on AFS securities	(133)	(1)	(15)	85	(32)
(13)	—	Other (1)	—	—	(13)	—	—
<u>6,030</u>	<u>5,291</u>	Ending balance	<u>5,291</u>	<u>5,447</u>	<u>5,537</u>	<u>5,768</u>	<u>6,030</u>

(1) Reflects the impact of adoption of SOP 05-1 on January 1, 2007.

COMBINED STATEMENTS OF OPERATIONS - INVESTMENT DIVISION
(in millions)

Year-to-date		% Change		2006		2007		
2007	2006			3Q	4Q	1Q	2Q	3Q
Revenues (1):								
255	206	24%	Premiums	84	88	96	71	88
128	136	-6%	Policy charges and fee income	45	43	44	44	40
3,027	2,689	13%	Net investment income	926	969	992	1,013	1,022
2,081	1,820	14%	Asset management fees, commissions and other income	578	791	699	733	649
5,491	4,851	13%	Total revenues	1,633	1,891	1,831	1,861	1,799
Benefits and Expenses (1):								
868	801	8%	Insurance and annuity benefits	297	303	302	276	290
1,528	1,356	13%	Interest credited to policyholders' account balances	475	497	492	508	528
199	171	16%	Interest expense	63	67	59	64	76
(63)	(69)	9%	Deferral of acquisition costs	(25)	(24)	(19)	(25)	(19)
31	42	-26%	Amortization of acquisition costs	12	10	9	11	11
1,842	1,782	3%	General and administrative expenses	551	677	559	627	656
4,405	4,083	8%	Total benefits and expenses	1,373	1,530	1,402	1,461	1,542
1,086	768	41%	Adjusted operating income before income taxes	260	361	429	400	257

- (1) Revenues exclude realized investment gains, net of losses and related charges and adjustments, investment gains, net of losses, on trading account assets supporting insurance liabilities and include revenues representing equity in earnings of operating joint ventures. Benefits and expenses exclude charges related to realized investment gains, net of losses and change in experience-rated contractholder liabilities due to asset value changes.

COMBINING STATEMENTS OF OPERATIONS - INVESTMENT DIVISION
(in millions)

	Nine Months Ended September 30, 2007				Quarter Ended September 30, 2007			
	Total Investment Division	Asset Management	Financial Advisory	Retirement	Total Investment Division	Asset Management	Financial Advisory	Retirement
Revenues (1):								
Premiums	255	—	—	255	88	—	—	88
Policy charges and fee income	128	—	—	128	40	—	—	40
Net investment income	3,027	288	2	2,737	1,022	87	1	934
Asset management fees, commissions and other income	2,081	1,404	301	376	649	431	97	121
Total revenues	5,491	1,692	303	3,496	1,799	518	98	1,183
Benefits and Expenses (1):								
Insurance and annuity benefits	868	—	—	868	290	—	—	290
Interest credited to policyholders' account balances	1,528	—	—	1,528	528	—	—	528
Interest expense	199	43	—	156	76	19	—	57
Deferral of acquisition costs	(63)	(12)	—	(51)	(19)	(4)	—	(15)
Amortization of acquisition costs	31	15	—	16	11	4	—	7
General and administrative expenses	1,842	1,153	49	640	656	380	13	263
Total benefits and expenses	4,405	1,199	49	3,157	1,542	399	13	1,130
Adjusted operating income before income taxes	1,086	493	254	339	257	119	85	53
	Nine Months Ended September 30, 2006				Quarter Ended September 30, 2006			
	Total Investment Division	Asset Management	Financial Advisory	Retirement	Total Investment Division	Asset Management	Financial Advisory	Retirement
Revenues (1):								
Premiums	206	—	—	206	84	—	—	84
Policy charges and fee income	136	—	—	136	45	—	—	45
Net investment income	2,689	148	20	2,521	926	55	5	866
Asset management fees, commissions and other income	1,820	1,266	202	352	578	388	73	117
Total revenues	4,851	1,414	222	3,215	1,633	443	78	1,112
Benefits and Expenses (1):								
Insurance and annuity benefits	801	—	—	801	297	—	—	297
Interest credited to policyholders' account balances	1,356	—	—	1,356	475	—	—	475
Interest expense	171	25	—	146	63	10	—	53
Deferral of acquisition costs	(69)	(14)	—	(55)	(25)	(3)	—	(22)
Amortization of acquisition costs	42	21	—	21	12	6	—	6
General and administrative expenses	1,782	976	248	558	551	330	27	194
Total benefits and expenses	4,083	1,008	248	2,827	1,373	343	27	1,003
Adjusted operating income (loss) before income taxes	768	406	(26)	388	260	100	51	109

- (1) Revenues exclude realized investment gains, net of losses and related charges and adjustments, investment gains, net of losses, on trading account assets supporting insurance liabilities and include revenues representing equity in earnings of operating joint ventures. Benefits and expenses exclude charges related to realized investment gains, net of losses and change in experience-rated contractholder liabilities due to asset value changes.

INVESTMENT DIVISION - SUPPLEMENTARY REVENUE AND ASSETS UNDER MANAGEMENT INFORMATION FOR ASSET MANAGEMENT SEGMENT

Supplementary Revenue Information (in millions):

Year-to-date				2006		2007		
2007	2006	% Change		3Q	4Q	1Q	2Q	3Q
Analysis of revenues by type:								
798	715	12%	Asset management fees	244	259	262	271	265
422	334	26%	Incentive, transaction, principal investing and capital markets revenues	79	247	143	186	93
472	365	29%	Service, distribution and other revenues	120	130	152	160	160
<u>1,692</u>	<u>1,414</u>	20%	Total Asset Management segment revenues	<u>443</u>	<u>636</u>	<u>557</u>	<u>617</u>	<u>518</u>
Analysis of asset management fees by source:								
358	311	15%	Institutional customers	111	115	117	123	118
258	227	14%	Retail customers	75	83	84	87	87
182	177	3%	General account	58	61	61	61	60
<u>798</u>	<u>715</u>	12%	Total asset management fees	<u>244</u>	<u>259</u>	<u>262</u>	<u>271</u>	<u>265</u>

Supplementary Assets Under Management Information (in billions):

	September 30, 2007			
	Equity	Fixed Income	Real Estate	Total
Institutional customers	57.5	86.5	26.1	170.1
Retail customers	66.5	20.6	1.4	88.5
General account	4.2	166.6	0.8	171.6
Total	<u>128.2</u>	<u>273.7</u>	<u>28.3</u>	<u>430.2</u>

	September 30, 2006			
	Equity	Fixed Income	Real Estate	Total
Institutional customers	51.9	74.4	21.6	147.9
Retail customers	54.3	20.3	1.3	75.9
General account	3.7	159.3	0.8	163.8
Total	<u>109.9</u>	<u>254.0</u>	<u>23.7</u>	<u>387.6</u>

INVESTMENT DIVISION - SUPPLEMENTARY ASSETS UNDER MANAGEMENT AND ADMINISTRATION INFORMATION FOR ASSET MANAGEMENT SEGMENT
(in billions)

