
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

**Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): December 4, 2008

PRUDENTIAL FINANCIAL, INC.

(Exact name of registrant as specified in its charter)

New Jersey
(State or other jurisdiction
of incorporation)

001-16707
(Commission File Number)

22-3703799
(I.R.S. Employer
Identification No.)

751 Broad Street
Newark, New Jersey 07102
(Address of principal executive offices and zip code)

(973) 802-6000
(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- ☐ **Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)**
 - ☐ **Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)**
 - ☐ **Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))**
 - ☐ **Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))**
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Item 7.01 Regulation FD Disclosure.

Prudential Financial, Inc., a New Jersey corporation (the “Company”), issued a news release announcing its 2008 and 2009 earnings guidance. The Registrant is furnishing a copy of the news release as Exhibit 99.1 hereto.

The Company is also furnishing, as Exhibit 99.2 hereto, a copy of additional slides being presented at its Investor Day conference held on December 4, 2008 setting out the 2008 and 2009 earnings guidance.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

- 99.1 News release of Prudential Financial, Inc., dated December 4, 2008, announcing its 2008 and 2009 earnings guidance (furnished and not filed).
- 99.2 Slide presentation of Prudential Financial, Inc. at its Investor Day conference on December 4, 2008 setting out its 2008 and 2009 earnings guidance (furnished and not filed).

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: December 4, 2008

PRUDENTIAL FINANCIAL, INC.

By: /s/ Brian J. Morris

Name: Brian J. Morris

Title: Assistant Secretary

Exhibit Index

Exhibit No.	Description
99.1	News release of Prudential Financial, Inc., dated December 4, 2008, announcing its 2008 and 2009 earnings guidance (furnished and not filed).
99.2	Slide presentation of Prudential Financial, Inc. at its Investor Day conference on December 4, 2008 setting out its 2008 and 2009 earnings guidance (furnished and not filed).

News Release



Prudential Financial, Inc.
751 Broad Street
Newark, NJ 07102-3777
www.prudential.com

For Immediate Release

December 4, 2008

Contact: Bob DeFillippo
(973) 802-4149

**PRUDENTIAL FINANCIAL, INC. ANNOUNCES
2009 EARNINGS GUIDANCE**

NEWARK, N.J. – Prudential Financial, Inc. (NYSE:PRU) announced today 2009 earnings per share guidance at its Investor Day conference in New York City. Management stated its expectation that Prudential Financial would achieve Common Stock earnings per share in the range of \$5.25 to \$5.65 for 2009, based on after-tax adjusted operating income of the Financial Services Businesses. The 2009 earnings per share expectation assumes a December 31, 2009 S&P 500 Index level of 900, an average S&P level of 850 for 2009, and a number of additional factors that are in the company's Current Reports on Form 8-K dated December 4, 2008 filed today with the Securities and Exchange Commission.

Management also stated its expectation that Prudential Financial would achieve Common Stock earnings per share, before the effects of potential impairments of goodwill for certain business segments and potential impairments of equity investments in certain operating joint ventures for the International Investments segment, in the range of \$3.35 to \$3.55 for the year 2008, based on after-tax adjusted operating income of the Financial Services Businesses. The 2008 earnings per share expectation assumes a December 31, 2008 S&P 500 Index level of 800.

Adjusted operating income, which is not measured in accordance with generally accepted accounting principles (GAAP), should not be viewed as a substitute for income determined in accordance with GAAP, and our definition of adjusted operating income, which can be found below under "Non-GAAP Measure," may differ from that used by other companies.

Prudential Financial, Inc. (NYSE: PRU), a financial services leader with approximately \$602 billion of assets under management as of September 30, 2008, has operations in the United States, Asia, Europe, and Latin America. Leveraging its heritage of life insurance and asset management expertise, Prudential is focused on helping approximately 50 million individual and institutional customers grow and protect their wealth. The company's well-known Rock symbol is

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an icon of strength, stability, expertise and innovation that has stood the test of time. Prudential's businesses offer a variety of products and services, including life insurance, annuities, retirement-related services, mutual funds, investment management, and real estate services. For more information, please visit www.news.prudential.com.

