
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 4, 2009

PRUDENTIAL FINANCIAL, INC.

(Exact name of registrant as specified in its charter)

New Jersey
(State or other jurisdiction
of incorporation)

001-16707
(Commission File Number)

22-3703799
(I.R.S. Employer
Identification No.)

751 Broad Street
Newark, New Jersey 07102
(Address of principal executive offices and zip code)

(973) 802-6000
(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 2.02 Results of Operations and Financial Condition.

Prudential Financial, Inc., a New Jersey corporation (the “Company”), furnishes herewith, as Exhibit 99.0, a news release announcing third quarter 2009 results.

See also Item 7.01 below, which is incorporated herein by reference.

Item 7.01 Regulation FD Disclosure.

- A. Earnings Release. The Company furnishes herewith, as Exhibit 99.0, a news release announcing third quarter 2009 results.
- B. Quarterly Financial Supplement. The Company furnishes herewith, as Exhibit 99.1, the Quarterly Financial Supplement for its Financial Services Businesses for the quarterly period ended September 30, 2009.
- C. Investments in Residential and Commercial Mortgage-Backed Securities, Asset-Backed Securities, and Commercial Mortgage and Other Loans. In connection with its announcement of third quarter 2009 results, the Company furnishes herewith, as Exhibit 99.2, information about the Company’s investments, as of September 30, 2009, in residential and commercial mortgage-backed securities, asset-backed securities, and commercial mortgage and other loans.

Item 9.01 Financial Statements and Exhibits.**(d) Exhibits**

- 99.0 News release of Prudential Financial, Inc., dated November 4, 2009, announcing third quarter 2009 results (furnished and not filed).
- 99.1 Quarterly Financial Supplement for the Financial Services Businesses of Prudential Financial, Inc. for the quarterly period ended September 30, 2009 (furnished and not filed).
- 99.2 Information about Prudential Financial, Inc.’s investments, as of September 30, 2009, in residential and commercial mortgage-backed securities, asset-backed securities, and commercial mortgage and other loans (furnished and not filed).

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: November 4, 2009

PRUDENTIAL FINANCIAL, INC.

By: /s/ PETER B. SAYRE

Name: Peter B. Sayre

Title: Senior Vice President and Controller
(Principal Accounting Officer)

Exhibit Index

Exhibit No.	Description
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99.2	Information about Prudential Financial, Inc.'s investments, as of September 30, 2009, in residential and commercial mortgage-backed securities, asset-backed securities, and commercial mortgage and other loans (furnished and not filed).

News Release



Prudential Financial, Inc.
751 Broad Street
Newark, NJ 07102-3777
www.prudential.com

For Immediate Release

November 4, 2009

Contact: Gabrielle Shanin

(973) 802-7779

**PRUDENTIAL FINANCIAL, INC.
ANNOUNCES THIRD QUARTER 2009 RESULTS;
UPDATES 2009 EARNINGS GUIDANCE**

- **Net income of Financial Services Businesses attributable to Prudential Financial, Inc. of \$1.1 billion, or \$2.35 per Common share**
- **After-tax adjusted operating income of \$733 million, or \$1.59 per Common share**
- **Significant items included in these results:**
 - Pretax benefit of \$211 million in Individual Annuities to release reserves for guaranteed minimum death and income benefits and to reduce amortization of deferred policy acquisition and other costs, including impact of annual review of actuarial assumptions
 - Pretax charge of \$140 million in Individual Annuities for mark-to-market of hedging positions initiated in 2009 to mitigate exposure to declines in capital from adverse financial market conditions
 - Pretax benefits in Individual Life of \$55 million from annual review of actuarial assumptions and \$30 million from compensation received based on multi-year profitability of third party products we distribute
 - Net income reflects pretax realized investment losses from impairments and sales of credit-impaired fixed maturity investments of \$292 million, and \$68 million of impairments on equity securities and other investments
- **Operational highlights for the third quarter:**
 - Individual Annuity gross sales reach record high \$5.9 billion, up from \$2.5 billion a year ago; net sales \$4.4 billion, up from \$481 million a year ago
 - Full Service Retirement gross deposits and sales of \$4.8 billion and net additions of \$1.5 billion, compared to gross deposits and sales of \$3.3 billion and net additions of \$393 million a year ago
 - Individual Life annualized new business premiums, \$86 million, compared to \$82 million a year ago
 - Group Insurance annualized new business premiums of \$110 million, compared to \$117 million a year ago

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- International Insurance constant dollar basis annualized new business premiums of \$345 million, compared to \$290 million a year ago
- Assets under management, \$641 billion at September 30, 2009, compared to \$558 billion at December 31, 2008
- Gross unrealized losses on general account fixed maturity investments of the Financial Services Businesses of \$4.8 billion at September 30, 2009, compared to \$11.3 billion at December 31, 2008; net unrealized gains of \$979 million at September 30, 2009 compared to net unrealized losses of \$6.6 billion at December 31, 2008

NEWARK, N.J. – Prudential Financial, Inc. (NYSE:PRU) today reported net income of its Financial Services Businesses attributable to Prudential Financial, Inc. of \$1.090 billion (\$2.35 per Common share) for the third quarter of 2009, compared to a net loss of \$118 million (25 cents per Common share) for the year-ago quarter. After-tax adjusted operating income for the Financial Services Businesses was \$733 million (\$1.59 per Common share) for the third quarter of 2009, compared to \$430 million (\$1.02 per Common share) for the third quarter of 2008. Adjusted operating income is a non-GAAP measure as discussed below.

For the first nine months of 2009, net income for the Financial Services Businesses attributable to Prudential Financial, Inc. amounted to \$1.623 billion (\$3.72 per Common share) compared to \$516 million (\$1.26 per Common share) for the first nine months of 2008. After-tax adjusted operating income for the first nine months of 2009 for the Financial Services Businesses amounted to \$1.986 billion (\$4.53 per Common share), compared to \$1.966 billion (\$4.55 per Common share) for the first nine months of 2008.

“Our current quarter results reflect underlying strength in our diversified portfolio of businesses, as well as continuing improvements in financial markets. We believe the current environment provides growth opportunities for the strongest companies. We are continuing to build our franchise as clients look to Prudential as a trusted partner offering innovative solutions for financial security. Sales and net flows were solid across our domestic businesses, with variable annuity sales achieving record levels for the second consecutive quarter. International insurance sales were strong as well, benefiting from expanded distribution of our life insurance protection

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products. With uncertainties still facing the economy and markets, we've bolstered our financial strength and flexibility through long-term debt and equity issues of more than \$4 billion this year, and feel that we are well positioned to pursue opportunities to grow our businesses," said Chairman and Chief Executive Officer John Strangfeld.

"Considering our results for the first nine months of the year and current financial market conditions, including equity market levels, interest rates and credit spreads, we believe that Prudential Financial will achieve Common Stock earnings per share for 2009 in the range of \$5.40 to \$5.60 based on after-tax adjusted operating income of the Financial Services Businesses. This expectation assumes stable equity markets over the remainder of the year," Strangfeld said. The 2009 expectation is subject to change if this assumption is not realized and as discussed under "Forward-Looking Statements and Non-GAAP Measures" below.

Adjusted operating income is not calculated under generally accepted accounting principles (GAAP). Information regarding adjusted operating income, a non-GAAP measure, is discussed later in this press release under "Forward-Looking Statements and Non-GAAP Measures," and a reconciliation of adjusted operating income to the most comparable GAAP measure is provided in the tables that accompany this release.

Financial Services Businesses

Prudential Financial's Common Stock (NYSE:PRU) reflects the performance of its Financial Services Businesses, which consist of its U.S. Retirement Solutions and Investment Management, U.S. Individual Life and Group Insurance, and International Insurance and Investments divisions and its Corporate and Other operations.

In the following business-level discussion, adjusted operating income refers to pre-tax results.

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The **U.S. Retirement Solutions and Investment Management division** reported adjusted operating income of \$314 million for the third quarter of 2009, compared to a loss of \$182 million in the year-ago quarter.

The Individual Annuities segment reported adjusted operating income of \$166 million in the current quarter, compared to a loss of \$307 million in the year-ago quarter. Current quarter results benefited \$185 million from net reductions in reserves for guaranteed minimum death and income benefits and \$26 million from a net reduction in amortization of deferred policy acquisition and other costs, reflecting an updated estimate of profitability for this business including updates of actuarial assumptions based on an annual review. These benefits to results were largely driven by increases in customer account values during the current quarter. Results for the year-ago quarter included a net charge of \$418 million from similar adjustment of these items to reflect an update of estimated profitability including changes in actuarial assumptions based on an annual review. Mark-to-market of embedded derivatives and related hedge positions associated with living benefits, after amortization of deferred policy acquisition and other costs, resulted in a net charge of \$9 million to current quarter adjusted operating income. In addition, current quarter results included a \$140 million charge for mark-to-market of hedging positions initiated in 2009 to mitigate exposure to declines in capital from adverse financial market conditions. Results for the year-ago quarter included net charges of \$37 million from mark-to-market of embedded derivatives and related hedge positions associated with living benefits. Excluding the effect of the foregoing items, adjusted operating income for the Individual Annuities segment declined \$44 million from the year-ago quarter, primarily reflecting higher costs associated with guaranteed benefits and greater current period expenses due to increased sales.

The Retirement segment reported adjusted operating income of \$119 million for the current quarter, compared to \$133 million in the year-ago quarter. Current quarter results include an \$8 million charge from a net increase in amortization of deferred policy acquisition and other costs based on an annual review of actuarial assumptions, while results for the year-ago quarter benefited \$12 million from net refinements reflecting a similar annual review. Excluding these items, adjusted operating income of the Retirement segment increased \$6 million from the year-ago quarter, as a greater contribution from investment results was partially offset by less favorable case experience on traditional retirement business and lower fees associated with customer account values.

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The Asset Management segment reported adjusted operating income of \$29 million for the current quarter, compared to a loss of \$8 million in the year-ago quarter. Losses from investment results associated with proprietary investing activities amounted to approximately \$20 million in the current quarter compared to approximately \$100 million in the year-ago quarter, with the latter driven largely by fixed income and equity fund investments that were subsequently redeemed. The reduction in losses from proprietary investing activities was partially offset by unfavorable current quarter results from commercial mortgage activities, and by lower performance-based fees primarily related to institutional real estate funds.

The **U.S. Individual Life and Group Insurance division** reported adjusted operating income of \$307 million for the third quarter of 2009, compared to \$339 million in the year-ago quarter.

The Individual Life segment reported adjusted operating income of \$243 million for the current quarter, compared to \$238 million in the year-ago quarter. Current quarter results benefited from a \$55 million net reduction in amortization of deferred policy acquisition and other costs reflecting updates of our actuarial assumptions based on an annual review, while results for the year-ago quarter included a net benefit from similar items totaling \$79 million. Current quarter adjusted operating income also included \$30 million from compensation received based on multi-year profitability of third party products we distribute, while results for the year-ago quarter included a similar benefit amounting to \$53 million. Excluding these items, adjusted operating income increased \$52 million from a year ago, as results benefited from lower net amortization of deferred policy acquisition costs and other items driven by favorable current quarter separate account performance.

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The Group Insurance segment reported adjusted operating income of \$64 million in the current quarter, compared to \$101 million in the year-ago quarter. Results for the year-ago quarter benefited \$13 million from refinements of group disability reserves based on an annual review, while a similar current year review had no net impact on results. Excluding this item, adjusted operating income was \$24 million below the level of the year-ago quarter, reflecting less favorable group life and disability claims experience.

The **International Insurance and Investments division** reported adjusted operating income of \$513 million for the third quarter of 2009, compared to \$497 million in the year-ago quarter.

The International Insurance segment reported adjusted operating income of \$500 million for the current quarter, an increase of \$40 million from the year-ago quarter. Adjusted operating income of the segment's Life Planner insurance operations increased \$17 million, to \$310 million for the current quarter from \$293 million in the year-ago quarter, reflecting continued business growth. The segment's Gibraltar Life operations reported adjusted operating income of \$190 million for the current quarter, compared to \$167 million in the year-ago quarter. Current quarter results for Gibraltar Life included \$25 million from the former Yamato Life business acquired on May 1, 2009. This contribution included approximately \$15 million largely related to initial surrenders of policies following the restructuring of the business, essentially consistent with our overall expectations. Foreign currency exchange rates, including the impact of the Company's currency hedging programs, did not have a significant effect on the comparison of results for the segment's international insurance businesses.

The International Investments segment reported adjusted operating income of \$13 million for the current quarter, compared to \$37 million in the year-ago quarter. The decrease resulted primarily from less favorable results from the segment's global commodities operations, which benefited in the year-ago quarter from income of \$14 million from market value changes in securities held relating to trading exchange memberships.

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Corporate and Other operations resulted in a loss, on an adjusted operating income basis, of \$201 million in the third quarter of 2009, compared to a loss of \$38 million in the year-ago quarter. The increased loss reflected increased interest expense, net of investment income, reflecting the negative spread associated with the investment of debt issuance proceeds in cash and short-term investments, as well as a greater level of capital debt. Higher expenses, including certain liabilities that are impacted by changes in equity and other markets, also contributed to the increased loss. The Company's real estate and relocation business reported adjusted operating income of \$6 million for the current quarter, compared to a loss of \$4 million in the year-ago quarter.

Assets under management amounted to \$641 billion at September 30, 2009, compared to \$602 billion a year earlier and \$558 billion at December 31, 2008.

Net income of the Financial Services Businesses attributable to Prudential Financial, Inc. amounted to \$1.090 billion for the third quarter of 2009, compared to a net loss of \$118 million in the year-ago quarter.

Current quarter net income includes \$234 million of pre-tax net realized investment losses and related charges and adjustments. Net realized investment losses in the current quarter reflect \$360 million of losses from impairments and sales of credit-impaired investments. The losses from impairments and sales of credit-impaired securities include \$292 million on fixed maturity investments, including \$149 million relating to asset-backed securities collateralized by sub-prime mortgages, \$62 million of impairments on equity securities, and \$6 million of impairments on other investments. The foregoing realized investment losses were partially offset by increases in market value of certain externally managed investments in the European market.

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At September 30, 2009, gross unrealized losses on general account fixed maturity investments of the Financial Services Businesses amounted to \$4.756 billion, including \$3.064 billion on investment-grade securities. Gross unrealized losses include \$1.507 billion related to asset-backed securities collateralized by sub-prime mortgages. Gross unrealized losses on general account fixed maturity investments of the Financial Services Businesses at September 30, 2009 include \$2.583 billion of declines in value of 20% or more of amortized cost, of which \$2.469 billion represents such declines in value for three months or more. Gross unrealized losses on general account fixed maturity investments of the Financial Services Businesses amounted to \$11.251 billion at year-end 2008. Net unrealized gains on general account fixed maturity investments of the Financial Services Businesses amounted to \$979 million at September 30, 2009, compared to net unrealized losses of \$6.567 billion at December 31, 2008.

Net income for the current quarter also reflects pre-tax increases of \$694 million in recorded asset values and \$458 million in recorded liabilities representing changes in value which are expected to ultimately accrue to contractholders. These changes primarily represent interest rate related mark-to-market adjustments. Net income for the current quarter also includes \$25 million of pre-tax income from divested businesses, primarily reflecting \$22 million pre-tax income from the Company's retail securities brokerage joint venture with Wachovia and related costs. On January 1, 2008, Wachovia combined the acquired retail securities brokerage business of A.G. Edwards, Inc. with the joint venture. The Company's estimated share of the results of the joint venture and transition costs, subsequent to this combination, is based on a diluted ownership level which is currently being finalized. As previously announced, the Company exercised its right under the "lookback" option to put its joint venture interests to Wells Fargo, which acquired Wachovia on December 31, 2008. Under the terms of the joint venture agreements, closing of the put transaction would occur on or about January 1, 2010.

Net income of the Financial Services Businesses for the year-ago quarter included \$547 million of pre-tax net realized investment losses and related charges and adjustments, decreases of \$534 million in recorded assets and \$388 million in recorded liabilities for which changes in value are expected to ultimately accrue to contractholders, and a loss of \$219 million from divested businesses, in each case before income taxes.

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Closed Block Business

Prudential's Class B Stock, which is not traded on any exchange, reflects the performance of its Closed Block Business.

The Closed Block Business includes our in-force participating life insurance and annuity policies, and assets that are being used for the payment of benefits and policyholder dividends on these policies, as well as other assets and equity that support these policies. We have ceased offering these participating policies.