Year-to-date			2006		2007		
2007	2006		3Q	4Q	1Q	2Q	3Q
Institutional Assets Under Management: (1)							
Assets gathered by Investment Management & Advisory Services sales force:							
122.9	101.3	Beginning assets under management	107.1	115.0	122.9	127.0	132.0
16.8	19.1	Additions (2)	6.5	6.7	5.1	6.3	5.4
(14.5)	(11.7)	Withdrawals (3)	(3.3)	(3.3)	(3.9)	(4.6)	(6.0)
9.7	5.8	Change in market value	4.3	4.5	2.5	3.5	3.7
0.1	0.5	Net money market flows	0.4	—	0.4	(0.2)	(0.1)
135.0	115.0	Ending assets under management	115.0	122.9	127.0	132.0	135.0
35.1	32.9	Affiliated institutional assets under management	32.9	33.9	34.0	34.2	35.1
170.1	147.9	Total assets managed for institutional customers at end of period	147.9	156.8	161.0	166.2	170.1
2.3	7.4	Net institutional additions (withdrawals) other than money market	3.2	3.4	1.2	1.7	(0.6)
Retail Assets Under Management: (1)							
Assets gathered by Investment Management & Advisory Services sales force:							
43.4	38.7	Beginning assets under management	40.7	41.3	43.4	47.7	49.3
7.9	7.9	Additions	1.9	2.1	2.9	2.3	2.7
(8.0)	(7.9)	Withdrawals	(2.6)	(1.9)	(2.6)	(3.0)	(2.4)
5.1	1.6	Change in market value	1.3	2.0	1.1	2.3	1.7
0.1	1.0	Net money market flows	—	(0.1)	0.1	—	—
2.8	—	Other (4)	—	—	2.8	—	—
51.3	41.3	Ending assets under management	41.3	43.4	47.7	49.3	51.3
37.2	34.6	Affiliated retail assets under management	34.6	35.6	36.5	37.8	37.2
88.5	75.9	Total assets managed for retail customers at end of period	75.9	79.0	84.2	87.1	88.5
(0.1)	—	Net retail additions (withdrawals) other than money market	(0.7)	0.2	0.3	(0.7)	0.3
Wrap-fee Product Assets Under Administration:							
69.1	53.6	Beginning total wrap-fee product assets	60.5	63.9	69.1	72.3	78.7
15.1	17.7	Additions (5)	4.7	4.6	5.8	5.7	3.6
(11.3)	(10.9)	Withdrawals	(3.2)	(3.7)	(3.8)	(3.9)	(3.6)
9.2	3.5	Change in market value	1.9	4.3	1.2	4.6	3.4
82.1	63.9	Ending total wrap-fee product assets	63.9	69.1	72.3	78.7	82.1
3.8	6.8	Net wrap-fee product additions	1.5	0.9	2.0	1.8	—

- (1) Additions and withdrawals have been reclassified to report certain client transfers between asset classes on a net basis, for all periods presented, rather than a gross basis as formerly reported. These reclassifications had no impact on net additions (withdrawals) or assets under management at end of each period.
- (2) Additions include \$0.3 billion for the three months ended June 30, 2007 and the nine months ended September 30, 2007, and \$1.8 billion for the nine months ended September 30, 2006 for assets transferred from the Retirement segment.
- (3) Withdrawals include \$(0.4) billion for the three and nine months ended September 30, 2007, \$(0.3) billion for the three and nine months ended September 30, 2006 and \$(0.1) billion for the three months ended December 31, 2006 for assets transferred to the Retirement segment.
- (4) Represents transfer of retail assets from an externally managed fund family to the Jennison Dryden Fund Family (internally managed) in the quarter ended March 31, 2007.
- (5) Substantially all relates to a contractual arrangement with Wachovia which provides for an essentially fixed annual fee and is scheduled to expire July 1, 2008.

INVESTMENT DIVISION - SUPPLEMENTARY INFORMATION FOR FINANCIAL ADVISORY SEGMENT
(dollar amounts in millions unless otherwise noted)

Year-to-date			2006		2007		
2007	2006		3Q	4Q	1Q	2Q	3Q
Information pertaining to Wachovia Securities Financial Holdings, LLC:							
Revenues:							
231	226	Net investment income	78	82	79	77	75
1,532	1,356	Commissions	422	490	529	519	484
1,840	1,571	Fees	534	555	588	608	644
221	139	Other non-interest revenues	53	67	75	84	62
3,824	3,292	Total revenues	1,087	1,194	1,271	1,288	1,265
3,030	2,753	Expenses	894	947	978	1,043	1,009
794	539	Income before income taxes	193	247	293	245	256
302	205	Prudential Financial, Inc., 38% share of Wachovia Securities Financial Holdings, LLC	74	94	111	94	97
(1)	(3)	Purchase accounting and related adjustments	(1)	(2)	—	(1)	—
301	202	Prudential Financial, Inc., equity income from Wachovia Securities Financial Holdings, LLC	73	92	111	93	97
		Recurring revenue as a percentage of total revenue (1)	49.1%	49.4%	49.5%	49.6%	49.6%
		Total client assets (\$ in billions) (2)	729.9	754.8	768.0	791.4	802.4
Distribution representatives (2):							
		Series 7 Financial Advisors	7,972	7,993	8,073	8,193	8,272
		Series 6 Financial Representatives	2,477	2,497	2,521	2,531	2,996
		Customer debit balances (\$ in billions) (2)	4.9	4.8	4.5	4.6	4.6
Prudential Financial, Inc. income (loss) from investment in Wachovia Securities Financial Holdings, LLC, including 38% interest in results, costs incurred at Prudential level, and purchase accounting adjustments							
254	(26)		51	53	97	72	85

- (1) Calculated on a YTD annualized basis.
(2) As of end of period.

INVESTMENT DIVISION - RETIREMENT SALES RESULTS AND ACCOUNT VALUES
(in millions)

Year-to-date			2006		2007		
2007	2006		3Q	4Q	1Q	2Q	3Q
RETIREMENT SALES AND ACCOUNT VALUES							
Full Service:							
97,430	88,385	Beginning total account value	91,537	93,364	97,430	99,558	104,033
10,434	12,433	Deposits and sales	2,914	3,723	4,003	3,212	3,219
(9,945)	(12,155)	Withdrawals and benefits	(3,272)	(3,834)	(3,433)	(3,203)	(3,309)
7,682	4,701	Change in market value, interest credited and interest income (1)	2,185	4,177	1,558	4,466	1,658
<u>105,601</u>	<u>93,364</u>	Ending total account value	<u>93,364</u>	<u>97,430</u>	<u>99,558</u>	<u>104,033</u>	<u>105,601</u>
<u>489</u>	<u>278</u>	Net additions (withdrawals)	<u>(358)</u>	<u>(111)</u>	<u>570</u>	<u>9</u>	<u>(90)</u>
		Stable value account values included above	30,971	30,796	30,758	31,274	31,578
Institutional Investment Products:							
50,269	48,080	Beginning total account value	46,913	49,468	50,269	50,661	50,926
3,675	4,628	Additions	2,004	1,365	1,533	1,597	545
(4,003)	(3,010)	Withdrawals and benefits (2)	(974)	(1,871)	(1,743)	(1,067)	(1,193)
1,865	1,600	Change in market value, interest credited and interest income	995	647	607	325	933
(179)	(1,830)	Other (2)	530	660	(5)	(590)	416
<u>51,627</u>	<u>49,468</u>	Ending total account value	<u>49,468</u>	<u>50,269</u>	<u>50,661</u>	<u>50,926</u>	<u>51,627</u>
<u>(328)</u>	<u>1,618</u>	Net additions (withdrawals)	<u>1,030</u>	<u>(506)</u>	<u>(210)</u>	<u>530</u>	<u>(648)</u>

- (1) Includes \$511 million for second quarter of 2007 and the nine months ended September 30, 2007 representing a transfer within the Retirement segment from Institutional Investment Products to Full Service as a result of one client's change in contract form.
- (2) Transfers between the Retirement and Asset Management segments, formerly included in "Withdrawals and benefits," have been reclassified to "Other" activity for all periods presented. "Other" activity includes transfers from (to) the Asset Management segment of \$263 million, \$107 million, \$(332) million and \$407 million for the third and fourth quarters of 2006 and the second and third quarters of 2007, respectively; and \$75 million and \$(1,582) million for the nine months ended September 30, 2007 and 2006, respectively. "Other" activity also includes \$(511) million for the second quarter of 2007 and the nine months ended September 30, 2007 representing a transfer within the Retirement segment from Institutional Investment Products to Full Service as a result of one client's change in contract form. The remainder of "Other" activity primarily represents changes in asset balances for externally managed accounts.