Non-GAAP Measure

Adjusted operating income is a non-GAAP measure of performance of our Financial Services Businesses. Adjusted operating income excludes "Realized investment gains (losses), net," as adjusted, and related charges and adjustments. A significant element of realized investment gains and losses are impairments and credit-related and interest rate-related gains and losses. Impairments and losses from sales of credit-impaired securities, the timing of which depends largely on market credit cycles, can vary considerably across periods. The timing of other sales that would result in gains or losses, such as interest rate-related gains or losses, is largely subject to our discretion and influenced by market opportunities as well as our tax profile.

Realized investment gains (losses) representing profit or loss of certain of our businesses which primarily originate investments for sale or syndication to unrelated investors, and those associated with terminating hedges of foreign currency earnings and current period yield adjustments are included in adjusted operating income. Realized investment gains and losses from products that are free standing derivatives or contain embedded derivatives, and from associated derivative portfolios that are part of an economic hedging program related to the risk of those products, are included in adjusted operating income. Adjusted operating income excludes gains and losses from changes in value of certain assets and liabilities related to foreign currency exchange movements that have been economically hedged, as well as counterparty credit losses on derivative positions experienced during the third quarter of 2008.

Adjusted operating income also excludes investment gains and losses on trading account assets supporting insurance liabilities and changes in experience-rated contractholder liabilities due to asset value changes, because these recorded changes in asset and liability values will ultimately accrue to contractholders. Trends in the underlying profitability of our businesses can be more clearly identified without the fluctuating effects of these transactions. In addition, adjusted

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operating income excludes the results of divested businesses, which are not relevant to our ongoing operations. Discontinued operations, which is presented as a separate component of net income under GAAP, is also excluded from adjusted operating income.

We believe that the presentation of adjusted operating income as we measure it for management purposes enhances understanding of the results of operations of the Financial Services Businesses by highlighting the results from ongoing operations and the underlying profitability of our businesses. However, adjusted operating income is not a substitute for income determined in accordance with GAAP, and the excluded items are important to an understanding of our overall results of operations. For additional information about adjusted operating income, please refer to our Quarterly Report on Form 10-Q and 10-Q/A for the quarter ended September 30, 2008, on the Investor Relations Web site at www.investor.prudential.com.

Our expectation of Common Stock earnings per share is based on after-tax adjusted operating income. Because we do not predict future realized investment gains / losses or recorded changes in asset and liability values that will ultimately accrue to contractholders, we cannot provide a measure of our Common Stock earnings per share expectation based on income from continuing operations of the Financial Services Businesses, which is the GAAP measure most comparable to adjusted operating income.

Forward-Looking Statements

Certain of the statements included in this release constitute forward-looking statements within the meaning of the U. S. Private Securities Litigation Reform Act of 1995. Words such as “expects,” “believes,” “anticipates,” “includes,” “plans,” “assumes,” “estimates,” “projects,” “intends,” “should,” “will,” “shall,” or variations of such words are generally part of forward-looking statements. Forward-looking statements are made based on management’s current expectations and beliefs concerning future developments and their potential effects upon Prudential Financial, Inc. and its subsidiaries. There can be no assurance that future developments affecting Prudential Financial, Inc. and its subsidiaries will be those anticipated by management. These forward-looking statements are not a guarantee of future performance and involve risks and uncertainties, and there are certain important factors that could cause actual results to differ,