The Closed Block Business reported a loss from continuing operations before income taxes of \$16 million for the third quarter of 2009, compared to a loss from continuing operations before income taxes of \$113 million for the year-ago quarter. The reduced loss reflects a decrease in dividends paid and accrued to policyholders, including the impact of a reduction in the 2009 dividend scale.

The Closed Block Business reported net losses attributable to Prudential Financial, Inc. of \$8 million for the third quarter of 2009 and \$58 million for the year-ago quarter.

For the first nine months of 2009, the Closed Block Business reported a loss from continuing operations before income taxes of \$572 million, compared to a loss from continuing operations before income taxes of \$101 million for the first nine months of 2008. The Closed Block Business reported net losses attributable to Prudential Financial, Inc. of \$364 million for the first nine months of 2009 and \$51 million for the first nine months of 2008.

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Consolidated Results

There is no legal separation of the Financial Services Businesses and the Closed Block Business, and holders of the Common Stock and the Class B Stock are both common stockholders of Prudential Financial, Inc.

On a consolidated basis, which includes the results of both the Financial Services Businesses and the Closed Block Business, Prudential Financial, Inc. reported net income attributable to Prudential Financial, Inc. of \$1.082 billion for the third quarter of 2009 compared to a net loss of \$176 million for the year-ago quarter, and reported net income attributable to Prudential Financial, Inc. of \$1.259 billion for the first nine months of 2009 and \$465 million for the first nine months of 2008.

Forward-Looking Statements and Non-GAAP Measures

Certain of the statements included in this release including (but not limited to) those in the fourth paragraph hereof, constitute forward-looking statements within the meaning of the U. S. Private Securities Litigation Reform Act of 1995. Words such as “expects,” “believes,” “anticipates,” “includes,” “plans,” “assumes,” “estimates,” “projects,” “intends,” “should,” “will,” “shall,” or variations of such words are generally part of forward-looking statements. Forward-looking statements are made based on management’s current expectations and beliefs concerning future developments and their potential effects upon Prudential Financial, Inc. and its subsidiaries. There can be no assurance that future developments affecting Prudential Financial, Inc. and its subsidiaries will be those anticipated by management. These forward-looking statements are not a guarantee of future performance and involve risks and uncertainties, and there are certain important factors that could cause actual results to differ, possibly materially, from expectations or estimates reflected in such forward-looking statements, including, among others: (1) general economic, market and political conditions, including the performance and fluctuations of fixed

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income, equity, real estate and other financial markets, particularly in light of severe economic conditions and the severe stress experienced by the global financial markets since the second half of 2007; (2) the availability and cost of external financing for our operations, which has been affected by the stress experienced by the global financial markets; (3) interest rate fluctuations; (4) reestimates of our reserves for future policy benefits and claims; (5) differences between actual experience regarding mortality, morbidity, persistency, surrender experience, interest rates or market returns and the assumptions we use in pricing our products, establishing liabilities and reserves or for other purposes; (6) changes in our assumptions related to deferred policy acquisition costs, valuation of business acquired or goodwill; (7) changes in our claims-paying or credit ratings; (8) investment losses, defaults and counterparty non-performance; (9) competition in our product lines and for personnel; (10) changes in tax law; (11) economic, political, currency and other risks relating to our international operations; (12) fluctuations in foreign currency exchange rates and foreign securities markets; (13) regulatory or legislative changes, including government actions in response to the stress experienced by the global financial markets; (14) adverse determinations in litigation or regulatory matters and our exposure to contingent liabilities, including in connection with our divestiture or winding down of businesses; (15) domestic or international military actions, natural or man-made disasters including terrorist activities or pandemic disease, or other events resulting in catastrophic loss of life; (16) ineffectiveness of risk management policies and procedures in identifying, monitoring and managing risks; (17) effects of acquisitions, divestitures and restructurings, including possible difficulties in integrating and realizing the projected results of acquisitions; (18) changes in statutory or U.S. GAAP accounting principles, practices or policies; (19) changes in assumptions for retirement expense; (20) Prudential Financial, Inc.'s primary reliance, as a holding company, on dividends or distributions from its subsidiaries to meet debt payment obligations and the ability of the subsidiaries to pay such dividends or distributions in light of our ratings objectives and/or applicable regulatory restrictions; and (21) risks due to the lack of legal separation between our Financial Services Businesses and our

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Closed Block Business. As noted above, the period since the second half of 2007 has been characterized by extreme adverse market and economic conditions. The foregoing risks are even more pronounced in these unprecedented market and economic conditions. Prudential Financial, Inc. does not intend, and is under no obligation, to update any particular forward-looking statement included in this document.

Adjusted operating income is a non-GAAP measure of performance of our Financial Services Businesses. Adjusted operating income excludes “Realized investment gains (losses), net,” as adjusted, and related charges and adjustments. A significant element of realized investment gains and losses are impairments and credit-related and interest rate-related gains and losses. Impairments and losses from sales of credit-impaired securities, the timing of which depends largely on market credit cycles, can vary considerably across periods. The timing of other sales that would result in gains or losses, such as interest rate-related gains or losses, is largely subject to our discretion and influenced by market opportunities as well as our tax and capital profile.

Realized investment gains (losses) representing profit or loss of certain of our businesses which primarily originate investments for sale or syndication to unrelated investors, and those associated with terminating hedges of foreign currency earnings and current period yield adjustments are included in adjusted operating income. Realized investment gains and losses from products that are free standing derivatives or contain embedded derivatives, and from associated derivative portfolios that are part of an economic hedging program related to the risk of those products, are included in adjusted operating income. Adjusted operating income excludes gains and losses from changes in value of certain assets and liabilities related to foreign currency exchange movements that have been economically hedged, as well as gains and losses on certain investments that are classified as other trading account assets and debt that is carried at fair value.

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Adjusted operating income also excludes investment gains and losses on trading account assets supporting insurance liabilities and changes in experience-rated contractholder liabilities due to asset value changes, because these recorded changes in asset and liability values are expected to ultimately accrue to contractholders. Trends in the underlying profitability of our businesses can be more clearly identified without the fluctuating effects of these transactions. In addition, adjusted operating income excludes the results of divested businesses, which are not relevant to our ongoing operations. Discontinued operations, which is presented as a separate component of net income under GAAP, is also excluded from adjusted operating income.

We believe that the presentation of adjusted operating income as we measure it for management purposes enhances understanding of the results of operations of the Financial Services Businesses by highlighting the results from ongoing operations and the underlying profitability of our businesses. However, adjusted operating income is not a substitute for income determined in accordance with GAAP, and the adjustments made to derive adjusted operating income are important to an understanding of our overall results of operations. The schedules accompanying this release provide a reconciliation of adjusted operating income for the Financial Services Businesses to income from continuing operations in accordance with GAAP.

Our expectation of Common Stock earnings per share is based on after-tax adjusted operating income. Because we do not predict future realized investment gains / losses or recorded changes in asset and liability values that are expected to ultimately accrue to contractholders, we cannot provide a measure of our Common Stock earnings per share expectation based on income from continuing operations of the Financial Services Businesses, which is the GAAP measure most comparable to adjusted operating income.

The information referred to above, as well as the risks of our businesses described in our Quarterly Report on Form 10-Q for the quarter ended June 30, 2009 and our Annual Report on Form 10-K for the year ended December 31, 2008, should be considered by readers when reviewing forward-looking statements contained in this release. Additional historical information relating to our financial performance is located on our Web site at www.investor.prudential.com.

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Earnings Conference Call

Members of Prudential's senior management will host a conference call on Thursday, November 5, 2009 at 11 a.m. ET, to discuss with the investment community the Company's third quarter results. The conference call will be broadcast live over the Company's Investor Relations Web site at: www.investor.prudential.com. Please log on fifteen minutes early in the event necessary software needs to be downloaded. The call will remain on the Investor Relations Web site for replay through November 20. Institutional investors, analysts, and other members of the professional financial community are invited to listen to the call and participate in Q&A by dialing (877) 777-1971 (domestic callers) or (612) 332-0226 (international callers). All others are encouraged to dial into the conference call in listen-only mode, using the same numbers. To listen to a replay of the conference call starting at 2:30 p.m. on November 5, through November 12, dial (800) 475-6701 (domestic callers) or (320) 365-3844 (international callers). The access code for the replay is 986906.

Prudential Financial, Inc. (NYSE: PRU), a financial services leader with approximately \$641 billion of assets under management as of September 30, 2009, has operations in the United States, Asia, Europe, and Latin America. Leveraging its heritage of life insurance and asset management expertise, Prudential is focused on helping approximately 50 million individual and institutional customers grow and protect their wealth. The Company's well-known Rock symbol is an icon of strength, stability, expertise and innovation that has stood the test of time. Prudential's businesses offer a variety of products and services, including life insurance, annuities, retirement-related services, mutual funds, investment management, and real estate services. For more information, please visit www.news.prudential.com.



Financial Highlights

(in millions, except per share data, unaudited)

	Three Months Ended September 30		Nine Months Ended September 30	
	2009	2008	2009	2008
Financial Services Businesses Income Statement Data:				
Adjusted Operating Income (1):				
Revenues:				
Premiums	\$ 3,361	\$ 2,798	\$ 9,942	\$ 8,861
Policy charges and fee income	693	709	2,193	2,342
Net investment income	2,055	2,076	6,172	6,331
Asset management fees, commissions and other income	487	770	2,631	2,591
Total revenues	6,596	6,353	20,938	20,125
Benefits and expenses:				
Insurance and annuity benefits	3,115	3,040	9,507	9,066
Interest credited to policyholders' account balances	831	853	2,642	2,462
Interest expense	228	287	714	833
Other expenses	1,489	1,557	5,439	5,090
Total benefits and expenses	5,663	5,737	18,302	17,451
Adjusted operating income before income taxes	933	616	2,636	2,674
Income taxes, applicable to adjusted operating income	200	186	650	708
Financial Services Businesses after-tax adjusted operating income (1)	733	430	1,986	1,966
Reconciling Items:				
Realized investment losses, net, and related charges and adjustments	(234)	(547)	(1,777)	(1,711)
Investment gains (losses) on trading account assets supporting insurance liabilities, net	694	(534)	1,525	(919)
Change in experience-rated contractholder liabilities due to asset value changes	(458)	388	(850)	682
Divested businesses	25	(219)	(31)	(276)
Equity in earnings of operating joint ventures and earnings attributable to noncontrolling interests	(92)	213	(75)	145
Total reconciling items, before income taxes	(65)	(699)	(1,208)	(2,079)
Income taxes, not applicable to adjusted operating income	(345)	(280)	(753)	(724)
Total reconciling items, after income taxes	280	(419)	(455)	(1,355)
Income from continuing operations (after-tax) of Financial Services Businesses before equity in earnings of operating joint ventures	1,013	11	1,531	611
Equity in earnings of operating joint ventures, net of taxes and earnings attributable to noncontrolling interests	81	(134)	74	(99)
Income (loss) from continuing operations attributable to Prudential Financial, Inc.	1,094	(123)	1,605	512
Earnings attributable to noncontrolling interests	(50)	5	(44)	37
Income (loss) from continuing operations (after-tax) of Financial Services Businesses	1,044	(118)	1,561	549
Income (loss) from discontinued operations, net of taxes	(4)	5	18	4
Net income (loss) of Financial Services Businesses	1,040	(113)	1,579	553
Less: Income (loss) attributable to noncontrolling interests	(50)	5	(44)	37
Net income (loss) of Financial Services Businesses attributable to Prudential Financial, Inc.	\$ 1,090	\$ (118)	\$ 1,623	\$ 516

See footnotes on last page.

Financial Highlights

(in millions, except per share data, unaudited)

	Three Months Ended September 30		Nine Months Ended September 30	
	2009	2008	2009	2008
Earnings per share of Common Stock (diluted) (2) (3):				
Financial Services Businesses after-tax adjusted operating income	\$ 1.59	\$ 1.02	\$ 4.53	\$ 4.55
Reconciling Items:				
Realized investment losses, net, and related charges and adjustments	(0.50)	(1.28)	(4.03)	(3.91)
Investment gains (losses) on trading account assets supporting insurance liabilities, net	1.49	(1.25)	3.46	(2.10)
Change in experience-rated contractholder liabilities due to asset value changes	(0.99)	0.91	(1.93)	1.56
Divested businesses	0.05	(0.51)	(0.07)	(0.63)
Difference in earnings allocated to participating unvested share-based payment awards	—	—	—	0.02
Total reconciling items, before income taxes	0.05	(2.13)	(2.57)	(5.06)
Income taxes, not applicable to adjusted operating income	(0.72)	(0.84)	(1.72)	(1.76)
Total reconciling items, after income taxes	0.77	(1.29)	(0.85)	(3.30)
Income (loss) from continuing operations (after-tax) of Financial Services Businesses attributable to Prudential Financial, Inc.	2.36	(0.27)	3.68	1.25
Income (loss) from discontinued operations, net of taxes	(0.01)	0.02	0.04	0.01
Net income (loss) of Financial Services Businesses attributable to Prudential Financial, Inc.	\$ 2.35	\$ (0.25)	\$ 3.72	\$ 1.26
Weighted average number of outstanding Common shares (basic)	461.2	423.8	438.8	432.6
Weighted average number of outstanding Common shares (diluted)	464.6	428.0	440.6	437.1
Direct equity adjustment for earnings per share calculation (2)	\$ 12	\$ 10	\$ 34	\$ 36
Earnings allocated to participating unvested share-based payment awards for earnings per share calculation (3)				
Financial Services Businesses after-tax adjusted operating income	\$ 7	\$ 3	\$ 22	\$ 12
Income from continuing operations (after-tax) of Financial Services Businesses	\$ 11	\$ —	\$ 18	\$ 3
Financial Services Businesses Attributed Equity (as of end of period):				
Total attributed equity	\$23,239	\$18,780		
Per share of Common Stock - diluted	49.71	43.92		
Attributed equity excluding accumulated other comprehensive income related to unrealized gains and losses on investments and pension/postretirement benefits	\$23,919	\$21,553		
Per share of Common Stock - diluted	51.16	50.40		
Number of diluted shares at end of period	467.5	427.6		
Adjusted operating income before income taxes, by Segment (1):				
Individual Annuities	\$ 166	\$ (307)	\$ 615	\$ (38)
Retirement	119	133	377	398
Asset Management	29	(8)	61	301
Total U.S. Retirement Solutions and Investment Management Division	314	(182)	1,053	661
Individual Life	243	238	421	437
Group Insurance	64	101	262	271
Total U.S. Individual Life and Group Insurance Division	307	339	683	708
International Insurance	500	460	1,390	1,326
International Investments	13	37	39	88
Total International Insurance and Investments Division	513	497	1,429	1,414
Corporate and Other operations	(201)	(38)	(529)	(109)
Financial Services Businesses adjusted operating income before income taxes	933	616	2,636	2,674
Reconciling Items:				
Realized investment losses, net, and related charges and adjustments	(234)	(547)	(1,777)	(1,711)
Investment gains (losses) on trading account assets supporting insurance liabilities, net	694	(534)	1,525	(919)
Change in experience-rated contractholder liabilities due to asset value changes	(458)	388	(850)	682
Divested businesses	25	(219)	(31)	(276)
Equity in earnings of operating joint ventures and earnings attributable to noncontrolling interests	(92)	213	(75)	145
Total reconciling items, before income taxes	(65)	(699)	(1,208)	(2,079)
Income (loss) from continuing operations before income taxes and equity in earnings of operating joint ventures - Financial Services Businesses	\$ 868	\$ (83)	\$ 1,428	\$ 595

See footnotes on last page.