COMBINED STATEMENTS OF OPERATIONS - INTERNATIONAL INSURANCE AND INVESTMENTS DIVISION
(in millions)

Year-to-date		% Change		2006		2007		
2007	2006			3Q	4Q	1Q	2Q	3Q
Revenues (1):								
4,602	4,488	3%	Premiums	1,438	1,458	1,553	1,531	1,518
217	216	0%	Policy charges and fee income	70	70	72	73	72
1,210	1,049	15%	Net investment income	376	376	386	405	419
662	482	37%	Asset management fees, commissions and other income	172	181	220	217	225
6,691	6,235	7%	Total revenues	2,056	2,085	2,231	2,226	2,234
Benefits and Expenses (1):								
3,632	3,539	3%	Insurance and annuity benefits	1,112	1,143	1,219	1,219	1,194
240	184	30%	Interest credited to policyholders' account balances	66	67	77	79	84
13	10	30%	Interest expense	3	—	2	3	8
(773)	(755)	-2%	Deferral of acquisition costs	(242)	(252)	(261)	(259)	(253)
357	342	4%	Amortization of acquisition costs	111	112	128	126	103
1,812	1,747	4%	General and administrative expenses	578	617	591	603	618
5,281	5,067	4%	Total benefits and expenses	1,628	1,687	1,756	1,771	1,754
1,410	1,168	21%	Adjusted operating income before income taxes	428	398	475	455	480

- (1) Revenues exclude realized investment gains, net of losses and related charges and adjustments, investment gains, net of losses, on trading account assets supporting insurance liabilities and include revenues representing equity in earnings of operating joint ventures. Benefits and expenses exclude charges related to realized investment gains, net of losses and change in experience-rated contractholder liabilities due to asset value changes.

COMBINING STATEMENTS OF OPERATIONS - INTERNATIONAL INSURANCE AND INVESTMENTS DIVISION
(in millions)

	Nine Months Ended September 30, 2007				Quarter Ended September 30, 2007			
	Total International Insurance & Investments Division	International Insurance - Life Planner Operations	International Insurance - Gibraltar Life	International Investments	Total International Insurance & Investments Division	International Insurance - Life Planner Operations	International Insurance - Gibraltar Life	International Investments
Revenues (1):								
Premiums	4,602	3,170	1,432	—	1,518	1,060	458	—
Policy charges and fee income	217	171	46	—	72	58	14	—
Net investment income	1,210	582	600	28	419	207	201	11
Asset management fees, commissions and other income	662	36	57	569	225	(34)	19	240
Total revenues	6,691	3,959	2,135	597	2,234	1,291	692	251
Benefits and Expenses (1):								
Insurance and annuity benefits	3,632	2,492	1,140	—	1,194	837	357	—
Interest credited to policyholders' account balances	240	101	139	—	84	36	48	—
Interest expense	13	8	—	5	8	2	4	2
Deferral of acquisition costs	(773)	(571)	(202)	—	(253)	(187)	(66)	—
Amortization of acquisition costs	357	265	92	—	103	74	29	—
General and administrative expenses	1,812	928	511	373	618	316	167	135
Total benefits and expenses	5,281	3,223	1,680	378	1,754	1,078	539	137
Adjusted operating income before income taxes	1,410	736	455	219	480	213	153	114
	Nine Months Ended September 30, 2006				Quarter Ended September 30, 2006			
	Total International Insurance & Investments Division	International Insurance - Life Planner Operations	International Insurance - Gibraltar Life	International Investments	Total International Insurance & Investments Division	International Insurance - Life Planner Operations	International Insurance - Gibraltar Life	International Investments
Revenues (1):								
Premiums	4,488	2,929	1,559	—	1,438	963	475	—
Policy charges and fee income	216	164	52	—	70	55	15	—
Net investment income	1,049	491	538	20	376	173	196	7
Asset management fees, commissions and other income	482	46	28	408	172	25	22	125
Total revenues	6,235	3,630	2,177	428	2,056	1,216	708	132
Benefits and Expenses (1):								
Insurance and annuity benefits	3,539	2,245	1,294	—	1,112	732	380	—
Interest credited to policyholders' account balances	184	81	103	—	66	27	39	—
Interest expense	10	9	—	1	3	3	—	—
Deferral of acquisition costs	(755)	(537)	(218)	—	(242)	(167)	(75)	—
Amortization of acquisition costs	342	269	73	—	111	85	26	—
General and administrative expenses	1,747	865	564	318	578	288	189	101
Total benefits and expenses	5,067	2,932	1,816	319	1,628	968	559	101
Adjusted operating income before income taxes	1,168	698	361	109	428	248	149	31

- (1) Revenues exclude realized investment gains, net of losses and related charges and adjustments, investment gains, net of losses, on trading account assets supporting insurance liabilities and include revenues representing equity in earnings of operating joint ventures. Benefits and expenses exclude charges related to realized investment gains, net of losses and change in experience-rated contractholder liabilities due to asset value changes.

INTERNATIONAL INSURANCE SEGMENT - SUPPLEMENTARY INCOME STATEMENT INFORMATION
(Yen and Dollars in millions)

Year-to-date				2006		2007		
2007	2006			3Q	4Q	1Q	2Q	3Q
Japanese Yen Basis Results:								
Revenues (1):								
¥312,221	¥286,029	Japanese insurance operations excluding Gibraltar Life		¥ 95,125	¥ 95,896	¥110,222	¥103,793	¥ 98,206
249,438	249,841	Gibraltar Life		80,804	77,139	80,554	86,499	82,385
<u>561,659</u>	<u>535,870</u>	Total revenues, Japan, yen basis		<u>175,929</u>	<u>173,035</u>	<u>190,776</u>	<u>190,292</u>	<u>180,591</u>
Benefits and Expenses (1):								
246,327	224,383	Japanese insurance operations excluding Gibraltar Life		72,202	74,907	86,553	80,649	79,125
201,480	210,998	Gibraltar Life		65,292	62,677	65,133	70,199	66,148
<u>447,807</u>	<u>435,381</u>	Total benefits and expenses, Japan, yen basis		<u>137,494</u>	<u>137,584</u>	<u>151,686</u>	<u>150,848</u>	<u>145,273</u>
Adjusted operating income (2):								
65,894	61,646	Japanese insurance operations excluding Gibraltar Life		22,923	20,989	23,669	23,144	19,081
47,958	38,843	Gibraltar Life		15,513	14,462	15,421	16,300	16,237
<u>¥113,852</u>	<u>¥100,489</u>	Total adjusted operating income, Japan, yen basis		<u>¥ 38,436</u>	<u>¥ 35,451</u>	<u>¥ 39,090</u>	<u>¥ 39,444</u>	<u>¥ 35,318</u>
U.S. Dollar adjusted operating income (3):								
\$ 602	\$ 581	Japanese insurance operations excluding Gibraltar Life		\$ 213	\$ 194	\$ 219	\$ 212	\$ 171
455	361	Gibraltar Life		149	132	143	159	153
<u>1,057</u>	<u>942</u>	Total adjusted operating income, Japan, U.S. dollar basis		<u>362</u>	<u>326</u>	<u>362</u>	<u>371</u>	<u>324</u>
134	117	All other countries		35	38	51	41	42
<u>\$ 1,191</u>	<u>\$ 1,059</u>	Total adjusted operating income, International Insurance segment, U.S. dollar basis		<u>\$ 397</u>	<u>\$ 364</u>	<u>\$ 413</u>	<u>\$ 412</u>	<u>\$ 366</u>

- (1) Revenues exclude realized investment gains, net of losses and related charges and adjustments, investment gains, net of losses, on trading account assets supporting insurance liabilities and include revenues representing equity in earnings of operating joint ventures. Benefits and expenses exclude charges related to realized investment gains, net of losses and change in experience-rated contractholder liabilities due to asset value changes.
- (2) Adjusted operating income on yen basis excludes impact of currency hedging.
- (3) U.S. dollar adjusted operating income includes impact of currency hedging.