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possibly materially, from expectations or estimates reflected in such forward-looking statements, including, among others: (1) general economic, market and political conditions, including the performance and fluctuations of fixed income, equity, real estate, and other financial markets, particularly in light of the stress experienced by the global financial markets that began in the second half of 2007 and substantially increased in the third quarter of 2008; (2) the availability and cost of external financing for our operations, which has been affected by the stress experienced by the global financial markets; (3) interest rate fluctuations; (4) reestimates of our reserves for future policy benefits and claims; (5) differences between actual experience regarding mortality, morbidity, persistency, surrender experience, interest rates or market returns and the assumptions we use in pricing our products, establishing liabilities and reserves or for other purposes; (6) changes in our assumptions related to deferred policy acquisition costs, valuation of business acquired or goodwill; (7) changes in our claims-paying or credit ratings; (8) investment losses and defaults; (9) competition in our product lines and for personnel; (10) changes in tax law; (11) economic, political, currency and other risks relating to our international operations; (12) fluctuations in foreign currency exchange rates and foreign securities markets; (13) regulatory or legislative changes, including government actions in response to the stress experienced by the global financial markets; (14) changes in our claims paying or financial strength ratings; (15) adverse determinations in litigation or regulatory matters and our exposure to contingent liabilities, including in connection with our divestiture or winding down of businesses; (16) domestic or international military actions, natural or man-made disasters including terrorist activities or pandemic disease, or other events resulting in catastrophic loss of life; (17) ineffectiveness of risk management policies and procedures in identifying, monitoring and managing risks; (18) effects of acquisitions, divestitures and restructurings, including possible difficulties in integrating and realizing the projected results of acquisitions; (19) changes in statutory or U.S. GAAP accounting principles, practices or policies; (20) changes in assumptions for retirement expense; (21) Prudential Financial, Inc.'s primary reliance, as a holding company, on dividends or distributions from its subsidiaries to meet debt payment obligations and the ability of the subsidiaries to pay such dividends or distributions in light of our ratings objectives and/or applicable regulatory restrictions; and (22) risks due to the lack of legal separation between our

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Financial Services Businesses and our Closed Block Business. Prudential Financial, Inc. does not intend, and is under no obligation, to update any particular forward-looking statement included in this document.

The information referred to above, as well as the risks of our businesses described in our Annual Report on Form 10-K for the year ended December 31, 2007, our Current Report on Form 8-K dated May 16, 2008 to retrospectively adjust portions of the Company's Annual Report on Form 10-K for the year ended December 31, 2007, and our Quarterly Report on Form 10-Q and 10-Q/A for the quarter ended September 30, 2008, should be considered by readers when reviewing forward-looking statements contained in this release. Additional historical information relating to our financial performance is located on our Web site at www.investor.prudential.com.



Prudential Financial, Inc. Investor Day

December 4, 2008



Forward-Looking Statements

Certain of the statements included in this presentation constitute forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. It is possible that actual results may differ materially from any expectations or predictions expressed in this presentation. Words such as "expects," "believes," "anticipates," "includes," "plans," "assumes," "estimates," "projects," "intends," "should," "will," "shall," or variations of such words are generally part of forward-looking statements. Forward-looking statements are made based on management's current expectations and beliefs concerning future developments and their potential effects upon Prudential Financial, Inc. and its subsidiaries. There can be no assurance that future developments affecting Prudential Financial, Inc. and its subsidiaries will be those anticipated by management. These forward-looking statements are not a guarantee of future performance and involve risks and uncertainties, and there are certain important factors that could cause actual results to differ, possibly materially, from expectations or estimates reflected in such forward-looking statements, including, among others: (1) general economic, market and political conditions, including the performance and fluctuations of fixed income, equity, real estate, and other financial markets, particularly in light of the stress experienced by the global financial markets that began in the second half of 2007 and substantially increased in the third quarter of 2008; (2) the availability and cost of external financing for our operations, which has been affected by the stress experienced by the global financial markets; (3) interest rate fluctuations; (4) reestimates of our reserves for future policy benefits and claims; (5) differences between actual experience regarding mortality, morbidity, persistency, surrender experience, interest rates or market returns and the assumptions we use in pricing our products, establishing liabilities and reserves or for other purposes; (6) changes in our assumptions related to deferred policy acquisition costs, valuation of business acquired or goodwill; (7) changes in our claims-paying or credit ratings; (8) investment losses and defaults; (9) competition in our product lines and for personnel; (10) changes in tax law; (11) economic, political, currency and other risks relating to our international operations; (12) fluctuations in foreign currency exchange rates and foreign securities markets; (13) regulatory or legislative changes, including government actions in response to the stress experienced by the global financial markets; (14) changes in our claims paying or financial strength ratings; (15) adverse determinations in litigation or regulatory matters and our exposure to contingent liabilities, including in connection with our divestiture or winding down of businesses; (16) domestic or international military actions, natural or man-made disasters including terrorist activities or pandemic disease, or other events resulting in catastrophic loss of life; (17) ineffectiveness of risk management policies and procedures in identifying, monitoring and managing risks; (18) effects of acquisitions, divestitures and restructurings, including possible difficulties in integrating and realizing the projected results of acquisitions; (19) changes in statutory or U.S. GAAP accounting principles, practices or policies; (20) changes in assumptions for retirement expense; (21) Prudential Financial, Inc.'s primary reliance, as a holding company, on dividends or distributions from its subsidiaries to meet debt payment obligations and the ability of the subsidiaries to pay such dividends or distributions in light of our ratings objectives and/or applicable regulatory restrictions; and (22) risks due to the lack of legal separation between our Financial Services Businesses and our Closed Block Business. Prudential Financial, Inc. does not intend, and is under no obligation, to update any particular forward-looking statement included in this presentation.