Financial Highlights

(in millions, except per share data or as otherwise noted, unaudited)

	Three Months Ended September 30		Nine Months Ended September 30	
	2009	2008	2009	2008
U.S. Retirement Solutions and Investment Management Division:				
Fixed and Variable Annuity Sales and Account Values:				
Gross sales	\$ 5,875	\$ 2,540	\$11,457	\$ 8,150
Net sales	\$ 4,382	\$ 481	\$ 7,054	\$ 1,619
Total account value at end of period	\$ 78,824	\$ 71,317		
Retirement Segment:				
Full Service:				
Deposits and sales	\$ 4,789	\$ 3,276	\$19,168	\$12,392
Net additions	\$ 1,502	\$ 393	\$ 7,847	\$ 1,210
Total account value at end of period	\$121,756	\$100,463		
Institutional Investment Products:				
Gross additions	\$ 1,329	\$ 1,052	\$ 4,299	\$ 4,468
Net withdrawals	\$ (1,194)	\$ (1,062)	\$ (1,533)	\$ (1,292)
Total account value at end of period	\$ 50,137	\$ 50,041		
Asset Management Segment:				
Assets managed by Investment Management and Advisory Services (in billions, as of end of period):				
Institutional customers	\$ 179.9	\$ 170.9		
Retail customers	79.1	75.4		
General account	184.9	175.2		
Total Investment Management and Advisory Services	\$ 443.9	\$ 421.5		
Institutional Assets Under Management (in billions):				
Gross additions, other than money market	\$ 10.4	\$ 6.3	\$ 23.0	\$ 23.5
Net additions, other than money market	\$ 4.8	\$ 1.5	\$ 6.3	\$ 9.9
Retail Assets Under Management (in billions):				
Gross additions, other than money market	\$ 6.1	\$ 4.4	\$ 14.2	\$ 11.7
Net additions, other than money market	\$ 2.8	\$ 0.1	\$ 4.9	\$ 2.0
U.S. Individual Life and Group Insurance Division:				
Individual Life Insurance Annualized New Business Premiums (4):				
Excluding corporate-owned life insurance				
Variable life	\$ 3	\$ 8	\$ 12	\$ 29
Universal life	26	21	86	60
Term life	57	53	170	156
Total excluding corporate-owned life insurance	86	82	268	245
Corporate-owned life insurance	—	—	—	—
Total	\$ 86	\$ 82	\$ 268	\$ 245
Group Insurance Annualized New Business Premiums (4):				
Group life	\$ 53	\$ 70	\$ 298	\$ 212
Group disability	57	47	217	178
Total	\$ 110	\$ 117	\$ 515	\$ 390
International Insurance and Investments Division:				
International Insurance Annualized New Business Premiums (4) (5):				
Actual exchange rate basis	\$ 361	\$ 286	\$ 1,022	\$ 951
Constant exchange rate basis:	\$ 345	\$ 290	\$ 997	\$ 954

See footnotes on last page.

Financial Highlights

(in millions, except per share data or as otherwise noted, unaudited)

	Three Months Ended September 30		Nine Months Ended September 30	
	2009	2008	2009	2008
Closed Block Business Data:				
Income Statement Data:				
Revenues	\$ 1,548	\$ 1,778	\$ 3,513	\$ 4,945
Benefits and expenses	1,564	1,891	4,085	5,046
Loss from continuing operations before income taxes	(16)	(113)	(572)	(101)
Income taxes	(8)	(55)	(208)	(50)
Closed Block Business net loss	(8)	(58)	(364)	(51)
Income from discontinued operations, net of taxes	—	—	—	—
Closed Block Business net loss	(8)	(58)	(364)	(51)
Less: Income attributable to noncontrolling interests	—	—	—	—
Closed Block Business net loss attributable to Prudential Financial, Inc.	\$ (8)	\$ (58)	\$ (364)	\$ (51)
Direct equity adjustment for earnings per share calculation (2)	(12)	(10)	(34)	(36)
Earnings available to holders of Class B Stock after direct equity adjustment - based on net loss	\$ (20)	\$ (68)	\$ (398)	\$ (87)
Loss from continuing operations per share of Class B Stock	\$ (10.00)	\$ (34.00)	\$ (199.00)	\$ (43.50)
Income from discontinued operations, net of taxes per share of Class B Stock	—	—	—	—
Net loss per share of Class B Stock	\$ (10.00)	\$ (34.00)	\$ (199.00)	\$ (43.50)
Weighted average diluted shares outstanding during period	2.0	2.0	2.0	2.0
Closed Block Business Attributed Equity (as of end of period):				
Total attributed equity	\$ 1,058	\$ (52)		
Per Share of Class B Stock	529.00	(26.00)		
Attributed equity excluding accumulated other comprehensive income related to unrealized gains and losses on investments and pension/postretirement benefits	\$ 865	\$ 1,222		
Per Share of Class B Stock	432.50	611.00		
Number of Class B Shares at end of period	2.0	2.0		
Consolidated Data:				
Consolidated Income Statement Data:				
Revenues	\$ 8,564	\$ 7,030	\$ 24,029	\$ 22,291
Benefits and expenses	7,712	7,226	23,173	21,797
Income (loss) from continuing operations before income taxes and equity in earnings of operating joint ventures	852	(196)	856	494
Income tax benefit	(153)	(149)	(311)	(66)
Income (loss) from continuing operations before equity in earnings of operating joint ventures	1,005	(47)	1,167	560
Equity in earnings of operating joint ventures, net of taxes	31	(129)	30	(62)
Income (loss) from continuing operations	1,036	(176)	1,197	498
Income (loss) from discontinued operations, net of taxes	(4)	5	18	4
Consolidated net income (loss)	1,032	(171)	1,215	502
Less: Income (loss) attributable to noncontrolling interests	(50)	5	(44)	37
Net income (loss) attributable to Prudential Financial, Inc.	\$ 1,082	\$ (176)	\$ 1,259	\$ 465
Net income (loss) attributable to Prudential Financial, Inc.:				
Financial Services Businesses	\$ 1,090	\$ (118)	\$ 1,623	\$ 516
Closed Block Business	(8)	(58)	(364)	(51)
Consolidated net income (loss) attributable to Prudential Financial, Inc.	\$ 1,082	\$ (176)	\$ 1,259	\$ 465
Assets and Asset Management Information (in billions, as of end of period)				
Total assets	\$ 475.5	\$ 460.4		
Assets under management (at fair market value):				
Managed by U.S. Retirement Solutions and Investment Management Division:				
Asset Management Segment - Investment Management and Advisory Services	\$ 443.9	\$ 421.5		
Non-proprietary assets under management	109.4	97.6		
Total managed by U.S. Retirement Solutions and Investment Management Division	553.3	519.1		
Managed by U.S. Individual Life and Group Insurance Division	12.1	13.3		
Managed by International Insurance and Investments Division	75.5	69.9		
Total assets under management	640.9	602.3		
Client assets under administration	116.3	112.1		
Total assets under management and administration	\$ 757.2	\$ 714.4		

See footnotes on last page.

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- (1) Adjusted operating income is a non-GAAP measure of performance of our Financial Services Businesses that excludes “Realized investment gains (losses), net”, as adjusted, and related charges and adjustments; net investment gains and losses on trading account assets supporting insurance liabilities; change in experience-rated contractholder liabilities due to asset value changes; results of divested businesses and discontinued operations; earnings attributable to noncontrolling interests; and the related tax effects thereof. Adjusted operating income includes equity in earnings of operating joint ventures and the related tax effects thereof. Revenues and benefits and expenses shown as components of adjusted operating income, are presented on the same basis as pre-tax adjusted operating income and are adjusted for the items above as well.
- Realized investment gains (losses) representing profit or loss of certain of our businesses which primarily originate investments for sale or syndication to unrelated investors, and those associated with terminating hedges of foreign currency earnings and current period yield adjustments are included in adjusted operating income. Realized investment gains and losses from products that are free standing derivatives or contain embedded derivatives, and from associated derivative portfolios that are part of an economic hedging program related to the risk of those products, are included in adjusted operating income. Adjusted operating income excludes gains and losses from changes in value of certain assets and liabilities relating to foreign currency exchange movements that have been economically hedged, as well as gains and losses on certain investments that are classified as other trading account assets and debt that is carried at fair value.
- Adjusted operating income does not equate to “Income from continuing operations” as determined in accordance with GAAP but is the measure of profit or loss we use to evaluate segment performance. Adjusted operating income is not a substitute for income determined in accordance with GAAP, and our definition of adjusted operating income may differ from that used by other companies. The items above are important to an understanding of our overall results of operations. However, we believe that the presentation of adjusted operating income as we measure it for management purposes enhances the understanding of our results of operations by highlighting the results from ongoing operations and the underlying profitability factors of our businesses.
- (2) Net income for the Financial Services Businesses and the Closed Block Business is determined in accordance with GAAP and includes general and administrative expenses charged to each of the businesses based on the Company’s methodology for allocation of such expenses. Cash flows between the Financial Services Businesses and the Closed Block Business related to administrative expenses are determined by a policy servicing fee arrangement that is based upon insurance and policies in force and statutory cash premiums. To the extent reported administrative expenses vary from these cash flow amounts, the differences are recorded, on an after-tax basis, as direct equity adjustments to the equity balances of each business. The direct equity adjustments modify earnings available to holders of Common Stock and Class B Stock for earnings per share purposes. Earnings per share of Common Stock based on adjusted operating income of the Financial Services Businesses reflects these adjustments as well.
- (3) Under new guidance effective January 1, 2009, U.S. GAAP requires unvested share-based payment awards that contain nonforfeitable rights to dividends to be included as participating securities in the computation of earnings per share pursuant to the two-class method. Under this method, earnings of the Financial Services Businesses are allocated between Common Stock and the participating awards, as if the awards were a second class of stock. For the three months ended September 30, 2009, includes earnings related to interest, net of tax, on exchangeable surplus notes associated with the computation of diluted earnings per share.
- (4) Premiums from new sales that are expected to be collected over a one year period. Group insurance annualized new business premiums exclude new premiums resulting from rate changes on existing policies, from additional coverage issued under our Servicemembers’ Group Life Insurance contract, and from excess premiums on group universal life insurance that build cash value but do not purchase face amounts. Group insurance annualized new business premiums include premiums from the takeover of claim liabilities. Group disability amounts include long-term care products. Excess (unscheduled) and single premium business for the company’s domestic individual life and international insurance operations are included in annualized new business premiums based on a 10% credit.
- (5) Actual amounts reflect the impact of currency fluctuations. Foreign denominated activity translated to U.S. dollars at uniform exchange rates for all periods presented, including Japanese yen 106 per U.S. dollar; Korean won 950 per U.S. dollar. U.S. denominated activity is included based on the amounts as transacted in U.S. dollars.

Prudential Financial, Inc. (PRU)



Quarterly Financial Supplement

FINANCIAL SERVICES BUSINESSES
THIRD QUARTER 2009

Reference is made to Prudential Financial, Inc.'s filings with the Securities and Exchange Commission for general information, and consolidated financial information, regarding Prudential Financial, Inc., including its Closed Block Business. All financial information in this document is unaudited.

November 4, 2009

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This Quarterly Financial Supplement reflects the addition or modification of certain measures for the Individual Annuities segment in order to provide a more meaningful presentation.

FINANCIAL HIGHLIGHTS
(in millions, except per share data)

Year-to-date		%		2008		2009		
2009	2008	Change		3Q	4Q	1Q	2Q	3Q
Financial Services Businesses:								
Pre-tax adjusted operating income (loss) by division:								
1,053	661	59%	U.S. Retirement Solutions and Investment Management Division	(182)	(975)	175	564	314
683	708	-4%	U.S. Individual Life and Group Insurance Division	339	78	133	243	307
1,429	1,414	1%	International Insurance and Investments Division	497	1	435	481	513
(529)	(109)	-385%	Corporate and other operations	(38)	(288)	(166)	(162)	(201)
2,636	2,674	-1%	Total pre-tax adjusted operating income (loss)	616	(1,184)	577	1,126	933
650	708	-8%	Income taxes, applicable to adjusted operating income	186	(305)	141	309	200
1,986	1,966	1%	Financial Services Businesses after-tax adjusted operating income (loss)	430	(879)	436	817	733
Reconciling items:								
(1,777)	(1,711)	-4%	Realized investment losses, net, and related charges and adjustments	(547)	(511)	(666)	(877)	(234)
1,525	(919)	266%	Investment gains (losses) on trading account assets supporting insurance liabilities, net	(534)	(815)	145	686	694
(850)	682	-225%	Change in experience-rated contractholder liabilities due to asset value changes	388	481	(45)	(347)	(458)
(31)	(276)	89%	Divested businesses	(219)	(230)	(32)	(24)	25
(75)	145	-152%	Equity in earnings of operating joint ventures and earnings attributable to noncontrolling interests	213	509	3	14	(92)
(1,208)	(2,079)	42%	Total reconciling items, before income taxes	(699)	(566)	(595)	(548)	(65)
(753)	(724)	-4%	Income taxes, not applicable to adjusted operating income	(280)	(159)	(148)	(260)	(345)
(455)	(1,355)	66%	Total reconciling items, after income taxes	(419)	(407)	(447)	(288)	280
1,531	611	151%	Income (loss) from continuing operations (after-tax) of Financial Services Businesses before equity in earnings of operating joint ventures	11	(1,286)	(11)	529	1,013
74	(99)	175%	Equity in earnings of operating joint ventures, net of taxes and earnings attributable to noncontrolling interests	(134)	(384)	5	(12)	81
1,605	512		Income (loss) from continuing operations attributable to Prudential Financial, Inc.	(123)	(1,670)	(6)	517	1,094
(44)	37		Earnings attributable to noncontrolling interests	5	(1)	(11)	17	(50)
1,561	549	184%	Income (loss) from continuing operations (after-tax) of Financial Services Businesses	(118)	(1,671)	(17)	534	1,044
18	4	350%	Income (loss) from discontinued operations, net of taxes	5	14	1	21	(4)
1,579	553	186%	Net income (loss) of Financial Services Businesses	(113)	(1,657)	(16)	555	1,040
(44)	37		Less: Income (loss) attributable to noncontrolling interests	5	(1)	(11)	17	(50)
1,623	516		Net income (loss) of Financial Services Businesses attributable to Prudential Financial, Inc.	(118)	(1,656)	(5)	538	1,090
12.44%	11.93%		Operating Return on Average Equity (based on adjusted operating income)	8.02%	-16.60%	8.89%	15.48%	12.85%
Reconciliation to Consolidated Net Income Attributable to Prudential Financial, Inc.:								
1,623	516		Net income (loss) of Financial Services Businesses attributable to Prudential Financial, Inc. (above)	(118)	(1,656)	(5)	538	1,090
(364)	(51)		Net income (loss) of Closed Block Business attributable to Prudential Financial, Inc.	(58)	74	19	(375)	(8)
1,259	465		Consolidated net income (loss) attributable to Prudential Financial, Inc.	(176)	(1,582)	14	163	1,082

FINANCIAL HIGHLIGHTS
(in millions, except per share data)

Year-to-date						
2009	2008	2008		2009		
		3Q	4Q	1Q	2Q	3Q
Earnings per share of Common Stock (diluted) (1):						
4.53	4.55	Financial Services Businesses after-tax adjusted operating income (loss)				
		1.02	(2.04)	1.05	1.88	1.59
Reconciling items:						
(4.03)	(3.91)	Realized investment losses, net, and related charges and adjustments				
		(1.28)	(1.21)	(1.57)	(2.02)	(0.50)
3.46	(2.10)	Investment gains (losses) on trading account assets supporting insurance liabilities, net				
		(1.25)	(1.93)	0.34	1.58	1.49
(1.93)	1.56	Change in experience-rated contractholder liabilities due to asset value changes				
		0.91	1.14	(0.11)	(0.80)	(0.99)
(0.07)	(0.63)	Divested businesses				
		(0.51)	(0.55)	(0.08)	(0.06)	0.05
—	0.02	Difference in earnings allocated to participating unvested share-based payment awards				
		—	—	0.01	0.01	—
(2.57)	(5.06)	Total reconciling items, before income taxes				
		(2.13)	(2.55)	(1.41)	(1.29)	0.05
(1.72)	(1.76)	Income taxes, not applicable to adjusted operating income				
		(0.84)	(0.67)	(0.37)	(0.61)	(0.72)
(0.85)	(3.30)	Total reconciling items, after income taxes				
		(1.29)	(1.88)	(1.04)	(0.68)	0.77
Income (loss) from continuing operations (after-tax) of Financial Services Businesses attributable to Prudential Financial, Inc.						
3.68	1.25	(0.27)	(3.92)	0.01	1.20	2.36
0.04	0.01	Income (loss) from discontinued operations, net of taxes				
		0.02	0.03	—	0.05	(0.01)
3.72	1.26	Net income (loss) of Financial Services Businesses attributable to Prudential Financial, Inc.				
		(0.25)	(3.89)	0.01	1.25	2.35
438.8	432.6	Weighted average number of outstanding Common shares (basic)				
		423.8	421.3	422.1	432.9	461.2
440.6	437.1	Weighted average number of outstanding Common shares (diluted)				
		428.0	423.0	423.2	434.3	464.6
34	36	Direct equity adjustments for earnings per share calculation				
		10	19	11	11	12
Earnings allocated to participating unvested share-based payment awards for earnings per share calculation (2)						
22	12	Financial Services Businesses after-tax adjusted operating income				
		3	1	4	10	7
18	3	Income from continuing operations (after-tax) of Financial Services Businesses				
		—	1	—	6	11

- (1) Diluted share count used in the diluted earnings per share calculation for GAAP measures is equal to weighted average basic common shares for the three months ended September 30, 2008 and for the three months ended December 31, 2008 as all potential common shares are anti-dilutive due to the loss from continuing operations available to holders of common stock after direct equity adjustment. Diluted share count used in the diluted earnings per share calculation for non-GAAP measures is equal to the weighted average basic common shares for the three months ended December 31, 2008 as all potential common shares are anti-dilutive due to the adjusted operating loss available to holders of common stock after direct equity adjustment.
- (2) For the three months ended September 30, 2009, includes earnings of \$1 million related to interest, net of tax, on exchangeable surplus notes associated with the computation of diluted earnings per share.