INTERNATIONAL INSURANCE AND INVESTMENTS DIVISION - SALES RESULTS AND SUPPLEMENTARY INFORMATION
(in millions)

Year-to-date						
2007	2006	2006		2007		
		3Q	4Q	1Q	2Q	3Q
INTERNATIONAL INSURANCE OPERATING DATA:						
Actual exchange rate basis (1):						
Net premiums, policy charges and fee income:						
2,237	2,109	685	680	787	719	731
1,478	1,611	490	483	483	523	472
1,104	984	333	365	355	362	387
<u>4,819</u>	<u>4,704</u>	<u>1,508</u>	<u>1,528</u>	<u>1,625</u>	<u>1,604</u>	<u>1,590</u>
Annualized new business premiums:						
365	365	114	115	153	109	103
264	279	91	78	76	96	92
214	210	60	77	70	69	75
<u>843</u>	<u>854</u>	<u>265</u>	<u>270</u>	<u>299</u>	<u>274</u>	<u>270</u>
Annualized new business premiums by distribution channel:						
579	575	174	192	223	178	178
246	240	71	68	69	90	87
18	39	20	10	7	6	5
<u>843</u>	<u>854</u>	<u>265</u>	<u>270</u>	<u>299</u>	<u>274</u>	<u>270</u>
Constant exchange rate basis (3):						
Net premiums, policy charges and fee income:						
2,614	2,395	779	785	920	851	843
1,733	1,829	554	557	564	611	558
1,022	937	316	341	331	335	356
<u>5,369</u>	<u>5,161</u>	<u>1,649</u>	<u>1,683</u>	<u>1,815</u>	<u>1,797</u>	<u>1,757</u>
Annualized new business premiums:						
405	401	125	128	169	121	115
289	299	98	86	84	105	100
201	201	57	72	66	65	70
<u>895</u>	<u>901</u>	<u>280</u>	<u>286</u>	<u>319</u>	<u>291</u>	<u>285</u>
Annualized new business premiums by distribution channel:						
606	602	182	200	235	186	185
271	260	78	76	77	99	95
18	39	20	10	7	6	5
<u>895</u>	<u>901</u>	<u>280</u>	<u>286</u>	<u>319</u>	<u>291</u>	<u>285</u>

- (1) Translated based on applicable average exchange rates for the period shown.
- (2) Substantially all bank channel distribution represents U.S. dollar denominated Gibraltar Life fixed annuities.
- (3) Foreign currencies translated to U.S. dollars at uniform exchange rates for all periods presented, including Japanese yen, 102 per U.S. dollar; Korean won 1030 per U.S. dollar.

INTERNATIONAL INSURANCE AND INVESTMENTS DIVISION - SALES RESULTS AND SUPPLEMENTARY INFORMATION

	2006		2007		
	3Q	4Q	1Q	2Q	3Q
Face amount of individual policies in force at end of period (in billions) (1)(2):					
(Constant exchange rate basis)					
Japan, excluding Gibraltar Life	232	236	239	242	244
Gibraltar Life	197	196	195	194	194
All other countries	92	93	96	97	99
Total	<u>521</u>	<u>525</u>	<u>530</u>	<u>533</u>	<u>537</u>
Number of individual policies in force at end of period (in thousands) (2):					
Japan, excluding Gibraltar Life	2,049	2,074	2,118	2,144	2,167
Gibraltar Life	3,872	3,871	3,846	3,816	3,815
All other countries	1,169	1,201	1,225	1,246	1,270
Total	<u>7,090</u>	<u>7,146</u>	<u>7,189</u>	<u>7,206</u>	<u>7,252</u>
International life insurance policy persistency:					
<u>Excluding Gibraltar Life:</u>					
13 months	92.9%	93.0%	92.8%	92.7%	92.6%
25 months	87.0%	87.1%	86.9%	86.9%	86.5%
<u>Gibraltar Life:</u>					
13 months	94.4%	94.4%	93.9%	93.5%	92.6%
25 months	87.9%	87.8%	88.0%	87.9%	88.0%
Number of Life Planners at end of period:					
Japan	2,941	2,956	3,001	3,012	3,030
All other countries	<u>2,861</u>	<u>2,872</u>	<u>2,892</u>	<u>2,989</u>	<u>3,008</u>
Total life planners	<u>5,802</u>	<u>5,828</u>	<u>5,893</u>	<u>6,001</u>	<u>6,038</u>
Gibraltar Life Advisors	6,036	5,944	5,952	5,815	5,944

- (1) Foreign currencies translated to U.S. dollars at uniform exchange rates for all periods presented, including Japanese yen, 102 per U.S. dollar; Korean won 1030 per U.S. dollar.
- (2) Direct business only; policy count includes annuities.

INVESTMENT PORTFOLIO COMPOSITION
(in millions)

	September 30, 2007				December 31, 2006			
	Consolidated Portfolio	Closed Block Business	Financial Services Business		Consolidated Portfolio	Closed Block Business	Financial Services Businesses	
			Amount	% of Total			Amount	% of Total
Fixed maturities:								
Public, available for sale, at fair value	130,071	38,595	91,476	56.8%	131,554	38,752	92,802	58.2%
Public, held to maturity, at amortized cost	2,879	—	2,879	1.8%	3,025	—	3,025	1.9%
Private, available for sale, at fair value	32,042	12,221	19,821	12.3%	30,357	12,021	18,336	11.5%
Private, held to maturity, at amortized cost	594	—	594	0.4%	443	—	443	0.3%
Trading account assets supporting insurance liabilities, at fair value	14,612	—	14,612	9.1%	14,262	—	14,262	8.9%
Other trading account assets, at fair value	326	142	184	0.1%	109	—	109	0.1%
Equity securities, available for sale, at fair value	8,755	4,080	4,675	2.9%	8,086	3,772	4,314	2.7%
Commercial loans	26,243	7,580	18,663	11.6%	24,593	7,318	17,275	10.8%
Policy loans	9,214	5,399	3,815	2.3%	8,887	5,415	3,472	2.2%
Other long-term investments (1)	3,782	1,034	2,748	1.7%	3,756	965	2,791	1.7%
Short-term investments	2,586	941	1,645	1.0%	4,603	1,851	2,752	1.7%
Subtotal (2)	231,104	69,992	161,112	100.0%	229,675	70,094	159,581	100.0%
Invested assets of other entities and operations (3)	10,044	—	10,044		5,742	—	5,742	
Total investments	241,148	69,992	171,156		235,417	70,094	165,323	

Fixed Maturities by Credit Quality (2):

	September 30, 2007					December 31, 2006				
	Financial Services Businesses					Financial Services Businesses				
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	% of Total	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	% of Total
Public Fixed Maturities:										
NAIC Rating (4) Rating Agency Equivalent										
1 Aaa, Aa, A	75,115	1,470	876	75,709	80.3%	75,796	1,787	322	77,261	80.6%
2 Baa	13,813	452	294	13,971	14.8%	13,328	580	137	13,771	14.4%
Subtotal Investment Grade	88,928	1,922	1,170	89,680	95.1%	89,124	2,367	459	91,032	95.0%
3 Ba	2,693	80	72	2,701	3.0%	2,692	109	22	2,779	2.9%
4 B	1,760	53	59	1,754	1.9%	1,746	93	23	1,816	1.9%
5 C and lower	114	6	4	116	0.0%	115	8	2	121	0.1%
6 In or near default	32	9	—	41	0.0%	48	7	1	54	0.1%
Subtotal Below Investment Grade	4,599	148	135	4,612	4.9%	4,601	217	48	4,770	5.0%
Total	93,527	2,070	1,305	94,292	100.0%	93,725	2,584	507	95,802	100.0%

Private Fixed Maturities:

NAIC Rating (4) Rating Agency Equivalent										
1 Aaa, Aa, A	6,651	216	63	6,804	33.3%	6,214	248	49	6,413	34.2%
2 Baa	10,445	343	89	10,699	52.4%	9,463	377	73	9,767	52.0%
Subtotal Investment Grade	17,096	559	152	17,503	85.7%	15,677	625	122	16,180	86.2%
3 Ba	1,587	53	18	1,622	7.9%	1,422	50	11	1,461	7.7%
4 B	883	9	16	876	4.3%	645	12	7	650	3.5%
5 C and lower	229	5	1	233	1.1%	321	18	4	335	1.8%
6 In or near default	160	24	2	182	1.0%	139	11	1	149	0.8%
Subtotal Below Investment Grade	2,859	91	37	2,913	14.3%	2,527	91	23	2,595	13.8%
Total	19,955	650	189	20,416	100.0%	18,204	716	145	18,775	100.0%

- (1) Other long-term investments consist of real estate and non-real estate related investments in joint ventures (other than our investments in operating joint ventures, including our equity investment in Wachovia Securities Financial Holdings, LLC) and partnerships, investment real estate held through direct ownership, our interest in separate account investments and other miscellaneous investments.
- (2) Excludes (i) assets of our securities brokerage, securities trading, banking operations and real estate and relocation services, (ii) assets of our asset management operations, including assets managed for third parties, and (iii) those assets classified as "separate account assets" on our balance sheet.
- (3) Includes assets of our securities brokerage, securities trading, banking and asset management operations and real estate and relocation services. Excludes assets of our asset management operations managed for third parties and those assets classified as "separate account assets" on our balance sheet. Our investment in operating joint ventures, including our investment in Wachovia Securities Financial Holdings, LLC is included in "Other assets".
- (4) Reflects equivalent ratings for investments of international insurance operations that are not rated by United States insurance regulatory authorities. Includes, as of September 30, 2007 and December 31, 2006, respectively, 248 securities with amortized cost of \$4,413 million (fair value \$4,400 million) and 231 securities with amortized cost of \$3,515 million (fair value, \$3,588 million) that have been categorized based on expected NAIC designations pending receipt of SVO ratings.

FINANCIAL SERVICES BUSINESSES INVESTMENT PORTFOLIO COMPOSITION
(in millions)

	September 30, 2007		December 31, 2006	
	Amount	% of Total	Amount	% of Total
Japanese Insurance Operations:				
Fixed maturities:				
Public, available for sale, at fair value	33,061	68.3%	32,242	67.9%
Public, held to maturity, at amortized cost	2,879	5.9%	3,025	6.4%
Private, available for sale, at fair value	3,325	6.9%	3,139	6.6%
Private, held to maturity, at amortized cost	594	1.2%	443	0.9%
Trading account assets supporting insurance liabilities, at fair value	1,160	2.4%	1,106	2.3%
Other trading account assets, at fair value	28	0.1%	28	0.1%
Equity securities, available for sale, at fair value	2,533	5.2%	2,372	5.0%
Commercial loans	2,812	5.8%	2,782	5.9%
Policy loans	1,091	2.3%	1,016	2.1%
Other long-term investments (1)	871	1.8%	970	2.0%
Short-term investments	35	0.1%	374	0.8%
Total	<u>48,389</u>	<u>100.0%</u>	<u>47,497</u>	<u>100.0%</u>
Financial Services Businesses excluding Japanese Insurance Operations (2):				
Fixed maturities:				
Public, available for sale, at fair value	58,415	51.8%	60,560	54.0%
Public, held to maturity, at amortized cost	—	0.0%	—	0.0%
Private, available for sale, at fair value	16,496	14.6%	15,197	13.6%
Private, held to maturity, at amortized cost	—	0.0%	—	0.0%
Trading account assets supporting insurance liabilities, at fair value	13,452	11.9%	13,156	11.7%
Other trading account assets, at fair value	156	0.2%	81	0.1%
Equity securities, available for sale, at fair value	2,142	1.9%	1,942	1.7%
Commercial loans	15,851	14.1%	14,493	12.9%
Policy loans	2,724	2.4%	2,456	2.2%
Other long-term investments (1)	1,877	1.7%	1,821	1.7%
Short-term investments	1,610	1.4%	2,378	2.1%
Total	<u>112,723</u>	<u>100.0%</u>	<u>112,084</u>	<u>100.0%</u>

- (1) Other long-term investments consist of real estate and non-real estate related investments in joint ventures (other than our investments in operating joint ventures, including our equity investment in Wachovia Securities Financial Holdings, LLC) and partnerships, investment real estate held through direct ownership, our interest in separate account investments and other miscellaneous investments. Our investment in operating joint ventures, including our investment in Wachovia Securities Financial Holdings, LLC is included in "Other assets".
- (2) Excludes (i) assets of our securities brokerage, securities trading, banking operations and real estate and relocation services, (ii) assets of our asset management operations, including assets managed for third parties, and (iii) those assets classified as "separate account assets" on our balance sheet.

FINANCIAL SERVICES BUSINESSES INVESTMENT RESULTS
(in millions)

	Quarter Ended September 30					
	2007			2006 (4)		
	Investment Yield (3)	Income Amount	Realized Gains / (Losses)	Investment Yield (3)	Income Amount	Realized Gains / (Losses)
Financial Services Businesses (1):						
Fixed maturities	5.01%	1,426	(74)	4.90%	1,357	(5)
Equity securities	5.82%	60	118	5.35%	49	11
Commercial loans	6.26%	219	10	6.11%	194	1
Policy loans	5.08%	47	—	4.94%	41	—
Short-term investments and cash equivalents	5.10%	93	—	4.43%	90	(1)
Other investments	3.61%	26	(211)	9.12%	62	215
Gross investment income before investment expenses	5.14%	1,871	(157)	5.11%	1,793	221
Investment expenses	-0.15%	(128)	—	-0.17%	(138)	—
Subtotal	4.99%	1,743	(157)	4.94%	1,655	221
Investment results of other entities and operations (2)		373	(40)		312	18
Less, investment income relating to divested businesses		(3)			(5)	
Total		2,113	(197)		1,962	239

	Nine Months Ended September 30					
	2007			2006 (4)		
	Investment Yield (3)	Income Amount	Realized Gains / (Losses)	Investment Yield (3)	Income Amount	Realized Gains / (Losses)
Financial Services Businesses (1):						
Fixed maturities	5.06%	4,264	(33)	4.91%	3,929	(318)
Equity securities	5.04%	149	323	5.02%	132	120
Commercial loans	6.24%	629	3	6.23%	563	(2)
Policy loans	5.11%	136	—	4.94%	115	—
Short-term investments and cash equivalents	4.96%	275	(7)	4.75%	240	—
Other investments	5.65%	118	(170)	8.02%	161	192
Gross investment income before investment expenses	5.19%	5,571	116	5.10%	5,140	(8)
Investment expenses	-0.16%	(402)	—	-0.17%	(377)	—
Subtotal	5.03%	5,169	116	4.93%	4,763	(8)
Investment results of other entities and operations (2)		1,082	25		895	72
Less, investment income relating to divested businesses		(11)			(11)	
Total		6,240	141		5,647	64

- (1) Excludes assets of our securities brokerage, securities trading, and banking operations, real estate and relocation services, commercial loans and trading account assets supporting insurance liabilities where the investment results generally accrue to contractholders, assets of our asset management operations, including assets managed for third parties, and those assets classified as "separate account assets" on our balance sheet.
- (2) Investment income of securities brokerage, securities trading, banking operations, real estate and relocation services, commercial loans, discontinued real estate operations, and trading account assets supporting insurance liabilities where the investment results generally accrue to contractholders.
- (3) Yields are annualized, for interim periods, and based on quarterly average carrying values except for fixed maturities, equity securities and securities lending activity. Yields for fixed maturities are based on amortized cost. Yields for equity securities are based on cost. Yields for securities lending activity are calculated net of corresponding liabilities and rebate expenses. Yields exclude investment income and assets related to commercial loans and trading account assets supporting insurance liabilities where the investment results generally accrue to contractholders and investment income on assets other than those included in invested assets of the Financial Services Businesses.
- (4) Classification for the earlier period presented has been conformed to the current presentation.