Prudential Financial, Inc. of the United States is not affiliated with Prudential PLC which is headquartered in the United Kingdom.



Non-GAAP Measure

This presentation includes references to "adjusted operating income." Adjusted operating income is a non-GAAP measure of performance of our Financial Services Businesses. Adjusted operating income excludes "Realized investment gains (losses), net," as adjusted, and related charges and adjustments. A significant element of realized investment gains and losses are impairments and credit-related and interest rate-related gains and losses. Impairments and losses from sales of credit-impaired securities, the timing of which depends largely on market credit cycles, can vary considerably across periods. The timing of other sales that would result in gains or losses, such as interest rate-related gains or losses, is largely subject to our discretion and influenced by market opportunities as well as our tax profile. Realized investment gains (losses) representing profit or loss of certain of our businesses which primarily originate investments for sale or syndication to unrelated investors, and those associated with terminating hedges of foreign currency earnings and current period yield adjustments are included in adjusted operating income. Realized investment gains and losses from products that are free standing derivatives or contain embedded derivatives, and from associated derivative portfolios that are part of an economic hedging program related to the risk of those products, are included in adjusted operating income. Adjusted operating income excludes gains and losses from changes in value of certain assets and liabilities related to foreign currency exchange movements that have been economically hedged, as well as counterparty credit losses on derivative positions experienced during the third quarter of 2008. Adjusted operating income also excludes investment gains and losses on trading account assets supporting insurance liabilities and changes in experience-rated contractholder liabilities due to asset value changes, because these recorded changes in asset and liability values will ultimately accrue to contractholders. Trends in the underlying profitability of our businesses can be more clearly identified without the fluctuating effects of these transactions. In addition, adjusted operating income excludes the results of divested businesses, which are not relevant to our ongoing operations. Discontinued operations, which is presented as a separate component of net income under GAAP, is also excluded from adjusted operating income. We believe that the presentation of adjusted operating income as we measure it for management purposes enhances understanding of the results of operations of the Financial Services Businesses by highlighting the results from ongoing operations and the underlying profitability of our businesses. However, adjusted operating income is not a substitute for income determined in accordance with GAAP, and the excluded items are important to an understanding of our overall results of operations. The schedules on the following pages provide a reconciliation of adjusted operating income to income from continuing operations in accordance with GAAP.

Return on equity ("ROE") based on adjusted operating income is determined by dividing adjusted operating income after-tax (giving effect to the direct equity adjustment for earnings per share calculation), annualized for interim periods, by average attributed equity for the Financial Services Businesses excluding accumulated other comprehensive income related to unrealized gains and losses on investments and accumulated other comprehensive income related to pension and postretirement benefits.

Our expectations of Common Stock earnings per share and ROE are based on after-tax adjusted operating income. Because we do not predict future realized investment gains / losses or recorded changes in asset and liability values that will ultimately accrue to contractholders, we cannot provide a measure of our Common Stock earnings per share or ROE expectations based on income from continuing operations of the Financial Services Businesses, which is the GAAP measure most comparable to adjusted operating income.