FINANCIAL HIGHLIGHTS
(in millions, except per share data)

Year-to-date			2008		2009	
2009	2008		3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q
			3Q	4Q	1Q	2Q

OPERATIONS HIGHLIGHTS

Year-to-date		2008		2009				
		3Q	4Q	1Q	2Q	3Q		
Assets Under Management and Administration (\$ billions) (1) (2):								
Assets Under Management:								
Managed by U.S. Retirement Solutions and Investment Management Division:								
Asset Management Segment - Investment Management & Advisory Services								
Institutional customers		170.9	161.2	152.7	163.5	179.9		
Retail customers		75.4	61.6	61.3	70.3	79.1		
General account		175.2	172.6	172.3	175.6	184.9		
Total Investment Management and Advisory Services		421.5	395.4	386.3	409.4	443.9		
Non-proprietary assets under management		97.6	80.5	75.1	89.3	109.4		
Total managed by U.S. Retirement Solutions and Investment Management Division		519.1	475.9	461.4	498.7	553.3		
Managed by U.S. Individual Life and Group Insurance Division		13.3	12.4	11.9	11.2	12.1		
Managed by International Insurance and Investments Division:		69.9	69.9	68.4	69.7	75.5		
Total assets under management		602.3	558.2	541.7	579.6	640.9		
Client assets under administration		112.1	101.1	98.8	106.7	116.3		
Total assets under management and administration		714.4	659.3	640.5	686.3	757.2		
Assets managed or administered for customers outside of the United States at end of period		115.6	112.6	110.4	115.2	127.0		
Distribution Representatives (1):								
Prudential Agents		2,482	2,360	2,389	2,421	2,453		
International Life Planners		6,267	6,365	6,397	6,375	6,504		
Gibraltar Life Advisors		6,057	6,330	6,170	6,376	6,060		
49	54	Prudential Agent productivity (\$ thousands)		55	70	41	49	58

- (1) As of end of period.
(2) At fair market value.

COMBINED STATEMENTS OF OPERATIONS - FINANCIAL SERVICES BUSINESSES
(in millions)

Year-to-date		% Change		2008		2009		
2009	2008			3Q	4Q	1Q	2Q	3Q
Revenues (1):								
9,942	8,861	12%	Premiums	2,798	2,997	3,261	3,320	3,361
2,193	2,342	-6%	Policy charges and fee income	709	781	734	766	693
6,172	6,331	-3%	Net investment income	2,076	2,099	2,064	2,053	2,055
2,631	2,591	2%	Asset management fees, commissions and other income	770	10	1,945	199	487
20,938	20,125	4%	Total revenues	6,353	5,887	8,004	6,338	6,596
Benefits and Expenses (1):								
9,507	9,066	5%	Insurance and annuity benefits	3,040	3,472	3,464	2,928	3,115
2,642	2,462	7%	Interest credited to policyholders' account balances	853	881	1,086	725	831
714	833	-14%	Interest expense	287	303	247	239	228
(2,001)	(1,735)	-15%	Deferral of acquisition costs	(559)	(567)	(578)	(641)	(782)
1,237	891	39%	Amortization of acquisition costs	238	512	1,205	(70)	102
6,203	5,934	5%	General and administrative expenses	1,878	2,470	2,003	2,031	2,169
18,302	17,451	5%	Total benefits and expenses	5,737	7,071	7,427	5,212	5,663
2,636	2,674	-1%	Adjusted operating income (loss) before income taxes	616	(1,184)	577	1,126	933
Reconciling items:								
(1,765)	(1,756)	-1%	Realized investment losses, net, and related adjustments	(564)	(511)	(710)	(872)	(183)
(12)	45	-127%	Related charges	17	—	44	(5)	(51)
(1,777)	(1,711)	-4%	Total realized investment losses, net, and related charges and adjustments	(547)	(511)	(666)	(877)	(234)
1,525	(919)	266%	Investment gains (losses) on trading account assets supporting insurance liabilities, net	(534)	(815)	145	686	694
(850)	682	-225%	Change in experience-rated contractholder liabilities due to asset value changes	388	481	(45)	(347)	(458)
(31)	(276)	89%	Divested businesses	(219)	(230)	(32)	(24)	25
(75)	145	-152%	Equity in earnings of operating joint ventures and earnings attributable to noncontrolling interests	213	509	3	14	(92)
(1,208)	(2,079)	42%	Total reconciling items, before income taxes	(699)	(566)	(595)	(548)	(65)
Income (loss) from continuing operations before income taxes and equity in earnings of operating joint ventures								
1,428	595	140%		(83)	(1,750)	(18)	578	868
(103)	(16)	-544%	Income tax expense (benefit)	(94)	(464)	(7)	49	(145)
1,531	611	151%	Income (loss) from continuing operations before equity in earnings of operating joint ventures	11	(1,286)	(11)	529	1,013

- (1) Revenues exclude realized investment gains, net of losses and related charges and adjustments; investment gains, net of losses, on trading account assets supporting insurance liabilities, and revenues of divested businesses, and include revenues representing equity in earnings of operating joint ventures other than those classified as divested businesses. Benefits and expenses exclude charges related to realized investment gains, net of losses; change in experience-rated contractholder liabilities due to asset value changes and benefits and expenses of divested businesses and include charges for income attributable to non controlling interests.

COMBINED BALANCE SHEETS - FINANCIAL SERVICES BUSINESSES
(in millions)

	9/30/2008	12/31/2008	3/31/2009	6/30/2009	9/30/2009
Assets:					
Investments:					
Fixed maturities, available for sale, at fair value (amortized cost \$118,111; \$125,753; \$123,589; \$123,430; \$127,490)	114,626	119,153	116,094	119,084	128,459
Fixed maturities, held to maturity, at amortized cost (fair value \$3,410; \$3,832; \$4,629; \$4,938; \$5,199)	3,481	3,808	4,661	4,935	5,141
Trading account assets supporting insurance liabilities, at fair value	14,392	13,875	13,973	14,766	15,848
Other trading account assets, at fair value	3,240	4,216	4,445	3,550	3,656
Equity securities, available for sale, at fair value (cost \$4,634; \$4,273; \$3,893; \$3,380; \$3,390)	4,258	3,665	3,425	3,404	3,747
Commercial mortgage and other loans	24,173	24,366	24,069	23,961	23,616
Policy loans	3,822	4,280	4,230	4,413	4,634
Securities purchased under agreements to resell	171	480	—	—	6
Other long-term investments	5,255	5,383	4,247	4,170	4,296
Short-term investments	6,621	4,092	3,458	5,790	6,072
Total investments	180,039	183,318	178,602	184,073	195,475
Cash and cash equivalents	9,907	13,054	12,748	11,798	10,524
Accrued investment income	1,551	1,603	1,610	1,571	1,613
Deferred policy acquisition costs	12,472	13,127	12,223	12,768	13,313
Deferred income taxes, net	—	(533)	(462)	—	—
Other assets	25,624	21,962	18,452	19,142	19,964
Separate account assets	165,148	147,095	139,638	151,266	168,128
Total assets	394,741	379,626	362,811	380,618	409,017
Liabilities:					
Future policy benefits	62,027	70,221	67,417	69,699	72,774
Policyholders' account balances	90,871	93,991	95,033	95,680	95,766
Securities sold under agreements to repurchase	4,209	4,288	3,743	3,467	3,650
Cash collateral for loaned securities	2,231	2,684	1,966	2,233	2,573
Income taxes	2,493	364	773	2,213	3,935
Senior short-term debt	13,744	10,092	6,651	3,643	2,182
Senior long-term debt	14,602	17,022	17,394	17,713	19,491
Junior subordinated long-term debt	1,518	1,518	1,518	1,518	1,518
Other liabilities	18,817	17,708	13,753	13,903	15,212
Separate account liabilities	165,148	147,095	139,638	151,266	168,128
Total liabilities	375,660	364,983	347,886	361,335	385,229
Attributed Equity:					
Accumulated other comprehensive loss	(2,563)	(5,237)	(5,889)	(3,513)	(99)
Other attributed equity	21,343	19,529	20,238	22,194	23,338
Total attributed equity	18,780	14,292	14,349	18,681	23,239
Noncontrolling Interest	301	351	576	602	549
Total Equity	19,081	14,643	14,925	19,283	23,788
Total liabilities and equity	394,741	379,626	362,811	380,618	409,017

FINANCIAL SERVICES BUSINESSES COMBINING STATEMENTS OF OPERATIONS - BY DIVISION
(in millions)

Quarter Ended September 30, 2009					
	Total Financial Services Businesses	U.S. Retirement Solutions & Investment Management Division	U.S. Individual Life & Group Insurance Division	International Insurance & Investments Division	Corporate and Other Operations
Revenues (1):					
Premiums	3,361	118	1,226	2,015	2
Policy charges and fee income	693	313	297	90	(7)
Net investment income	2,055	1,064	361	566	64
Asset management fees, commissions and other income	487	321	128	105	(67)
Total revenues	6,596	1,816	2,012	2,776	(8)
Benefits and Expenses (1):					
Insurance and annuity benefits	3,115	210	1,326	1,572	7
Interest credited to policyholders' account balances	831	604	126	123	(22)
Interest expense	228	14	42	1	171
Deferral of acquisition costs	(782)	(347)	(143)	(302)	10
Amortization of acquisition costs	102	24	(98)	175	1
General and administrative expenses	2,169	997	452	694	26
Total benefits and expenses	5,663	1,502	1,705	2,263	193
Adjusted operating income (loss) before income taxes	933	314	307	513	(201)
Quarter Ended September 30, 2008					
	Total Financial Services Businesses	U.S. Retirement Solutions & Investment Management Division	U.S. Individual Life & Group Insurance Division	International Insurance & Investments Division	Corporate and Other Operations
Revenues (1):					
Premiums	2,798	75	1,099	1,627	(3)
Policy charges and fee income	709	331	313	83	(18)
Net investment income	2,076	1,068	353	514	141
Asset management fees, commissions and other income	770	517	149	153	(49)
Total revenues	6,353	1,991	1,914	2,377	71
Benefits and Expenses (1):					
Insurance and annuity benefits	3,040	593	1,136	1,279	32
Interest credited to policyholders' account balances	853	679	119	106	(51)
Interest expense	287	54	51	1	181
Deferral of acquisition costs	(559)	(166)	(121)	(281)	9
Amortization of acquisition costs	238	140	(37)	144	(9)
General and administrative expenses	1,878	873	427	631	(53)
Total benefits and expenses	5,737	2,173	1,575	1,880	109
Adjusted operating income (loss) before income taxes	616	(182)	339	497	(38)

- (1) Revenues exclude realized investment gains, net of losses and related charges and adjustments; investment gains, net of losses, on trading account assets supporting insurance liabilities, and revenues of divested businesses, and include revenues representing equity in earnings of operating joint ventures other than those classified as divested businesses. Benefits and expenses exclude charges related to realized investment gains, net of losses; change in experience-rated contractholder liabilities due to asset value changes and benefits and expenses of divested businesses and include charges for income attributable to non controlling interests.

FINANCIAL SERVICES BUSINESSES COMBINING STATEMENTS OF OPERATIONS - BY DIVISION
(in millions)

Nine Months Ended September 30, 2009					
	Total Financial Services Businesses	U.S. Retirement Solutions & Investment Management Division	U.S. Individual Life & Group Insurance Division	International Insurance & Investments Division	Corporate and Other Operations
Revenues (1):					
Premiums	9,942	554	3,572	5,825	(9)
Policy charges and fee income	2,193	831	1,102	280	(20)
Net investment income	6,172	3,324	1,064	1,609	175
Asset management fees, commissions and other income	2,631	2,157	293	341	(160)
Total revenues	20,938	6,866	6,031	8,055	(14)
Benefits and Expenses (1):					
Insurance and annuity benefits	9,507	1,109	3,824	4,538	36
Interest credited to policyholders' account balances	2,642	2,026	364	352	(100)
Interest expense	714	55	140	3	516
Deferral of acquisition costs	(2,001)	(713)	(404)	(910)	26
Amortization of acquisition costs	1,237	551	112	591	(17)
General and administrative expenses	6,203	2,785	1,312	2,052	54
Total benefits and expenses	18,302	5,813	5,348	6,626	515
Adjusted operating income (loss) before income taxes	2,636	1,053	683	1,429	(529)

Nine Months Ended September 30, 2008					
	Total Financial Services Businesses	U.S. Retirement Solutions & Investment Management Division	U.S. Individual Life & Group Insurance Division	International Insurance & Investments Division	Corporate and Other Operations
Revenues (1):					
Premiums	8,861	445	3,290	5,135	(9)
Policy charges and fee income	2,342	1,031	1,084	252	(25)
Net investment income	6,331	3,348	1,039	1,479	465
Asset management fees, commissions and other income	2,591	1,948	332	483	(172)
Total revenues	20,125	6,772	5,745	7,349	259
Benefits and Expenses (1):					
Insurance and annuity benefits	9,066	1,454	3,488	4,052	72
Interest credited to policyholders' account balances	2,462	1,949	346	307	(140)
Interest expense	833	171	153	7	502
Deferral of acquisition costs	(1,735)	(541)	(360)	(874)	40
Amortization of acquisition costs	891	297	165	456	(27)
General and administrative expenses	5,934	2,781	1,245	1,987	(79)
Total benefits and expenses	17,451	6,111	5,037	5,935	368
Adjusted operating income (loss) before income taxes	2,674	661	708	1,414	(109)

- (1) Revenues exclude realized investment gains, net of losses and related charges and adjustments; investment gains, net of losses, on trading account assets supporting insurance liabilities, and revenues of divested businesses, and include revenues representing equity in earnings of operating joint ventures other than those classified as divested businesses. Benefits and expenses exclude charges related to realized investment gains, net of losses; change in experience-rated contractholder liabilities due to asset value changes and benefits and expenses of divested businesses and include charges for income attributable to non controlling interests.