FINANCIAL SERVICES BUSINESSES INVESTMENT RESULTS - JAPANESE INSURANCE OPERATIONS
(in millions)

	Quarter Ended September 30					
	2007			2006 (2)		
	Investment Income Yield (1)	Amount	Realized Gains / (Losses)	Investment Income Yield (1)	Amount	Realized Gains / (Losses)
Japanese Insurance Operations:						
Fixed maturities	2.72%	263	12	2.54%	246	22
Equity securities	3.66%	20	107	3.76%	18	5
Commercial loans	4.53%	31	5	3.99%	25	4
Policy loans	3.81%	10	—	3.58%	9	—
Short-term investments and cash equivalents	3.45%	9	—	3.36%	6	(1)
Other investments	10.10%	21	(32)	12.83%	30	147
Gross investment income before investment expenses	3.04%	354	92	2.92%	334	177
Investment expenses	-0.18%	(22)	—	-0.17%	(23)	—
Total	2.85%	332	92	2.75%	311	177
	Nine Months Ended September 30					
	2007			2006 (2)		
	Investment Income Yield (1)	Amount	Realized Gains / (Losses)	Investment Income Yield (1)	Amount	Realized Gains / (Losses)
Japanese Insurance Operations:						
Fixed maturities	2.70%	777	53	2.52%	706	5
Equity securities	2.82%	44	283	2.95%	40	95
Commercial loans	4.49%	92	12	3.66%	66	15
Policy loans	3.78%	29	—	3.57%	26	—
Short-term investments and cash equivalents	2.91%	18	(1)	3.40%	13	(2)
Other investments	12.76%	83	(109)	12.89%	87	50
Gross investment income before investment expenses	3.03%	1,043	238	2.84%	938	163
Investment expenses	-0.18%	(70)	—	-0.18%	(68)	—
Total	2.85%	973	238	2.66%	870	163

- (1) Yields are annualized, for interim periods, and based on quarterly average carrying values except for fixed maturities, equity securities and securities lending activity. Yields for fixed maturities are based on amortized cost. Yields for equity securities are based on cost. Yields for securities lending activity are calculated net of corresponding liabilities and rebate expenses. Yields exclude investment income and assets related to trading account assets supporting insurance liabilities where the investment results generally accrue to contractholders and investment income on assets other than those included in invested assets of the Financial Services Businesses.
- (2) Classification for the earlier period presented has been conformed to the current presentation.

FINANCIAL SERVICES BUSINESSES INVESTMENT RESULTS - EXCLUDING JAPANESE INSURANCE OPERATIONS
(in millions)

	Quarter Ended September 30					
	2007			2006 (3)		
	Investment Income Yield (2)	Amount	Realized Gains / (Losses)	Investment Income Yield (2)	Amount	Realized Gains / (Losses)
Financial Services Businesses excluding Japanese Insurance Operations (1):						
Fixed maturities	6.30%	1,163	(86)	6.26%	1,111	(27)
Equity securities	8.25%	40	11	7.08%	31	6
Commercial loans	6.68%	188	5	6.64%	169	(3)
Policy loans	5.58%	37	—	5.55%	32	—
Short-term investments and cash equivalents	5.47%	84	—	4.60%	84	—
Other investments	0.95%	5	(179)	7.16%	32	68
Gross investment income before investment expenses	6.20%	1,517	(249)	6.25%	1,459	44
Investment expenses	-0.13%	(106)	—	-0.16%	(115)	—
Total	6.07%	1,411	(249)	6.09%	1,344	44
	Nine Months Ended September 30					
	2007			2006 (3)		
	Investment Income Yield (2)	Amount	Realized Gains / (Losses)	Investment Income Yield (2)	Amount	Realized Gains / (Losses)
Financial Services Businesses excluding Japanese Insurance Operations (1):						
Fixed maturities	6.39%	3,487	(86)	6.29%	3,223	(323)
Equity securities	7.55%	105	40	7.22%	92	25
Commercial loans	6.69%	537	(9)	6.87%	497	(17)
Policy loans	5.65%	107	—	5.56%	89	—
Short-term investments and cash equivalents	5.36%	257	(6)	4.93%	227	2
Other investments	2.49%	35	(61)	5.50%	74	142
Gross investment income before investment expenses	6.29%	4,528	(122)	6.28%	4,202	(171)
Investment expenses	-0.15%	(332)	—	-0.17%	(309)	—
Total	6.14%	4,196	(122)	6.11%	3,893	(171)

- (1) Excludes assets of our securities brokerage, securities trading, and banking operations, real estate and relocation services, commercial loans and trading account assets supporting insurance liabilities where the investment results generally accrue to contractholders, assets of our asset management operations, including assets managed for third parties, and those assets classified as "separate account assets" on our balance sheet.
- (2) Yields are annualized, for interim periods, and based on quarterly average carrying values except for fixed maturities, equity securities and securities lending activity. Yields for fixed maturities are based on amortized cost. Yields for equity securities are based on cost. Yields for securities lending activity are calculated net of corresponding liabilities and rebate expenses. Yields exclude investment income and assets related to commercial loans and trading account assets supporting insurance liabilities where the investment results generally accrue to contractholders and investment income on assets other than those included in invested assets of the Financial Services Businesses.
- (3) Classification for the earlier period presented has been conformed to the current presentation.

INDIVIDUAL LIFE - LINE ITEM IMPACT OF THIRD QUARTER 2006 AND 2007 ACTUARIAL UPDATES
(in millions)

	Policy Charges and Fee Income (1)		Insurance and Annuity Benefits (2)		Amortization of Deferred Policy Acquisition Costs		Pre-Tax Adjusted Operating Income	
	Third Quarter 2006	Third Quarter 2007	Third Quarter 2006	Third Quarter 2007	Third Quarter 2006	Third Quarter 2007	Third Quarter 2006	Third Quarter 2007
Actuarial Item:								
Annual review of assumptions for mortality, persistency, premium payment pattern, and other elements of expected gross profits, and guaranteed minimum death benefits	(62)	(45)	34	12	(156)	(135)	60	78
Refinement of reserving period for certain benefits on block of variable life insurance policies	(85)	0	62	0	(133)	0	(14)	0
Total impact on reported results	(147)	(45)	96	12	(289)	(135)	46	78
Reported amount	117	226	300	254	(220)	(68)		
Amount excluding impact of items indicated above	264	271	204	242	69	67		

(1) Includes unearned revenue reserve, subject to amortization based on gross profits.

(2) Includes terminal dividend reserve, accumulated over estimated contract period.

KEY DEFINITIONS AND FORMULAS

1. Adjusted operating income before income taxes:

Adjusted operating income is a non-GAAP measure of performance of our Financial Services Businesses that excludes “Realized investment gains (losses), net”, as adjusted, and related charges and adjustments; net investment gains and losses on trading account assets supporting insurance liabilities; change in experience-rated contractholder liabilities due to asset value changes; results of divested businesses and discontinued operations; and the related tax effects thereof. Adjusted operating income includes equity in earnings of operating joint ventures and the related tax effects thereof. Realized investment gains (losses) representing profit or loss of certain of our businesses which primarily originate investments for sale or syndication to unrelated investors, and those associated with terminating hedges of foreign currency earnings and current period yield adjustments are included in adjusted operating income. Realized investment gains and losses from products that are free standing derivatives or contain embedded derivatives, and from associated derivative portfolios that are part of an economic hedging program related to the risk of those products, are included in adjusted operating income. Revenues and benefits and expenses shown as components of adjusted operating income, are presented on the same basis as pre-tax adjusted operating income and are adjusted for the items above as well. Adjusted operating income does not equate to “Income from continuing operations” as determined in accordance with GAAP but is the measure of profit or loss we use to evaluate segment performance. Adjusted operating income is not a substitute for income determined in accordance with GAAP, and our definition of adjusted operating income may differ from that used by other companies. The items above are important to an understanding of our overall results of operations. However, we believe that the presentation of adjusted operating income as we measure it for management purposes enhances the understanding of our results of operations by highlighting the results from ongoing operations and the underlying profitability factors of our businesses.