For additional information about adjusted operating income and the comparable GAAP measure please refer to our Annual Report on Form 10-K for the year ended December 31, 2007, our Current Report on Form 8-K dated May 16, 2008 to retrospectively adjust portions of the Company's Annual Report on Form 10-K for the year ended December 31, 2007, and our Quarterly Report on Form 10-Q and 10-Q/A for the quarter ended September 30, 2008 located on the Investor Relations Web site at www.investor.prudential.com. Additional historical information relating to the Company's financial performance, including its third quarter 2008 Quarterly Financial Supplement, is also located on the Investor Relations website.

The information referred to above and on the prior page, as well as the risks of our businesses described in our Annual Report on Form 10-K for the year ended December 31, 2007, and our Quarterly Report on Form 10-Q and 10-Q/A for the quarter ended September 30, 2008, should be considered by readers when reviewing forward-looking statements contained in this presentation.



Reconciliation between adjusted operating income and the comparable GAAP measure

	Nine months ended September 30, 2008
(in millions, except per share data)	
Financial Services Businesses:	
Pre-tax adjusted operating income (loss) by division:	
Insurance Division	\$ 670
Investment Division	697
International Insurance and Investments Division	1,415
Corporate and other operations	(61)
Total pre-tax adjusted operating income	2,721
Income taxes, applicable to adjusted operating income	717
Financial Services Businesses after-tax adjusted operating income	2,004
Reconciling items:	
Realized investment losses, net, and related charges and adjustments	(1,711)
Investment gains (losses) on trading account assets supporting insurance liabilities, net	(919)
Change in experience-rated contractholder liabilities due to asset value changes	682
Divested businesses	(276)
Equity in earnings of operating joint ventures	108
Total reconciling items, before income taxes	(2,116)
Income taxes, not applicable to adjusted operating income	(715)
Total reconciling items, after income taxes	(1,401)
Income from continuing operations (after-tax) of Financial Services Businesses before equity in earnings of operating joint ventures	603
Equity in earnings of operating joint ventures, net of taxes	(62)
Income (loss) from continuing operations (after-tax) of Financial Services Businesses	541
Income (loss) from discontinued operations, net of taxes	3
Net income (loss) of Financial Services Businesses	\$ 544
Earnings per share of Common Stock (diluted):	
Financial Services Businesses after-tax adjusted operating income	\$ 4.65
Reconciling items:	
Realized investment losses, net, and related charges and adjustments	(3.90)
Investment gains (losses) on trading account assets supporting insurance liabilities, net	(2.10)
Change in experience-rated contractholder liabilities due to asset value changes	1.55
Divested businesses	(0.62)
Equity in earnings of operating joint ventures	0.25
Total reconciling items, before income taxes	(4.82)
Income taxes, not applicable to adjusted operating income	(1.63)
Total reconciling items, after income taxes	(3.19)
Income from continuing operations (after-tax) of Financial Services Businesses before equity in earnings of operating joint ventures	1.46
Equity in earnings of operating joint ventures, net of taxes	(0.14)
Income (loss) from continuing operations (after-tax) of Financial Services Businesses	1.32
Income (loss) from discontinued operations, net of taxes	0.00
Net income (loss) of Financial Services Businesses	\$ 1.32
Weighted average number of outstanding Common shares (diluted)	438.6
Reconciliation to Consolidated Net Income of Prudential Financial, Inc.:	
Net income (loss) of Financial Services Businesses (above)	\$ 544
Net income (loss) of Closed Block Business	(51)
Consolidated net income (loss)	\$ 493
Direct equity adjustments for earnings per share calculations	\$ 36



Reconciliation between adjusted operating income and the comparable GAAP measure (continued)