FINANCIAL SERVICES BUSINESSES COMBINING BALANCE SHEETS - BY DIVISION
(in millions)

As of September 30, 2009					
	Total Financial Services Businesses	U.S. Retirement Solutions & Investment Management Division	U.S. Individual Life & Group Insurance Division	International Insurance & Investments Division	Corporate and Other Operations
Assets:					
Total investments	195,475	86,228	27,286	73,142	8,819
Deferred policy acquisition costs	13,313	2,385	4,517	6,563	(152)
Other assets	32,101	9,412	3,544	11,136	8,009
Separate account assets	168,128	136,267	33,054	436	(1,629)
Total assets	<u>409,017</u>	<u>234,292</u>	<u>68,401</u>	<u>91,277</u>	<u>15,047</u>
Liabilities:					
Future policy benefits	72,774	16,123	8,858	47,388	405
Policyholders' account balances	95,766	59,234	14,429	24,013	(1,910)
Debt	23,191	2,424	5,443	595	14,729
Other liabilities	25,370	9,131	2,875	10,864	2,500
Separate account liabilities	168,128	136,267	33,054	436	(1,629)
Total liabilities	<u>385,229</u>	<u>223,179</u>	<u>64,659</u>	<u>83,296</u>	<u>14,095</u>
Attributed Equity:					
Accumulated other comprehensive income (loss)	(99)	400	139	208	(846)
Other attributed equity	23,338	10,150	3,603	7,732	1,853
Total attributed equity	<u>23,239</u>	<u>10,550</u>	<u>3,742</u>	<u>7,940</u>	<u>1,007</u>
Noncontrolling Interest	549	563	—	41	(55)
Total Equity	<u>23,788</u>	<u>11,113</u>	<u>3,742</u>	<u>7,981</u>	<u>952</u>
Total liabilities and equity	<u>409,017</u>	<u>234,292</u>	<u>68,401</u>	<u>91,277</u>	<u>15,047</u>
As of December 31, 2008					
	Total Financial Services Businesses	U.S. Retirement Solutions & Investment Management Division	U.S. Individual Life & Group Insurance Division	International Insurance & Investments Division	Corporate and Other Operations
Assets:					
Total investments	183,318	87,244	23,560	65,891	6,623
Deferred policy acquisition costs	13,127	2,683	4,573	6,051	(180)
Other assets	36,086	9,924	3,028	12,866	10,268
Separate account assets	147,095	115,791	32,277	270	(1,243)
Total assets	<u>379,626</u>	<u>215,642</u>	<u>63,438</u>	<u>85,078</u>	<u>15,468</u>
Liabilities:					
Future policy benefits	70,221	18,251	8,213	43,317	440
Policyholders' account balances	93,991	62,285	13,527	21,674	(3,495)
Debt	28,632	4,137	5,448	620	18,427
Other liabilities	25,044	8,039	1,904	12,912	2,189
Separate account liabilities	147,095	115,791	32,277	270	(1,243)
Total liabilities	<u>364,983</u>	<u>208,503</u>	<u>61,369</u>	<u>78,793</u>	<u>16,318</u>
Attributed Equity:					
Accumulated other comprehensive loss	(5,237)	(2,422)	(1,278)	(562)	(975)
Other attributed equity	19,529	9,255	3,347	6,808	119
Total attributed equity	<u>14,292</u>	<u>6,833</u>	<u>2,069</u>	<u>6,246</u>	<u>(856)</u>
Noncontrolling Interest	351	306	—	39	6
Total Equity	<u>14,643</u>	<u>7,139</u>	<u>2,069</u>	<u>6,285</u>	<u>(850)</u>
Total liabilities and equity	<u>379,626</u>	<u>215,642</u>	<u>63,438</u>	<u>85,078</u>	<u>15,468</u>

SHORT-TERM AND LONG-TERM DEBT
(in millions)

	As of September 30, 2009				As of December 31, 2008			
	Senior debt		Junior Subordinated Long-term Debt	Total Debt	Senior debt		Junior Subordinated Long-term Debt	Total Debt
	Short-term Debt	Long-term Debt			Short-term Debt	Long-term Debt		
Financial Services Businesses								
Borrowings by use of proceeds:								
Capital Debt	94	6,882	1,518	8,494	925	5,092	1,518	7,535
Investment related	831	9,675	—	10,506	6,245	9,792	—	16,037
Securities business related	1,187	1,400	—	2,587	1,806	1,550	—	3,356
Specified other businesses	70	555	—	625	778	264	—	1,042
Limited recourse and non-recourse borrowing	—	979	—	979	338	324	—	662
Total debt - Financial Services Businesses	2,182	19,491	1,518	23,191	10,092	17,022	1,518	28,632
Ratio of long-term and short-term capital debt to capitalization (1)	22.7%				23.3%			

Closed Block Business

Investment related	—	—	—	—	443	—	—	443
Limited recourse and non-recourse borrowing	—	1,750	—	1,750	—	1,750	—	1,750
Total debt	—	1,750	—	1,750	443	1,750	—	2,193

	As of September 30, 2009				As of December 31, 2008			
	Prudential Financial, Inc.	The Prudential Insurance Co. of America (2)(3)	Other Affiliates	Total	Prudential Financial, Inc.	The Prudential Insurance Co. of America (2)(3)	Other Affiliates	Total
Financial Services Businesses								
<i>Borrowings by sources:</i>								
Capital Debt	6,967	1,336	191	8,494	6,837	462	236	7,535
Investment related	6,102	1,158	3,246	10,506	8,819	3,991	3,227	16,037
Securities business related	1,232	1,321	34	2,587	694	2,430	232	3,356
Specified other businesses	573	52	—	625	290	752	—	1,042
Limited recourse and non-recourse borrowing	—	—	979	979	—	—	662	662
Total debt - Financial Services Businesses	14,874	3,867	4,450	23,191	16,640	7,635	4,357	28,632

(1) For the purposes of calculating the ratio of capital debt to capitalization, Junior Subordinated Notes are considered 25% debt and 75% equity.

(2) Includes Prudential Funding, LLC.

(3) Capital debt at Prudential Insurance Co. of America includes \$941 million of Surplus Notes for September 30, 2009 and \$444 million for December 31, 2008.

COMBINED STATEMENTS OF OPERATIONS - U.S. RETIREMENT SOLUTIONS AND INVESTMENT MANAGEMENT DIVISION
(in millions)

Year-to-date		%		2008		2009		
2009	2008	Change		3Q	4Q	1Q	2Q	3Q
Revenues (1):								
554	445	24%	Premiums	75	209	175	261	118
831	1,031	-19%	Policy charges and fee income	331	256	249	269	313
3,324	3,348	-1%	Net investment income	1,068	1,101	1,146	1,114	1,064
2,157	1,948	11%	Asset management fees, commissions and other income	517	191	1,793	43	321
6,866	6,772	1%	Total revenues	1,991	1,757	3,363	1,687	1,816
Benefits and Expenses (1):								
1,109	1,454	-24%	Insurance and annuity benefits	593	814	642	257	210
2,026	1,949	4%	Interest credited to policyholders' account balances	679	707	895	527	604
55	171	-68%	Interest expense	54	54	25	16	14
(713)	(541)	-32%	Deferral of acquisition costs	(166)	(148)	(149)	(217)	(347)
551	297	86%	Amortization of acquisition costs	140	126	878	(351)	24
2,785	2,781	0%	General and administrative expenses	873	1,179	897	891	997
5,813	6,111	-5%	Total benefits and expenses	2,173	2,732	3,188	1,123	1,502
1,053	661	59%	Adjusted operating income (loss) before income taxes	(182)	(975)	175	564	314

- (1) Revenues exclude realized investment gains, net of losses and related charges and adjustments, investment gains, net of losses, on trading account assets supporting insurance liabilities. Benefits and expenses exclude charges related to realized investment gains, net of losses and change in experience-rated contractholder liabilities due to asset value changes and include charges for income attributable to non controlling interests.

COMBINING STATEMENTS OF OPERATIONS - U.S. RETIREMENT SOLUTIONS AND INVESTMENT MANAGEMENT DIVISION
(in millions)

	Nine Months Ended September 30, 2009				Quarter Ended September 30, 2009			
	Total U.S. Retirement Solutions & Investment Management Division	Individual Annuities	Retirement	Asset Management	Total U.S. Retirement Solutions & Investment Management Division	Individual Annuities	Retirement	Asset Management
Revenues (1):								
Premiums	554	61	493	—	118	28	90	—
Policy charges and fee income	831	685	146	—	313	265	48	—
Net investment income	3,324	761	2,507	56	1,064	236	815	13
Asset management fees, commissions and other income	2,157	924	393	840	321	(105)	148	278
Total revenues	6,866	2,431	3,539	896	1,816	424	1,101	291
Benefits and Expenses (1):								
Insurance and annuity benefits	1,109	40	1,069	—	210	(85)	295	—
Interest credited to policyholders' account balances	2,026	586	1,440	—	604	136	468	—
Interest expense	55	9	24	22	14	2	6	6
Deferral of acquisition costs	(713)	(656)	(42)	(15)	(347)	(327)	(13)	(7)
Amortization of acquisition costs	551	518	20	13	24	11	8	5
General and administrative expenses (2)	2,785	1,319	651	815	997	521	218	258
Total benefits and expenses	5,813	1,816	3,162	835	1,502	258	982	262
Adjusted operating income before income taxes	1,053	615	377	61	314	166	119	29

	Nine Months Ended September 30, 2008				Quarter Ended September 30, 2008			
	Total U.S. Retirement Solutions & Investment Management Division	Individual Annuities	Retirement	Asset Management	Total U.S. Retirement Solutions & Investment Management Division	Individual Annuities	Retirement	Asset Management
Revenues (1):								
Premiums	445	50	395	—	75	18	57	—
Policy charges and fee income	1,031	897	134	—	331	286	45	—
Net investment income	3,348	535	2,661	152	1,068	200	883	(15)
Asset management fees, commissions and other income	1,948	241	402	1,305	517	24	133	360
Total revenues	6,772	1,723	3,592	1,457	1,991	528	1,118	345
Benefits and Expenses (1):								
Insurance and annuity benefits	1,454	473	981	—	593	344	249	—
Interest credited to policyholders' account balances	1,949	355	1,594	—	679	141	538	—
Interest expense	171	44	68	59	54	15	19	20
Deferral of acquisition costs	(541)	(467)	(62)	(12)	(166)	(149)	(14)	(3)
Amortization of acquisition costs	297	260	22	15	140	121	13	6
General and administrative expenses (2)	2,781	1,096	591	1,094	873	363	180	330
Total benefits and expenses	6,111	1,761	3,194	1,156	2,173	835	985	353
Adjusted operating income (loss) before income taxes	661	(38)	398	301	(182)	(307)	133	(8)

- (1) Revenues exclude realized investment gains, net of losses and related charges and adjustments, investment gains, net of losses, on trading account assets supporting insurance liabilities. Benefits and expenses exclude charges related to realized investment gains, net of losses and change in experience-rated contractholder liabilities due to asset value changes and include charges for income attributable to non controlling interests.
- (2) General and administrative expenses for Individual Annuities include \$147 million for the nine months ended September 30, 2009, \$99 million for the nine months ended September 30, 2008, \$1 million for the quarter ended September 30, 2009 and \$45 million for the quarter ended September 30, 2008 for the amortization, net of interest, of value of business acquired (VOBA).

U.S. RETIREMENT SOLUTIONS AND INVESTMENT MANAGEMENT DIVISION - INDIVIDUAL ANNUITIES SALES RESULTS AND ACCOUNT VALUES
(in millions)

Year-to-date						
2009	2008	2008		2009		
		3Q	4Q	1Q	2Q	3Q
SALES AND ACCOUNT VALUES:						
Variable Annuities:						
60,007	80,330	74,707	67,968	60,007	57,942	65,099
11,315	8,076	2,507	2,132	2,108	3,378	5,829
(4,202)	(6,346)	(1,988)	(1,654)	(1,443)	(1,315)	(1,444)
7,113	1,730	519	478	665	2,063	4,385
(731)	(815)	(259)	(242)	(256)	(236)	(239)
6,382	915	260	236	409	1,827	4,146
9,947	(12,367)	(6,712)	(7,986)	(2,269)	5,566	6,650
(725)	(910)	(287)	(211)	(205)	(236)	(284)
<u>75,611</u>	<u>67,968</u>	<u>67,968</u>	<u>60,007</u>	<u>57,942</u>	<u>65,099</u>	<u>75,611</u>
Fixed Annuities:						
3,295	3,488	3,394	3,349	3,295	3,263	3,221
142	74	33	47	55	41	46
(201)	(185)	(71)	(91)	(77)	(75)	(49)
(59)	(111)	(38)	(44)	(22)	(34)	(3)
(121)	(120)	(37)	(40)	(43)	(37)	(41)
(180)	(231)	(75)	(84)	(65)	(71)	(44)
99	95	32	32	33	30	36
(1)	(3)	(2)	(2)	—	(1)	—
<u>3,213</u>	<u>3,349</u>	<u>3,349</u>	<u>3,295</u>	<u>3,263</u>	<u>3,221</u>	<u>3,213</u>
SALES BY DISTRIBUTION CHANNEL:						
Variable and Fixed Annuities (1):						
1,731	1,908	589	540	465	531	735
2,388	987	340	264	344	685	1,359
7,338	5,255	1,611	1,375	1,354	2,203	3,781
<u>11,457</u>	<u>8,150</u>	<u>2,540</u>	<u>2,179</u>	<u>2,163</u>	<u>3,419</u>	<u>5,875</u>

(1) Amounts represent gross sales.

(2) Including bank distribution.

U.S. RETIREMENT SOLUTIONS AND INVESTMENT MANAGEMENT DIVISION - INDIVIDUAL ANNUITIES ACCOUNT VALUE ACTIVITY
(in millions)

Year-to-date			2008		2009		
2009	2008		3Q	4Q	1Q	2Q	3Q
INDIVIDUAL ANNUITIES:							
Account Values in General Account (1):							
18,110	8,644	Beginning balance	12,282	17,051	18,110	18,208	16,355
917	194	Premiums and deposits	70	81	83	113	721
(1,153)	(801)	Surrenders and withdrawals	(296)	(433)	(386)	(356)	(411)
(236)	(607)	Net sales (redemptions)	(226)	(352)	(303)	(243)	310
(264)	(270)	Benefit payments	(87)	(92)	(93)	(83)	(88)
(500)	(877)	Net flows	(313)	(444)	(396)	(326)	222
426	325	Interest credited and other	121	159	156	129	141
(2,727)	8,962	Net transfers (to) from separate account	4,963	1,346	338	(1,655)	(1,410)
(1)	(3)	Policy charges	(2)	(2)	—	(1)	—
15,308	17,051	Ending balance	17,051	18,110	18,208	16,355	15,308
Account Values in Separate Account:							
45,192	75,174	Beginning balance	65,819	54,266	45,192	42,997	51,965
10,540	7,956	Premiums and deposits	2,470	2,098	2,080	3,306	5,154
(3,250)	(5,730)	Surrenders and withdrawals	(1,763)	(1,312)	(1,134)	(1,034)	(1,082)
7,290	2,226	Net sales	707	786	946	2,272	4,072
(588)	(665)	Benefit payments	(209)	(190)	(206)	(190)	(192)
6,702	1,561	Net flows	498	596	740	2,082	3,880
9,620	(12,597)	Change in market value, interest credited and other	(6,801)	(8,113)	(2,392)	5,467	6,545
2,727	(8,962)	Net transfers (to) from general account	(4,963)	(1,346)	(338)	1,655	1,410
(725)	(910)	Policy charges	(287)	(211)	(205)	(236)	(284)
63,516	54,266	Ending balance	54,266	45,192	42,997	51,965	63,516

- (1) Premiums and deposits, and surrenders and withdrawals, are classified within the general account and separate account for purposes of this presentation based on the allocation of customer funds. For example, premiums allocated by customers to separate account investments at the time of sale, while remitted through the company's general account, are shown as separate account premium in this display, rather than as general account premium and transfers to the separate account.

U.S. RETIREMENT SOLUTIONS AND INVESTMENT MANAGEMENT DIVISION - INDIVIDUAL ANNUITIES LIVING BENEFIT FEATURES
(in millions)

	2008		2009		
	3Q	4Q	1Q	2Q	3Q
LIVING BENEFIT FEATURES ACCOUNT VALUE AND NET AMOUNT AT RISK (1):					
<u>Variable Annuity Account Values with Living Benefit Features</u>					
Guaranteed minimum accumulation benefits	10,221	9,891	9,793	9,951	10,023
Guaranteed minimum withdrawal benefits	1,646	1,326	1,198	1,312	1,420
Guaranteed minimum income benefits	5,149	4,114	3,750	4,184	4,613
Guaranteed minimum withdrawal & income benefits	18,153	17,723	18,470	23,249	31,416
Total	<u>35,169</u>	<u>33,054</u>	<u>33,211</u>	<u>38,696</u>	<u>47,472</u>
<u>Living Benefit Features Account Values by Product Design Type</u>					
Account Values with Auto-Rebalancing Feature	16,445	17,653	19,124	22,935	30,116
Account Values without Auto-Rebalancing Feature	18,724	15,401	14,087	15,761	17,356
Total	<u>35,169</u>	<u>33,054</u>	<u>33,211</u>	<u>38,696</u>	<u>47,472</u>
<u>Living Benefit Features Net Amount at Risk by Product Design Type</u>					
Net Amount at Risk with Auto-Rebalancing Feature	1,142	1,328	1,514	1,250	1,129
Net Amount at Risk without Auto-Rebalancing Feature	2,545	4,973	5,917	4,286	2,895
Total	<u>3,687</u>	<u>6,301</u>	<u>7,431</u>	<u>5,536</u>	<u>4,024</u>

(1) At end of period.