2. After-tax adjusted operating income:

Adjusted operating income before taxes, as defined above, less the income tax effect applicable to adjusted operating income before taxes.

3. Assets Under Management:

Fair market value or account value of assets which Prudential manages directly in proprietary products, such as mutual funds and variable annuities, in separate accounts, wrap-fee products and the general account, and assets invested in investment options included in the Company’s products that are managed by third party sub-managers (i.e., the non-proprietary investment options in the Company’s products).

4. Attributed Equity:

Amount of capital assigned to each of the Company’s segments for purposes of measuring segment adjusted operating income before income taxes, established at a level which management considers necessary to support the segment’s risks. Attributed equity for the Financial Services Businesses represents all of the Company’s equity that is not included in the Closed Block Business.

5. Book value per share of Common Stock:

Equity attributed to Financial Services Businesses divided by the number of Common shares outstanding at end of period, on a diluted basis.

6. Borrowings - Capital Debt:

Borrowings that are or will be used for capital requirements at Prudential Financial, Inc as well as borrowings invested in equity or debt securities of direct or indirect subsidiaries of Prudential Financial, Inc., and subsidiary borrowings, utilized for capital requirements.

7. Borrowings - Investment Related:

Debt issued to finance specific investment assets or portfolios of investment assets, including institutional spread lending investment portfolios, real estate, and real estate related investments held in consolidated joint ventures, as well as institutional and insurance company portfolio cash flow timing differences.

8. Borrowings - Securities Business Related:

Debt issued to finance primarily the liquidity of our broker-dealers, and our capital markets and other securities business related operations.

9. Borrowings - Specified Other Businesses:

Borrowings associated with consumer banking activities, the individual annuity business, real estate franchises, and relocation services.

10. Client Assets:

Fair market value of assets in client accounts of International brokerage operations, Prudential Bank and mortgage loan servicing business, that are not included in Assets Under Management. Prudential does not receive a management or administrative fee on these assets, but may receive a fee for executing trades, custody or recordkeeping services.

KEY DEFINITIONS AND FORMULAS

11. Earned Premiums:

The portion of a premium, net of any amount ceded, that represents coverage already provided or that belongs to the insurer based on the part of the policy period that has passed.

12. Earnings Per Share of Common Stock:

Net income for the Financial Services Businesses and the Closed Block Business is determined in accordance with GAAP and includes general and administrative expenses charged to each of the businesses based on the Company's methodology for the allocation of such expenses. Cash flows between the Financial Services Businesses and the Closed Block Business related to administrative expenses are determined by a policy servicing fee arrangement that is based upon insurance and policies in force and statutory cash premiums. To the extent reported administrative expenses vary from these cash flow amounts, the differences are recorded, on an after-tax basis, as direct equity adjustments to the equity balances of each business. The direct equity adjustments modify earnings available to holders of Common Stock and Class B Stock for earnings per share purposes. Earnings per share of Common Stock based on adjusted operating income of the Financial Services Businesses reflects these adjustments as well.

13. Full Service:

The Full Service line of business provides retirement plan products and services to public, private and not-for-profit organizations. This business provides recordkeeping, plan administration, actuarial advisory services, participant education and communication services, trustee services and institutional and retail investment funds. This business mainly services defined contribution and defined benefit plans; non-qualified plans are also serviced. For clients with both defined contribution and defined benefit plans, integrated recordkeeping services are available. For participants leaving these plans, a range of rollover products are provided through a broker-dealer bank.

14. Full Service Stable Value:

Our Full Service Stable Value products represent fixed rate options on investment funds offered to customers. These products contain an obligation to pay interest at a specified rate for a specific period of time. Upon termination these products repay account balances at market value immediately or may be liquidated at book value over time. Substantially all of these products are either fully or partially participating, with annual or semi-annual resets giving effect to previous investment experience. These products are issued through the general account, separate accounts or client-owned trusts. Profits from partially participating general account products result from the spread between the rate of return on investment assets and the interest rates credited to the customer, less expenses. For fully participating products, generally subject to a minimum interest rate guarantee, we earn fee income.

15. General Account:

Invested assets and policyholder liabilities and reserves for which the Company bears the investment risk. Excludes assets recognized for statutory purposes that are specifically allocated to a separate account. General account assets also include assets of the parent company, Prudential Financial, Inc.

16. Gibraltar Life Advisors:

Insurance representatives for Gibraltar Life.

17. Group Life Insurance and Group Disability Insurance Administrative Operating Expense Ratios:

Ratio of administrative operating expenses (excluding commissions) to gross premiums, policy charges and fee income.

18. Group Life Insurance and Group Disability Insurance Benefits Ratios:

Ratio of policyholder benefits to earned premiums, policy charges and fee income.

19. Individual Annuity Account Values in General Account and Separate Account:

Amounts represent the breakdown of invested customer funds in annuities either written or reinsured by the Company.

20. Individual Life Insurance Sales:

Scheduled premiums from new sales on an annualized basis and first year excess premiums and deposits on a cash-received basis.

21. Insurance and Annuity Benefits:

Total death benefits, annuity benefits, disability benefits, other policy benefits, and losses paid or incurred, under insurance and annuity contracts, plus the change in reserves for future policy benefits, losses and loss adjustment expenses.

KEY DEFINITIONS AND FORMULAS

22. International Life Planners:

Insurance agents in our insurance operations outside the United States, excluding Gibraltar Life Advisors. Excludes Life Planners associated with discontinued Philippine operations.

23. New annualized premiums:

Premiums from new sales that are expected to be collected over a one year period. Group insurance new annualized premiums exclude new premiums resulting from rate changes on existing policies, from additional coverage issued under our Servicemembers' Group Life Insurance contract, and from excess premiums on group universal life insurance that build cash value but do not purchase face amounts. Group insurance new annualized premiums include premiums from the takeover of claim liabilities. Group disability amounts include long-term care products. Single premium business for the Company's international insurance operations is included in annualized new business premiums based on 10% credit.

24. Non-recourse and Limited-recourse Debt:

Limited and non-recourse borrowing is where the holder is entitled to collect only against the assets pledged to the debt as collateral or has only very limited rights to collect against other assets.

25. Operating return on average equity (based on adjusted operating income):

Adjusted operating income after-tax (giving effect to the direct equity adjustment for earnings per share calculation), annualized for interim periods, divided by average attributed equity for the Financial Services Businesses excluding accumulated other comprehensive income related to unrealized gains and losses on investments and pension/postretirement benefits.

An alternative measure to operating return on average equity (based on adjusted operating income) is return on average equity (based on income from continuing operations). Return on average equity (based on income from continuing operations) represents income from continuing operations after-tax as determined in accordance with GAAP (giving effect to the direct equity adjustment for earnings per share calculation), annualized for interim periods, divided by average total attributed equity for the Financial Services Businesses. Return on average equity (based on income from continuing operations) is 16.82% for the nine months ended September 30, 2007, 14.04% for the nine months ended September 30, 2006, 16.14% for the three months ended September 30, 2007, 20.75% for the three months ended September 30, 2006, 15.97% for the three months ended June 30, 2007, 18.25% for the three months ended March 31, 2007, and 16.33% for the three months ended December 31, 2006.

26. Policy Persistency - - Group Insurance:

Percentage of the premiums in force at the end of the prior year that are still in force at the end of the period (excluding Servicemembers' Group Life Insurance and Prudential Employee Benefit Plan).