(in millions)	Nine months ended	
	September 30, 2008	
Revenues (1):		
Premiums	\$	8,861
Policy charges and fee income		2,342
Net investment income		6,332
Asset management fees, commissions and other income		2,608
Total revenues		20,143
Benefits and Expenses (1):		
Insurance and annuity benefits		9,066
Interest credited to policyholders' account balances		2,462
Interest expense		787
Deferral of acquisition costs		(1,735)
Amortization of acquisition costs		891
General and administrative expenses		5,951
Total benefits and expenses		17,422
Adjusted operating income before income taxes		2,721
Reconciling items:		
Realized investment gains (losses), net, and related adjustments		(1,756)
Related charges		45
Total realized investment gains (losses), net, and related charges and adjustments		(1,711)
Investment gains (losses) on trading account assets supporting insurance liabilities, net		(919)
Change in experience-rated contractholder liabilities due to asset value changes		682
Divested businesses		(276)
Equity in earnings of operating joint ventures		108
Total reconciling items, before income taxes		(2,116)
Income from continuing operations before income taxes and equity in earnings of operating joint ventures		605
Income tax expense		2
Income from continuing operations before equity in earnings of operating joint ventures	\$	603

(1) Revenues exclude realized investment gains, net of losses and related charges and adjustments; investment gains, net of losses, on trading account assets supporting insurance liabilities, and revenues of divested businesses, and include revenues representing equity in earnings of operating joint ventures. Benefits and expenses exclude charges related to realized investment gains, net of losses; change in experience-rated contractholder liabilities due to asset value changes and benefits and expenses of divested businesses.



Prudential Financial, Inc.

Rich Carbone
Chief Financial Officer



Prudential



Considerations for 4Q 2008 ⁽¹⁾

- Ending S&P 500 level of 800
- 16% full year 2008 effective tax rate
- 4Q08 Individual Annuities charges:
 - DAC and related items; GMDB/GMIB reserve increases - expected pre-tax charge of \$1.2 billion
 - Living benefits hedging breakage through November, net of DAC amortization, amounted to a pre-tax loss of approximately \$225 million
- Wachovia joint venture classified as a divested business
- Not reflected in guidance: potential impairments of goodwill and equity investments in operating joint ventures:
 - Goodwill balance - \$950 million⁽²⁾
 - Equity investments in operating joint ventures currently under impairment review - \$600 million⁽²⁾

1) Financial Services Businesses

2) Balance Sheet carrying amount as of September 30, 2008



4Q 2008 Update ⁽¹⁾

- Expected 4Q08 credit losses of \$300 million to \$400 million⁽²⁾⁽³⁾
- Expected 4Q08 impairments of equity securities of \$300 million to \$400 million⁽²⁾
- General Account fixed maturity gross unrealized losses of \$13.4 billion as of November 21, 2008 (\$5.9 billion as of September 30, 2008)

1) Financial Services Businesses

2) Pre-tax; estimate as of December 3, 2008; amount subject to change based on December 2008 developments

3) Includes impairments and sales of credit impaired securities

Investor Day 12.04.08



Considerations for 2009 ⁽¹⁾

- 2008 baseline earnings
- Ending S&P 500 level of 900; average of 850
- 25% effective tax rate
- US Dollar @ 106 Yen
- Wachovia joint venture removed from AOI for all periods

1) Financial Services Businesses



Earnings Guidance ⁽¹⁾

Sept. 2008 YTD
\$4.65

4Q08 Guidance ⁽²⁾
(\$1.10) – (\$1.30)

2008 Guidance ⁽²⁾
\$3.35 – \$3.55

**Non-Recurring/
Unsustainable 2008 Items**
\$2.05

**Baseline 2008
Earnings Level ⁽²⁾**
\$5.40 - \$5.60

Includes expected 4Q08 loss for Individual Annuities segment:

-\$1.4 billion pre-tax (loss of \$1.80 per share):

-Reflects expected charges for DAC and related items, increased GMDB and GMIB reserves, living benefits hedging breakage

2009 Guidance

\$5.25 - \$5.65

1) Based on after-tax adjusted operating income for the Financial Services Businesses

2) Excludes impact of potential impairments of goodwill and equity investments in operating joint ventures





Prudential Financial, Inc.

John Strangfeld
CEO and Chairman



Prudential



Long-Term Objectives

- **Balanced mix of businesses and risks**
- **Well positioned in protection and retirement & accumulation markets – domestic and international**
- **Mid-teens ROE in normal markets**
- **Double digit EPS growth**
- **Managed for strong capital position**



Prudential