U.S. RETIREMENT SOLUTIONS AND INVESTMENT MANAGEMENT DIVISION - INDIVIDUAL ANNUITIES DEATH BENEFIT FEATURES
(in millions)

	2008		2009		
	3Q	4Q	1Q	2Q	3Q
DEATH BENEFIT FEATURES ACCOUNT VALUE AND NET AMOUNT AT RISK (1):					
<u>Variable Annuity Account Values by Death Benefit Features</u>					
Return of net deposits:					
Account value	38,285	34,892	34,313	39,124	46,881
Net amount at risk	3,572	6,462	7,433	5,138	3,219
<i>Minimum return, anniversary contract value, or maximum contract value:</i>					
Account value	25,469	21,494	20,208	22,358	24,880
Net amount at risk	6,431	9,640	10,503	8,438	6,472
<u>Death Benefit Features Account Values by Product Design Type</u>					
Account Values with Auto-Rebalancing Feature	16,445	17,653	19,124	22,935	30,116
Account Values without Auto-Rebalancing Feature	47,309	38,733	35,397	38,547	41,645
Total	<u>63,754</u>	<u>56,386</u>	<u>54,521</u>	<u>61,482</u>	<u>71,761</u>
<u>Death Benefit Features Net Amount at Risk by Product Design Type</u>					
Net Amount at Risk with Auto-Rebalancing Feature	1,451	1,698	1,843	1,328	863
Net Amount at Risk without Auto-Rebalancing Feature	8,552	14,404	16,093	12,248	8,828
Total	<u>10,003</u>	<u>16,102</u>	<u>17,936</u>	<u>13,576</u>	<u>9,691</u>

(1) At end of period.

U.S. RETIREMENT SOLUTIONS AND INVESTMENT MANAGEMENT DIVISION - RETIREMENT SEGMENT SALES RESULTS AND ACCOUNT VALUES
(in millions)

Year-to-date			2008		2009		
2009	2008		3Q	4Q	1Q	2Q	3Q
RETIREMENT SEGMENT SALES AND ACCOUNT VALUES							
Full Service:							
99,738	112,192	Beginning total account value	106,917	100,463	99,738	102,159	110,950
19,168	12,392	Deposits and sales	3,276	6,549	10,489	3,890	4,789
(11,321)	(11,182)	Withdrawals and benefits	(2,883)	(3,869)	(4,231)	(3,803)	(3,287)
14,171	(12,939)	Change in market value, interest credited and interest income	(6,847)	(12,320)	(3,837)	8,704	9,304
—	—	Acquisition (1)	—	8,915	—	—	—
<u>121,756</u>	<u>100,463</u>	Ending total account value	<u>100,463</u>	<u>99,738</u>	<u>102,159</u>	<u>110,950</u>	<u>121,756</u>
<u>7,847</u>	<u>1,210</u>	Net additions	<u>393</u>	<u>2,680</u>	<u>6,258</u>	<u>87</u>	<u>1,502</u>
Stable value account values included above			34,570	35,346	36,601	36,722	35,881
Institutional Investment Products:							
50,491	51,591	Beginning total account value	51,513	50,041	50,491	49,030	49,475
4,299	4,468	Additions (2)	1,052	1,270	627	2,343	1,329
(5,832)	(5,760)	Withdrawals and benefits (3)	(2,114)	(1,632)	(2,037)	(1,272)	(2,523)
2,074	955	Change in market value, interest credited and interest income	153	1,243	(152)	678	1,548
(895)	(1,213)	Other (4)	(563)	(431)	101	(1,304)	308
<u>50,137</u>	<u>50,041</u>	Ending total account value	<u>50,041</u>	<u>50,491</u>	<u>49,030</u>	<u>49,475</u>	<u>50,137</u>
<u>(1,533)</u>	<u>(1,292)</u>	Net additions (withdrawals)	<u>(1,062)</u>	<u>(362)</u>	<u>(1,410)</u>	<u>1,071</u>	<u>(1,194)</u>

- (1) On October 10, 2008, the company acquired MullinTBG Insurance Agency Services, LLC and related entities.
- (2) Includes \$700 million for the three months ended December 31, 2008 and \$500 million for the three months ended June 30, 2009 and nine months ended September 30, 2009, representing transfers of externally managed client balances to accounts managed by the company. This addition is offset within the "Other" category as there is no net impact on ending account values for this transfer.
- (3) Includes \$(317) million for the three months and the nine months ended September 30, 2009 representing transfers of client balances managed by the Company to externally managed accounts. This withdrawal is offset in the "Other" category and there is no net impact on the ending account values for this transfer.
- (4) "Other" activity includes transfers from (to) the Asset Management segment of \$(20) million and \$543 million for the three months ended September 30, 2008 and December 31, 2008, respectively; and \$(111) million for the nine months ended September 30, 2008. "Other" activity also includes \$(700) million for the three months ended December 31, 2008, \$(500) million for the three months ended June 30, 2009, \$317 million and \$(183) million for the three and nine months ended September 30, 2009, respectively; related to transfers discussed above in notes 2 and 3. For the three months ended March 31, 2009 and the nine months ended September 30, 2009 "Other" includes \$1,500 million representing collateralized funding agreements issued to the Federal Home Loan Bank of New York (FHLB NY). "Other" also includes \$(507) million, \$(1,015) million and \$(1,522) million for the three months ended June 30, 2009, March 31, 2009 and the nine months ended September 30, 2009 respectively, representing terminations of affiliated funding agreements utilizing proceeds from the issuances to FHLB NY. The remainder of "Other" activity primarily represents changes in asset balances for externally managed accounts.

U.S. RETIREMENT SOLUTIONS AND INVESTMENT MANAGEMENT DIVISION - SUPPLEMENTARY REVENUE AND ASSETS UNDER MANAGEMENT
INFORMATION FOR ASSET MANAGEMENT SEGMENT

Supplementary Revenue Information (in millions):

Year-to-date			% Change		2008		2009		
2009	2008	3Q			4Q	1Q	2Q	3Q	
Analysis of revenues by type:									
762	858	-11%	Asset management fees	289	257	239	254	269	
(67)	191	-135%	Incentive, transaction, principal investing and commercial mortgage revenues	(49)	(141)	(35)	(12)	(20)	
201	408	-51%	Service, distribution and other revenues	105	113	59	100	42	
<u>896</u>	<u>1,457</u>	-39%	Total Asset Management segment revenues	<u>345</u>	<u>229</u>	<u>263</u>	<u>342</u>	<u>291</u>	
Analysis of asset management fees by source:									
374	407	-8%	Institutional customers	138	133	119	126	129	
189	249	-24%	Retail customers	83	58	56	62	71	
199	202	-1%	General account	68	66	64	66	69	
<u>762</u>	<u>858</u>	-11%	Total asset management fees	<u>289</u>	<u>257</u>	<u>239</u>	<u>254</u>	<u>269</u>	

Supplementary Assets Under Management Information (in billions):

	September 30, 2009			
	Equity	Fixed Income	Real Estate	Total
Institutional customers	46.2	113.0	20.7	179.9
Retail customers	53.0	24.3	1.8	79.1
General account	4.1	179.9	0.9	184.9
Total	<u>103.3</u>	<u>317.2</u>	<u>23.4</u>	<u>443.9</u>
	September 30, 2008			
	Equity	Fixed Income	Real Estate	Total
Institutional customers	49.3	92.6	29.0	170.9
Retail customers	51.6	21.6	2.2	75.4
General account	3.9	170.4	0.9	175.2
Total	<u>104.8</u>	<u>284.6</u>	<u>32.1</u>	<u>421.5</u>

U.S. RETIREMENT SOLUTIONS AND INVESTMENT MANAGEMENT DIVISION - SUPPLEMENTARY ASSETS UNDER MANAGEMENT AND ADMINISTRATION
INFORMATION FOR ASSET MANAGEMENT SEGMENT
(in billions)

Year-to-date			2008		2009		
2009	2008		3Q	4Q	1Q	2Q	3Q
Institutional Assets Under Management:							
Assets gathered by Investment Management & Advisory Services sales force:							
128.5	141.7	Beginning assets under management	145.8	138.6	128.5	120.6	128.9
23.0	23.5	Additions	6.3	6.1	4.9	7.7	10.4
(16.7)	(13.6)	Withdrawals	(4.8)	(5.9)	(4.6)	(6.5)	(5.6)
9.8	(11.7)	Change in market value	(8.4)	(10.7)	(7.3)	7.2	9.9
(1.2)	(1.4)	Net money market flows	(0.3)	0.9	(0.9)	(0.1)	(0.2)
—	0.1	Other (1)	—	(0.5)	—	—	—
143.4	138.6	Ending assets under management	138.6	128.5	120.6	128.9	143.4
36.5	32.3	Affiliated institutional assets under management	32.3	32.7	32.1	34.6	36.5
179.9	170.9	Total assets managed for institutional customers at end of period	170.9	161.2	152.7	163.5	179.9
6.3	9.9	Net institutional additions, excluding money market and other activity (1)	1.5	0.2	0.3	1.2	4.8
Retail Assets Under Management:							
Assets gathered by Investment Management & Advisory Services sales force:							
33.4	50.9	Beginning assets under management	50.7	43.4	33.4	33.5	39.5
14.2	11.7	Additions	4.4	3.4	3.5	4.6	6.1
(9.3)	(9.7)	Withdrawals	(4.3)	(5.0)	(3.3)	(2.7)	(3.3)
8.8	(9.6)	Change in market value	(7.5)	(8.4)	(0.7)	4.4	5.1
0.1	0.1	Net money market flows	0.1	—	0.6	(0.3)	(0.2)
—	—	Other	—	—	—	—	—
47.2	43.4	Ending assets under management	43.4	33.4	33.5	39.5	47.2
31.9	32.0	Affiliated retail assets under management	32.0	28.2	27.8	30.8	31.9
79.1	75.4	Total assets managed for retail customers at end of period	75.4	61.6	61.3	70.3	79.1
4.9	2.0	Net retail additions (withdrawals), excluding money market activity	0.1	(1.6)	0.2	1.9	2.8

(1) Other activity represents transfers from (to) the Retirement Segment as a result of a change in client contract form. These assets continue to be managed by the segment and are included in Affiliated institutional assets under management above.

COMBINED STATEMENTS OF OPERATIONS - U.S. INDIVIDUAL LIFE AND GROUP INSURANCE DIVISION
(in millions)

Year-to-date		%		2008		2009		
2009	2008	Change		3Q	4Q	1Q	2Q	3Q
Revenues (1):								
3,572	3,290	9%	Premiums	1,099	1,091	1,190	1,156	1,226
1,102	1,084	2%	Policy charges and fee income	313	441	393	412	297
1,064	1,039	2%	Net investment income	353	357	353	350	361
293	332	-12%	Asset management fees, commissions and other income	149	80	77	88	128
6,031	5,745	5%	Total revenues	1,914	1,969	2,013	2,006	2,012
Benefits and Expenses (1):								
3,824	3,488	10%	Insurance and annuity benefits	1,136	1,210	1,276	1,222	1,326
364	346	5%	Interest credited to policyholders' account balances	119	117	119	119	126
140	153	-8%	Interest expense	51	62	51	47	42
(404)	(360)	-12%	Deferral of acquisition costs	(121)	(126)	(125)	(136)	(143)
112	165	-32%	Amortization of acquisition costs	(37)	222	136	74	(98)
1,312	1,245	5%	General and administrative expenses	427	406	423	437	452
5,348	5,037	6%	Total benefits and expenses	1,575	1,891	1,880	1,763	1,705
683	708	-4%	Adjusted operating income before income taxes	339	78	133	243	307

(1) Revenues exclude realized investment gains, net of losses and related charges and adjustments. Benefits and expenses exclude charges related to realized investment gains, net of losses.

	Nine Months Ended September 30, 2009			Quarter Ended September 30, 2009		
	Total U.S. Individual Life & Group Insurance Division	Individual Life	Group Insurance	Total U.S. Individual Life & Group Insurance Division	Individual Life	Group Insurance
Revenues (1):						
Premiums	3,572	508	3,064	1,226	178	1,048
Policy charges and fee income	1,102	735	367	297	181	116
Net investment income	1,064	602	462	361	205	156
Asset management fees, commissions and other income	293	194	99	128	92	36
Total revenues	6,031	2,039	3,992	2,012	656	1,356
Benefits and Expenses (1):						
Insurance and annuity benefits	3,824	791	3,033	1,326	269	1,057
Interest credited to policyholders' account balances	364	195	169	126	68	58
Interest expense	140	140	—	42	42	—
Deferral of acquisition costs	(404)	(367)	(37)	(143)	(124)	(19)
Amortization of acquisition costs	112	95	17	(98)	(102)	4
General and administrative expenses	1,312	764	548	452	260	192
Total benefits and expenses	5,348	1,618	3,730	1,705	413	1,292
Adjusted operating income before income taxes	683	421	262	307	243	64
	Nine Months Ended September 30, 2008			Quarter Ended September 30, 2008		
	Total U.S. Individual Life & Group Insurance Division	Individual Life	Group Insurance	Total U.S. Individual Life & Group Insurance Division	Individual Life	Group Insurance
Revenues (1):						
Premiums	3,290	451	2,839	1,099	155	944
Policy charges and fee income	1,084	767	317	313	209	104
Net investment income	1,039	553	486	353	191	162
Asset management fees, commissions and other income	332	267	65	149	127	22
Total revenues	5,745	2,038	3,707	1,914	682	1,232
Benefits and Expenses (1):						
Insurance and annuity benefits	3,488	718	2,770	1,136	230	906
Interest credited to policyholders' account balances	346	171	175	119	59	60
Interest expense	153	152	1	51	51	—
Deferral of acquisition costs	(360)	(332)	(28)	(121)	(111)	(10)
Amortization of acquisition costs	165	154	11	(37)	(40)	3
General and administrative expenses	1,245	738	507	427	255	172
Total benefits and expenses	5,037	1,601	3,436	1,575	444	1,131
Adjusted operating income before income taxes	708	437	271	339	238	101

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U.S. INDIVIDUAL LIFE AND GROUP INSURANCE DIVISION - INDIVIDUAL LIFE ANNUALIZED NEW BUSINESS PREMIUMS, ACCOUNT VALUE ACTIVITY, AND
FACE AMOUNT IN FORCE
(in millions)

Year-to-date				2008		2009		
2009	2008			3Q	4Q	1Q	2Q	3Q
ANNUALIZED NEW BUSINESS PREMIUMS:								
Excluding corporate-owned life insurance:								
12	29	Variable life		8	10	4	5	3
86	60	Universal life		21	23	28	32	26
170	156	Term life		53	53	52	61	57
268	245	Total excluding corporate-owned life insurance		82	86	84	98	86
—	—	Corporate-owned life insurance		—	—	—	—	—
268	245	Total		82	86	84	98	86
ANNUALIZED NEW BUSINESS PREMIUMS BY DISTRIBUTION CHANNEL:								
Excluding corporate-owned life insurance:								
68	83	Prudential Agents		26	26	22	24	22
200	162	Third party distribution		56	60	62	74	64
—	—	Corporate-owned life insurance		—	—	—	—	—
268	245	Total		82	86	84	98	86
ACCOUNT VALUE ACTIVITY:								
<i>Policyholders' Account Balances (1):</i>								
7,397	6,582	Beginning balance		6,948	7,212	7,397	7,691	7,824
1,430	1,151	Premiums and deposits		372	462	570	474	386
(738)	(697)	Surrenders and withdrawals		(248)	(303)	(278)	(240)	(220)
692	454	Net sales		124	159	292	234	166
(116)	(118)	Benefit payments		(41)	(41)	(34)	(32)	(50)
576	336	Net flows		83	118	258	202	116
28	319	Interest credited and other		180	78	81	(64)	11
183	197	Net transfers from separate account		75	70	45	85	53
(270)	(222)	Policy charges		(74)	(81)	(90)	(90)	(90)
7,914	7,212	Ending balance		7,212	7,397	7,691	7,824	7,914
<i>Separate Account Liabilities:</i>								
12,848	18,585	Beginning balance		17,387	15,476	12,848	12,110	13,450
844	1,001	Premiums and deposits		386	409	315	261	268
(683)	(550)	Surrenders and withdrawals		(173)	(277)	(328)	(216)	(139)
161	451	Net sales (redemptions)		213	132	(13)	45	129
(31)	(38)	Benefit payments		(6)	17	(2)	(18)	(11)
130	413	Net flows		207	149	(15)	27	118
2,707	(2,744)	Change in market value, interest credited and other		(1,849)	(2,524)	(500)	1,574	1,633
(183)	(197)	Net transfers to general account		(75)	(70)	(45)	(85)	(53)
(530)	(581)	Policy charges		(194)	(183)	(178)	(176)	(176)
14,972	15,476	Ending balance		15,476	12,848	12,110	13,450	14,972
FACE AMOUNT IN FORCE (2):								
Variable life				131,608	127,503	124,600	123,419	122,955
Universal life				27,999	29,070	30,537	32,315	33,711
Term life				359,887	373,927	386,218	402,459	417,100
Total				519,494	530,500	541,355	558,193	573,766

(1) Includes fixed rate funds, alliance deposits, supplementary contracts and deferred revenues on variable products.