27. Policy Persistency - International Insurance:

13 month persistency represents the percentage of policies issued that are still in force at the beginning of their second policy year. 25 month persistency represents the percentage of policies issued that are still in force at the beginning of their third policy year.

28. Prudential Agents:

Insurance agents in our insurance operations in the United States.

29. Prudential Agent productivity:

Commissions on new sales of all products by Prudential Agents under contract for the entire period, divided by the number of those Prudential Agents. Excludes commissions on new sales by Prudential Agents hired or departed during the period. For interim reporting periods, the productivity measures are annualized.

30. Ratio of capital debt to total capitalization:

For purposes of this ratio, we measure "debt" as borrowings for capital debt, and we measure "total capitalization" as the sum of equity, excluding accumulated other comprehensive income related to unrealized gains and losses on investments, pension and postretirement benefits and capital debt.

31. Separate Accounts:

Assets of our insurance companies allocated under certain policies and contracts that are segregated from the general account and other separate accounts. The policyholder or contractholder predominantly bears the risk of investments held in a separate account.

32. Wrap-Fee Products:

Investment products generating asset-based fees in which the funds of the customer are generally invested in other investment products such as mutual funds.

RATINGS AND INVESTOR INFORMATION

INSURANCE CLAIMS PAYING RATINGS as of October 31, 2007

	<u>A.M. Best</u>	<u>Standard & Poor's</u>	<u>Moody's</u>	<u>Fitch Ratings</u>
The Prudential Insurance Company of America	A+	AA	Aa3	AA
PRUCO Life Insurance Company	A+	AA	Aa3	AA
PRUCO Life Insurance Company of New Jersey	A+	AA	NR*	AA
American Skandia Life Assurance Corporation	A+	AA	NR	AA
Prudential Retirement Insurance and Annuity Company	A+	AA	Aa3	AA
The Prudential Life Insurance Co., Ltd. (Prudential of Japan)	NR	AA	NR	NR
Gibraltar Life Insurance Company, Ltd.	NR	AA	Aa3	NR

CREDIT RATINGS:

as of October 31, 2007

Prudential Financial, Inc.:				
Short-Term Borrowings	AMB-1	A-1	P-2	F1
Long-Term Senior Debt (1)	a-	A+	A3	A
The Prudential Insurance Company of America :				
Capital and surplus notes	a	A+	A2	A+
Prudential Funding, LLC:				
Short-Term Debt	AMB-1	A-1+	P-1	F1+
Long-Term Senior Debt	a+	AA	A1	AA-
PRICOA Global Funding I				
Long-Term Senior Debt	aa-	AA	Aa3	AA

* NR indicates not rated.

(1) Includes the retail medium-term notes program.

INVESTOR INFORMATION:

Corporate Offices:

Prudential Financial, Inc.
751 Broad Street
Newark, New Jersey 07102

Investor Information Hotline:

Dial 877-998-ROCK for additional printed information or inquiries.

Web Site:

www.prudential.com

Common Stock:

Common Stock of Prudential Financial, Inc. is traded on the New York Stock Exchange under the symbol PRU.

Prudential Financial, Inc.
Financial Services Businesses
Mortgage-Backed and Asset-Backed Securities - September 30, 2007
(\$ millions)

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Residential Mortgage-backed securities (a)	8,109	38	77	8,070
Asset-backed securities	14,219	112	369	13,962

Supplemental information for asset-backed securities:

		LOWEST RATING AGENCY RATING					Total Amortized Cost	Total Fair Value
Vintage		AAA	AA	A	BBB	BB and below		
Collateralized by sub-prime mortgages:								
Enhanced Short-term portfolio								
2007.....		767	—	—	—	—	767	755
2006.....		2,851	—	—	—	—	2,851	2,818
2005.....		219	—	—	—	—	219	218
2004.....		—	—	—	—	—	—	—
2003 and prior		—	—	—	—	—	—	—
Total Enhanced Short-term portfolio (b)		3,837	—	—	—	—	3,837	3,791
All Other portfolios								
2007.....		441	33	—	—	—	474	450
2006.....		1,412	393	36	8	—	1,849	1,739
2005.....		77	421	120	10	1	629	595
2004.....		51	412	315	5	—	783	742
2003 and prior		67	270	263	86	7	693	648
Total of All Other portfolios		2,048	1,529	734	109	8	4,428	4,174
Total collateralized by sub-prime mortgages		5,885	1,529	734	109	8	8,265	7,965
Other asset-backed securities (c)		2,484	381	1,540	1,304	245	5,954	5,997
Total asset-backed securities		8,369	1,910	2,274	1,413	253	14,219	13,962

- (a) As of September 30, 2007, 95% of the residential mortgage-backed securities in the Financial Services Businesses were publicly traded agency pass-through securities, which are supported by implicit or explicit government guarantees and have credit ratings of AA or AAA. Collateralized mortgage obligations, including approximately \$79 million secured by "ALT-A" mortgages, represented the remaining 5% of residential mortgage-backed securities; virtually all have credit ratings of AA or AAA.
- (b) Our Enhanced Short-term portfolio is used primarily to invest cash proceeds of securities lending and repurchase activities, and cash generated from certain trading and operating activities. The investment policy statement of this portfolio requires that securities purchased for this portfolio have a remaining expected average life of 2 years or less when acquired.
- (c) Primarily includes externally managed investments in the European market of \$1.8 billion, and securities collateralized by credit card receivables and automobile loans. Also included are collateralized debt obligations with amortized cost of \$142 million and fair value of \$155 million, none secured by sub-prime mortgages.

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Residential Mortgage-backed securities (a)	5,433	20	47	5,406
Asset-backed securities	8,260	13	210	8,063

Supplemental information for asset-backed securities:

		LOWEST RATING AGENCY RATING					Total Amortized Cost	Total Fair Value
Vintage		AAA	AA	A	BBB	BB and below		
Collateralized by sub-prime mortgages:								
Enhanced Short-term portfolio								
2007.....		794	—	—	—	—	794	782
2006.....		2,950	—	—	—	—	2,950	2,917
2005.....		226	—	—	—	—	226	225
2004.....		—	—	—	—	—	—	—
2003 and prior.....		—	—	—	—	—	—	—
Total Enhanced Short-term portfolio (b)		3,970	—	—	—	—	3,970	3,924
All Other portfolios								
2007.....		200	—	—	—	—	200	193
2006.....		1,115	23	—	—	—	1,138	1,085
2005.....		32	404	5	—	—	441	419
2004.....		9	309	52	—	—	370	352
2003 and prior.....		47	447	87	16	4	601	566
Total of All Other portfolios		1,403	1,183	144	16	4	2,750	2,615
Total collateralized by sub-prime mortgages		5,373	1,183	144	16	4	6,720	6,539
Other asset-backed securities (c)		541	116	333	503	47	1,540	1,524
Total asset-backed securities		5,914	1,299	477	519	51	8,260	8,063

- (a) As of September 30, 2007, 85% of the residential mortgage-backed securities in the Closed Block Business were publicly traded agency pass-through securities, which are supported by implicit or explicit government guarantees and have credit ratings of AA or AAA. Collateralized mortgage obligations, including approximately \$142 million secured by "ALT-A" mortgages, represented the remaining 15% of residential mortgage-backed securities and virtually all have credit ratings of AAA.
- (b) Our Enhanced Short-term portfolio is used primarily to invest cash proceeds of securities lending and repurchase activities, and cash generated from certain trading and operating activities. The investment policy statement of this portfolio requires that securities purchased for this portfolio have a remaining expected average life of 2 years or less when acquired.
- (c) Primarily includes externally managed investments in the European market of \$0.3 billion, and securities collateralized by credit card receivables and automobile loans. Also included are collateralized debt obligations with amortized cost of \$45 million and fair value of \$51 million, none secured by sub-prime mortgages.