(2) At end of period; before reinsurance ceded.

U.S. INDIVIDUAL LIFE AND GROUP INSURANCE DIVISION - SUPPLEMENTARY INFORMATION FOR INDIVIDUAL LIFE INSURANCE
(dollar amounts in millions)

Year-to-date				2008		2009		
2009	2008			3Q	4Q	1Q	2Q	3Q
Individual Life Insurance:								
Policy Surrender Experience:								
665	562	Cash value of surrenders		188	240	256	236	173
4.4%	3.4%	Cash value of surrenders as a percentage of mean future policy benefits, policyholders' account balances, and separate account balances		3.5%	4.8%	5.5%	5.0%	3.4%
Death benefits per \$1,000 of in force (1):								
4.06	3.67	Variable and universal life		3.23	3.58	4.71	3.83	3.72
0.96	1.52	Term life		1.46	0.97	1.14	1.10	0.75
2.62	2.84	Total, Individual Life Insurance		2.51	2.43	3.14	2.54	2.32

(1) Annualized, for interim reporting periods. Amounts are stated net of reinsurance.

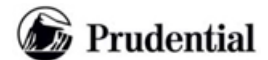
U.S. INDIVIDUAL LIFE AND GROUP INSURANCE DIVISION - SUPPLEMENTARY INFORMATION FOR GROUP INSURANCE
(dollar amounts in millions)

Year-to-date			2008		2009		
2009	2008		3Q	4Q	1Q	2Q	3Q
GROUP INSURANCE ANNUALIZED NEW BUSINESS PREMIUMS:							
298	212	Group life	70	76	210	35	53
217	178	Group disability (1)	47	26	134	26	57
<u>515</u>	<u>390</u>	Total	<u>117</u>	<u>102</u>	<u>344</u>	<u>61</u>	<u>110</u>
Future Policy Benefits (2):							
		Group life	2,015	2,227	2,169	2,176	2,141
		Group disability (1)	865	898	1,015	1,059	1,132
		Total	<u>2,880</u>	<u>3,125</u>	<u>3,184</u>	<u>3,235</u>	<u>3,273</u>
Policyholders' Account Balances (2):							
		Group life	5,785	5,958	6,033	6,160	6,343
		Group disability (1)	152	172	159	168	172
		Total	<u>5,937</u>	<u>6,130</u>	<u>6,192</u>	<u>6,328</u>	<u>6,515</u>
Separate Account Liabilities (2):							
		Group life	19,943	19,429	20,315	19,141	18,083
		Group disability (1)	—	—	—	—	—
		Total	<u>19,943</u>	<u>19,429</u>	<u>20,315</u>	<u>19,141</u>	<u>18,083</u>
Group Life Insurance:							
2,724	2,701	Gross premiums, policy charges and fee income (3)	840	922	920	915	889
2,579	2,392	Earned premiums, policy charges and fee income	789	840	857	849	873
88.4%	88.2%	Benefits ratio	88.1%	89.9%	88.0%	87.3%	89.8%
8.9%	8.6%	Administrative operating expense ratio	9.4%	8.7%	8.8%	8.7%	9.1%
		Persistency ratio	93.6%	93.3%	95.8%	95.6%	94.7%
Group Disability Insurance (1):							
871	791	Gross premiums, policy charges and fee income (3)	265	241	297	271	303
852	764	Earned premiums, policy charges and fee income	259	231	290	271	291
88.5%	86.4%	Benefits ratio	81.5%	90.0%	86.2%	85.6%	93.5%
17.8%	19.5%	Administrative operating expense ratio	19.3%	20.8%	17.9%	18.1%	17.5%
		Persistency ratio	86.7%	85.6%	94.5%	93.6%	92.3%

- (1) Group disability amounts include long-term care products.
(2) As of end of period.
(3) Before returns of premiums to participating policyholders for favorable claims experience.

DEFERRED POLICY ACQUISITION COSTS & DEFERRED SALES INDUCEMENTS - INDIVIDUAL ANNUITIES, INDIVIDUAL LIFE AND GROUP INSURANCE
(in millions)

Year-to-date			2008		2009		
2009	2008		3Q	4Q	1Q	2Q	3Q
<i>DEFERRED POLICY ACQUISITION COSTS</i>							
INDIVIDUAL ANNUITIES:							
2,329	1,976	Beginning balance	2,199	2,294	2,329	1,580	1,943
656	467	Capitalization	149	130	132	197	327
(518)	(260)	Amortization - operating results	(121)	(119)	(862)	355	(11)
23	20	Amortization - realized investment gains and losses	10	(10)	2	11	10
(379)	91	Impact of unrealized (gains) or losses on AFS securities	57	34	(21)	(200)	(158)
<u>2,111</u>	<u>2,294</u>	Ending balance	<u>2,294</u>	<u>2,329</u>	<u>1,580</u>	<u>1,943</u>	<u>2,111</u>
INDIVIDUAL LIFE INSURANCE:							
4,226	3,855	Beginning balance	3,963	4,207	4,226	4,270	4,142
367	332	Capitalization	111	113	115	128	124
(95)	(154)	Amortization - operating results	40	(218)	(128)	(69)	102
—	—	Amortization - realized investment gains and losses	—	—	—	—	—
(348)	174	Impact of unrealized (gains) or losses on AFS securities	93	124	57	(187)	(218)
<u>4,150</u>	<u>4,207</u>	Ending balance	<u>4,207</u>	<u>4,226</u>	<u>4,270</u>	<u>4,142</u>	<u>4,150</u>
GROUP INSURANCE:							
347	321	Beginning balance	331	338	347	349	352
37	28	Capitalization	10	13	10	8	19
(17)	(11)	Amortization - operating results	(3)	(4)	(8)	(5)	(4)
—	—	Amortization - realized investment gains and losses	—	—	—	—	—
—	—	Impact of unrealized losses on AFS securities	—	—	—	—	—
<u>367</u>	<u>338</u>	Ending balance	<u>338</u>	<u>347</u>	<u>349</u>	<u>352</u>	<u>367</u>
<i>DEFERRED SALES INDUCEMENTS</i>							
INDIVIDUAL ANNUITIES:							
1,023	798	Beginning balance	934	984	1,023	807	983
278	260	Capitalization	84	74	66	82	130
(212)	(83)	Amortization - operating results	(38)	(13)	(281)	84	(15)
19	9	Amortization - realized investment gains and losses	4	(22)	(1)	10	10
(92)	—	Impact of unrealized (gains) or losses on AFS securities	—	—	—	—	(92)
—	—	Other	—	—	—	—	—
<u>1,016</u>	<u>984</u>	Ending balance	<u>984</u>	<u>1,023</u>	<u>807</u>	<u>983</u>	<u>1,016</u>



COMBINED STATEMENTS OF OPERATIONS - INTERNATIONAL INSURANCE AND INVESTMENTS DIVISION
(in millions)

Year-to-date		%		2008		2009		
2009	2008	Change		3Q	4Q	1Q	2Q	3Q
Revenues (1):								
5,825	5,135	13%	Premiums	1,627	1,698	1,899	1,911	2,015
280	252	11%	Policy charges and fee income	83	90	99	91	90
1,609	1,479	9%	Net investment income	514	527	534	509	566
341	483	-29%	Asset management fees, commissions and other income	153	(217)	106	130	105
8,055	7,349	10%	Total revenues	2,377	2,098	2,638	2,641	2,776
Benefits and Expenses (1):								
4,538	4,052	12%	Insurance and annuity benefits	1,279	1,325	1,501	1,465	1,572
352	307	15%	Interest credited to policyholders' account balances	106	109	119	110	123
3	7	-57%	Interest expense	1	2	1	1	1
(910)	(874)	-4%	Deferral of acquisition costs	(281)	(299)	(309)	(299)	(302)
591	456	30%	Amortization of acquisition costs	144	182	202	214	175
2,052	1,987	3%	General and administrative expenses	631	778	689	669	694
6,626	5,935	12%	Total benefits and expenses	1,880	2,097	2,203	2,160	2,263
1,429	1,414	1%	Adjusted operating income before income taxes	497	1	435	481	513

- (1) Revenues exclude realized investment gains, net of losses and related charges and adjustments, investment gains, net of losses, on trading account assets supporting insurance liabilities and include revenues representing equity in earnings of operating joint ventures. Benefits and expenses exclude charges related to realized investment gains, net of losses and change in experience-rated contractholder liabilities due to asset value changes and include charges for income attributable to non controlling interests.

COMBINING STATEMENTS OF OPERATIONS - INTERNATIONAL INSURANCE AND INVESTMENTS DIVISION
(in millions)

	Nine Months Ended September 30, 2009				Quarter Ended September 30, 2009			
	Total International Insurance & Investments Division	International Insurance - Life Planner Operations	International Insurance - Gibraltar Life	International Investments	Total International Insurance & Investments Division	International Insurance - Life Planner Operations	International Insurance - Gibraltar Life	International Investments
Revenues (1):								
Premiums	5,825	3,716	2,109	—	2,015	1,232	783	—
Policy charges and fee income	280	221	59	—	90	71	19	—
Net investment income	1,609	784	810	15	566	279	283	4
Asset management fees, commissions and other income	341	56	(17)	302	105	14	(13)	104
Total revenues	8,055	4,777	2,961	317	2,776	1,596	1,072	108
Benefits and Expenses (1):								
Insurance and annuity benefits	4,538	2,888	1,650	—	1,572	970	602	—
Interest credited to policyholders' account balances	352	137	215	—	123	49	74	—
Interest expense	3	2	1	—	1	—	1	—
Deferral of acquisition costs	(910)	(627)	(283)	—	(302)	(207)	(95)	—
Amortization of acquisition costs	591	399	192	—	175	114	61	—
General and administrative expenses	2,052	1,059	715	278	694	360	239	95
Total benefits and expenses	6,626	3,858	2,490	278	2,263	1,286	882	95
Adjusted operating income before income taxes	1,429	919	471	39	513	310	190	13
	Nine Months Ended September 30, 2008				Quarter Ended September 30, 2008			
	Total International Insurance & Investments Division	International Insurance - Life Planner Operations	International Insurance - Gibraltar Life	International Investments	Total International Insurance & Investments Division	International Insurance - Life Planner Operations	International Insurance - Gibraltar Life	International Investments
Revenues (1):								
Premiums	5,135	3,552	1,583	—	1,627	1,129	498	—
Policy charges and fee income	252	200	52	—	83	66	17	—
Net investment income	1,479	713	729	37	514	247	255	12
Asset management fees, commissions and other income	483	63	(12)	432	153	20	(6)	139
Total revenues	7,349	4,528	2,352	469	2,377	1,462	764	151
Benefits and Expenses (1):								
Insurance and annuity benefits	4,052	2,817	1,235	—	1,279	900	379	—
Interest credited to policyholders' account balances	307	125	182	—	106	42	64	—
Interest expense	7	9	(6)	4	1	2	(2)	1
Deferral of acquisition costs	(874)	(624)	(250)	—	(281)	(200)	(81)	—
Amortization of acquisition costs	456	326	130	—	144	100	44	—
General and administrative expenses	1,987	1,011	599	377	631	325	193	113
Total benefits and expenses	5,935	3,664	1,890	381	1,880	1,169	597	114
Adjusted operating income before income taxes	1,414	864	462	88	497	293	167	37

- (1) Revenues exclude realized investment gains, net of losses and related charges and adjustments, investment gains, net of losses, on trading account assets supporting insurance liabilities and include revenues representing equity in earnings of operating joint ventures. Benefits and expenses exclude charges related to realized investment gains, net of losses and change in experience-rated contractholder liabilities due to asset value changes and include charges for income attributable to non controlling interests.

INTERNATIONAL INSURANCE SEGMENT - SUPPLEMENTARY INCOME STATEMENT INFORMATION
(Yen and Dollars in millions)

Year-to-date						
2009	2008	2008		2009		
		3Q	4Q	1Q	2Q	3Q
Japanese Yen Basis Results:						
Revenues (1):						
¥354,241	¥335,729	Japanese insurance operations excluding Gibraltar Life	¥110,522	¥110,212	¥124,975	¥114,650
289,253	252,784	Gibraltar Life	84,570	83,070	84,867	99,223
643,494	588,513	Total revenues, Japan, yen basis	195,092	193,282	209,842	213,873
Benefits and Expenses (1):						
278,432	259,030	Japanese insurance operations excluding Gibraltar Life	83,006	86,952	101,197	88,419
237,633	202,389	Gibraltar Life	65,640	66,538	70,551	82,573
516,065	461,419	Total benefits and expenses, Japan, yen basis	148,646	153,490	171,748	170,992
Adjusted operating income (2):						
75,809	76,699	Japanese insurance operations excluding Gibraltar Life	27,516	23,260	23,778	26,231
51,620	50,395	Gibraltar Life	18,930	16,532	14,316	16,650
¥127,429	¥127,094	Total adjusted operating income, Japan, yen basis	¥ 46,446	¥ 39,792	¥ 38,094	¥ 42,881
U.S. Dollar adjusted operating income (3):						
\$ 748	\$ 719	Japanese insurance operations excluding Gibraltar Life	\$ 252	\$ 224	\$ 237	\$ 257
471	462	Gibraltar Life	167	160	131	150
1,219	1,181	Total adjusted operating income, Japan, U.S. dollar basis	419	384	368	407
171	145	All other countries (4)	41	37	57	58
\$ 1,390	\$ 1,326	Total adjusted operating income, International Insurance segment, U.S. dollar basis	\$ 460	\$ 421	\$ 425	\$ 465

- (1) Revenues exclude realized investment gains, net of losses and related charges and adjustments, investment gains, net of losses, on trading account assets supporting insurance liabilities and include revenues representing equity in earnings of operating joint ventures. Benefits and expenses exclude charges related to realized investment gains, net of losses and change in experience-rated contractholder liabilities due to asset value changes and include charges for income attributable to non controlling interests.
- (2) Adjusted operating income on yen basis excludes impact of currency hedging.
- (3) U.S. dollar adjusted operating income includes impact of currency hedging.
- (4) Results include corporate management and development expenses incurred in the U.S. related to Japanese Insurance operations excluding Gibraltar Life.

INTERNATIONAL INSURANCE AND INVESTMENTS DIVISION - SALES RESULTS AND SUPPLEMENTARY INFORMATION
(in millions)

Year-to-date			2008		2009		
2009	2008		3Q	4Q	1Q	2Q	3Q
INTERNATIONAL INSURANCE OPERATING DATA:							
Actual exchange rate basis (1):							
Net premiums, policy charges and fee income:							
3,027	2,651	Japan, excluding Gibraltar Life	839	924	1,084	963	980
2,168	1,635	Gibraltar Life	515	559	635	731	802
910	1,101	All other countries	356	305	279	308	323
<u>6,105</u>	<u>5,387</u>	Total	<u>1,710</u>	<u>1,788</u>	<u>1,998</u>	<u>2,002</u>	<u>2,105</u>
Annualized new business premiums:							
401	408	Japan, excluding Gibraltar Life	120	123	173	122	106
409	353	Gibraltar Life	111	101	113	147	149
212	190	All other countries	55	54	47	59	106
<u>1,022</u>	<u>951</u>	Total	<u>286</u>	<u>278</u>	<u>333</u>	<u>328</u>	<u>361</u>
Annualized new business premiums by distribution channel:							
613	598	Life Planners	175	177	220	181	212
325	311	Gibraltar Life Advisors	96	89	92	122	111
84	42	Banks	15	12	21	25	38
<u>1,022</u>	<u>951</u>	Total	<u>286</u>	<u>278</u>	<u>333</u>	<u>328</u>	<u>361</u>
Constant exchange rate basis (2):							
Net premiums, policy charges and fee income:							
2,795	2,644	Japan, excluding Gibraltar Life	850	860	995	906	894
1,940	1,639	Gibraltar Life	522	534	546	673	721
1,154	1,129	All other countries	380	400	383	384	387
<u>5,889</u>	<u>5,412</u>	Total	<u>1,752</u>	<u>1,794</u>	<u>1,924</u>	<u>1,963</u>	<u>2,002</u>
Annualized new business premiums:							
401	407	Japan, excluding Gibraltar Life	122	115	161	114	126
384	355	Gibraltar Life	112	99	105	139	140
212	192	All other countries	56	68	63	70	79
<u>997</u>	<u>954</u>	Total	<u>290</u>	<u>282</u>	<u>329</u>	<u>323</u>	<u>345</u>
Annualized new business premiums by distribution channel:							
613	599	Life Planners	178	183	224	184	205
301	312	Gibraltar Life Advisors	97	87	84	115	102
83	43	Banks	15	12	21	24	38
<u>997</u>	<u>954</u>	Total	<u>290</u>	<u>282</u>	<u>329</u>	<u>323</u>	<u>345</u>

(1) Translated based on applicable average exchange rates for the period shown.

(2) Foreign denominated activity translated to U.S. dollars at uniform exchange rates for all periods presented, including Japanese yen 106 per U.S. dollar; Korean won 950 per U.S. dollar. U.S. denominated activity is included based on the amounts as transacted in U.S. dollars.

INTERNATIONAL INSURANCE AND INVESTMENTS DIVISION - SALES RESULTS AND SUPPLEMENTARY INFORMATION

	2008		2009		
	3Q	4Q	1Q	2Q	3Q
Face amount of individual policies in force at end of period (in billions) (1)(2):					
(Constant exchange rate basis)					
Japan, excluding Gibraltar Life	246	248	250	251	253
Gibraltar Life	184	183	182	180	179
All other countries	108	108	108	109	110
Total	<u>538</u>	<u>539</u>	<u>540</u>	<u>540</u>	<u>542</u>
Number of individual policies in force at end of period (in thousands) (2):					
Japan, excluding Gibraltar Life	2,288	2,313	2,353	2,373	2,400
Gibraltar Life	3,788	3,796	3,787	3,760	3,773
All other countries	1,333	1,348	1,359	1,375	1,402
Total	<u>7,409</u>	<u>7,457</u>	<u>7,499</u>	<u>7,508</u>	<u>7,575</u>
International life insurance policy persistency:					
<u>Excluding Gibraltar Life:</u>					
13 months	92.1%	92.6%	92.2%	91.8%	91.5%
25 months	85.5%	86.2%	85.0%	84.7%	84.2%
<u>Gibraltar Life:</u>					
13 months	91.1%	91.1%	91.2%	91.2%	91.1%
25 months	85.3%	84.0%	83.4%	83.1%	83.2%
Number of Life Planners at end of period:					
Japan	3,084	3,071	3,078	2,987	3,043
All other countries	<u>3,183</u>	<u>3,294</u>	<u>3,319</u>	<u>3,388</u>	<u>3,461</u>
Total life planners	<u>6,267</u>	<u>6,365</u>	<u>6,397</u>	<u>6,375</u>	<u>6,504</u>
Gibraltar Life Advisors	6,057	6,330	6,170	6,376	6,060

- (1) Foreign denominated activity translated to U.S. dollars at uniform exchange rates for all periods presented, including Japanese yen 106 per U.S. dollar; Korean won 950 per U.S. dollar. U.S. denominated activity is included based on the amounts as transacted in U.S. dollars.
- (2) Direct business only; policy count includes annuities.

INVESTMENT PORTFOLIO COMPOSITION
(in millions)

	September 30, 2009				December 31, 2008			
	Consolidated Portfolio	Closed Block Business	Financial Services Businesses		Consolidated Portfolio	Closed Block Business	Financial Services Businesses	
			Amount	% of Total			Amount	% of Total
Fixed maturities:								
Public, available for sale, at fair value	136,347	29,676	106,671	57.1%	126,149	27,424	98,725	57.5%
Public, held to maturity, at amortized cost	4,110	—	4,110	2.2%	3,002	—	3,002	1.7%
Private, available for sale, at fair value	32,537	12,755	19,782	10.6%	30,047	11,479	18,568	10.8%
Private, held to maturity, at amortized cost	1,031	—	1,031	0.5%	806	—	806	0.5%
Trading account assets supporting insurance liabilities, at fair value	15,848	—	15,848	8.5%	13,875	—	13,875	8.1%
Other trading account assets, at fair value (1)	2,228	167	2,061	1.1%	848	120	728	0.4%
Equity securities, available for sale, at fair value	6,688	2,953	3,735	2.0%	6,059	2,400	3,659	2.1%
Commercial loans	30,091	8,509	21,582	11.6%	30,840	8,748	22,092	12.9%
Policy loans	10,070	5,436	4,634	2.5%	9,703	5,423	4,280	2.5%
Other long-term investments (2)	4,393	1,582	2,811	1.5%	4,664	1,629	3,035	1.8%
Short-term investments (3)	6,248	1,767	4,481	2.4%	4,358	1,484	2,874	1.7%
Subtotal (4)	249,591	62,845	186,746	100.0%	230,351	58,707	171,644	100.0%
Invested assets of other entities and operations (5)	8,729	—	8,729		11,674	—	11,674	
Total investments	258,320	62,845	195,475		242,025	58,707	183,318	

Fixed Maturities by Credit Quality (4):

		September 30, 2009					December 31, 2008				
		Financial Services Businesses					Financial Services Businesses				
		Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	% of Total	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	% of Total
Public Fixed Maturities:											
NAIC Rating (6)	Rating Agency Equivalent										
1	Aaa, Aa, A	88,785	4,117	1,678	91,224	82.3%	85,474	4,228	4,425	85,277	83.8%
2	Baa	14,487	722	787	14,422	13.0%	15,573	163	2,893	12,843	12.6%
	Subtotal Investment Grade	103,272	4,839	2,465	105,646	95.3%	101,047	4,391	7,318	98,120	96.4%
3	Ba	2,841	37	347	2,531	2.3%	3,009	16	800	2,225	2.2%
4	B	1,633	11	361	1,283	1.2%	1,639	2	565	1,076	1.1%
5	C and lower	1,397	23	422	998	0.9%	379	14	123	270	0.3%
6	In or near default	499	32	158	373	0.3%	36	4	4	36	0.0%
	Subtotal Below Investment Grade	6,370	103	1,288	5,185	4.7%	5,063	36	1,492	3,607	3.6%
	Total	109,642	4,942	3,753	110,831	100.0%	106,110	4,427	8,810	101,727	100.0%

Private Fixed Maturities:

NAIC Rating (6)	Rating Agency Equivalent										
1	Aaa, Aa, A	5,871	301	132	6,040	29.0%	6,284	112	408	5,988	30.9%
2	Baa	10,772	395	467	10,700	51.4%	11,341	92	1,310	10,123	52.2%
	Subtotal Investment Grade	16,643	696	599	16,740	80.4%	17,625	204	1,718	16,111	83.1%
3	Ba	2,548	45	191	2,402	11.5%	2,405	24	381	2,048	10.5%
4	B	1,136	14	140	1,010	4.9%	1,037	14	244	807	4.2%
5	C and lower	427	6	56	377	1.8%	283	7	59	231	1.2%
6	In or near default	277	32	17	292	1.4%	232	8	39	201	1.0%
	Subtotal Below Investment Grade	4,388	97	404	4,081	19.6%	3,957	53	723	3,287	16.9%
	Total	21,031	793	1,003	20,821	100.0%	21,582	257	2,441	19,398	100.0%

- (1) Other trading account assets, at fair value includes \$1,066 million of asset-backed securities purchased under the Federal Reserve's Term Asset-Backed Securities Loan Facility, which are predominately financed by non-recourse borrowings under the program.
- (2) Other long-term investments consist of real estate and non-real estate related investments in joint ventures (other than our investment in operating joint ventures, which includes our investment in Wachovia Securities) and partnerships, investment real estate held through direct ownership, and other miscellaneous investments.
- (3) Short-term investments consist primarily of money market funds with virtually no sub-prime exposure.
- (4) Excludes (i) assets of our securities brokerage, securities trading, banking operations and real estate and relocation services, (ii) assets of our asset management operations, including assets managed for third parties, and (iii) those assets classified as "separate account assets" on our balance sheet.
- (5) Includes invested assets of securities brokerage, securities trading, banking operations, real estate and relocation services, and asset management operations. Excludes assets of our asset management operations managed for third parties and those assets classified as "separate account assets" on our balance sheet.
- (6) Reflects equivalent ratings for investments of international insurance operations that are not rated by United States insurance regulatory authorities. Includes, as of September 30, 2009 and December 31, 2008, respectively, 114 securities with amortized cost of \$1,943 million (fair value \$2,003 million) and 142 securities with amortized cost of \$1,214 million (fair value, \$1,054 million) that have been categorized based on expected NAIC designations pending receipt of SVO ratings.

FINANCIAL SERVICES BUSINESSES INVESTMENT PORTFOLIO COMPOSITION
(in millions)

	September 30, 2009		December 31, 2008	
	Amount	% of Total	Amount	% of Total
Japanese Insurance Operations:				
Fixed maturities:				
Public, available for sale, at fair value	47,643	72.4%	42,223	70.6%
Public, held to maturity, at amortized cost	4,110	6.2%	3,002	5.0%
Private, available for sale, at fair value	2,713	4.1%	2,803	4.7%
Private, held to maturity, at amortized cost	1,031	1.6%	806	1.3%
Trading account assets supporting insurance liabilities, at fair value	1,251	1.9%	1,077	1.8%
Other trading account assets, at fair value	669	1.0%	519	0.9%
Equity securities, available for sale, at fair value	1,522	2.3%	2,071	3.5%
Commercial loans	3,632	5.5%	3,373	5.6%
Policy loans	1,747	2.7%	1,547	2.6%
Other long-term investments (1)	1,088	1.7%	2,143	3.6%
Short-term investments	369	0.6%	266	0.4%
Total	<u>65,775</u>	<u>100.0%</u>	<u>59,830</u>	<u>100.0%</u>

	September 30, 2009		December 31, 2008	
	Amount	% of Total	Amount	% of Total
Financial Services Businesses excluding Japanese Insurance Operations (2):				
Fixed maturities:				
Public, available for sale, at fair value	59,028	48.8%	56,502	50.5%
Public, held to maturity, at amortized cost	—	0.0%	—	0.0%
Private, available for sale, at fair value	17,069	14.1%	15,765	14.1%
Private, held to maturity, at amortized cost	—	0.0%	—	0.0%
Trading account assets supporting insurance liabilities, at fair value	14,597	12.1%	12,798	11.5%
Other trading account assets, at fair value	1,392	1.2%	209	0.2%
Equity securities, available for sale, at fair value	2,213	1.8%	1,588	1.4%
Commercial loans	17,950	14.8%	18,719	16.7%
Policy loans	2,887	2.4%	2,733	2.5%
Other long-term investments (1)	1,723	1.4%	892	0.8%
Short-term investments	4,112	3.4%	2,608	2.3%
Total	<u>120,971</u>	<u>100.0%</u>	<u>111,814</u>	<u>100.0%</u>

- (1) Other long-term investments consist of real estate and non-real estate related investments in joint ventures and partnerships, investment real estate held through direct ownership, and other miscellaneous investments.
- (2) Excludes (i) assets of our securities brokerage, securities trading, banking operations and real estate and relocation services, (ii) assets of our asset management operations, including assets managed for third parties, and (iii) those assets classified as “separate account assets” on our balance sheet.

FINANCIAL SERVICES BUSINESSES INVESTMENT RESULTS
(in millions)

	Quarter Ended September 30					
	2009			2008		
	Investment Income Yield (3)	Amount	Realized Gains / (Losses)	Investment Income Yield (3)	Amount	Realized Gains / (Losses)
Financial Services Businesses (1):						
Fixed maturities	4.45%	1,414	(241)	4.80%	1,413	(376)
Equity securities	7.40%	62	(40)	5.51%	64	(104)
Commercial loans	5.67%	240	(84)	5.84%	246	1
Policy loans	5.10%	57	1	5.48%	54	—
Short-term investments and cash equivalents	0.38%	13	1	2.39%	72	—
Other investments	5.37%	36	(32)	3.50%	32	(18)
Gross investment income before investment expenses	4.37%	1,822	(395)	4.77%	1,881	(497)
Investment expenses	-0.15%	(52)	—	-0.16%	(81)	—
Subtotal	4.22%	1,770	(395)	4.61%	1,800	(497)
Investment results of other entities and operations (2)		287	(35)		283	105
Less, investment income relating to divested businesses		(2)	—		(7)	—
Total		2,055	(430)		2,076	(392)

	Nine Months Ended September 30					
	2009			2008		
	Investment Income Yield (3)	Amount	Realized Gains / (Losses)	Investment Income Yield (3)	Amount	Realized Gains / (Losses)
Financial Services Businesses (1):						
Fixed maturities	4.57%	4,275	(786)	4.85%	4,191	(1,244)
Equity securities	6.42%	175	(419)	4.96%	170	(256)
Commercial loans	5.73%	723	(221)	5.99%	724	(3)
Policy loans	5.11%	165	1	5.31%	157	—
Short-term investments and cash equivalents	0.61%	56	1	2.96%	238	—
Other investments	3.89%	97	345	3.93%	95	(284)
Gross investment income before investment expenses	4.46%	5,491	(1,079)	4.85%	5,575	(1,787)
Investment expenses	-0.16%	(155)	—	-0.16%	(241)	—
Subtotal	4.30%	5,336	(1,079)	4.69%	5,334	(1,787)
Investment results of other entities and operations (2)		846	(189)		1,024	43
Less, investment income relating to divested businesses		(10)	—		(27)	—
Total		6,172	(1,268)		6,331	(1,744)

- (1) Excludes assets of our securities brokerage, securities trading, and banking operations, real estate and relocation services, commercial loans and trading account assets supporting insurance liabilities where the investment results generally accrue to contractholders, assets of our asset management operations, including assets managed for third parties, and those assets classified as "separate account assets" on our balance sheet.
- (2) Includes investment income of securities brokerage, securities trading, banking operations, real estate and relocation services, commercial loans, discontinued real estate operations, and trading account assets supporting insurance liabilities where the investment results generally accrue to contractholders.
- (3) Yields are annualized, for interim periods, and based on quarterly average carrying values except for fixed maturities, equity securities and securities lending activity. Yields for fixed maturities are based on amortized cost. Yields for equity securities are based on cost. Yields for securities lending activity are calculated net of corresponding liabilities and rebate expenses. Yields exclude investment income and assets related to commercial loans and trading account assets supporting insurance liabilities where the investment results generally accrue to contractholders and investment income on assets other than those included in invested assets of the Financial Services Businesses.

FINANCIAL SERVICES BUSINESSES INVESTMENT RESULTS - JAPANESE INSURANCE OPERATIONS
(in millions)

	Quarter Ended September 30					
	2009			2008		
	Investment Income Yield (1)	Amount	Realized Gains / (Losses)	Investment Income Yield (1)	Amount	Realized Gains / (Losses)
Japanese Insurance Operations:						
Fixed maturities	2.93%	398	(145)	3.11%	339	1
Equity securities	4.53%	18	(45)	3.83%	25	(82)
Commercial loans	4.71%	43	(1)	4.66%	36	14
Policy loans	3.74%	16	2	3.82%	12	—
Short-term investments and cash equivalents	0.61%	3	—	1.39%	3	—
Other investments	5.26%	23	(14)	5.58%	24	139
Gross investment income before investment expenses	3.08%	501	(203)	3.30%	439	72
Investment expenses	-0.16%	(27)	—	-0.18%	(24)	—
Total	2.92%	474	(203)	3.12%	415	72
	Nine Months Ended September 30					
	2009			2008		
	Investment Income Yield (1)	Amount	Realized Gains / (Losses)	Investment Income Yield (1)	Amount	Realized Gains / (Losses)
Japanese Insurance Operations:						
Fixed maturities	2.96%	1,141	(242)	3.01%	980	(107)
Equity securities	3.25%	47	(323)	2.96%	57	(237)
Commercial loans	4.85%	125	(8)	4.75%	106	16
Policy loans	3.81%	45	2	3.86%	36	—
Short-term investments and cash equivalents	0.57%	8	—	2.46%	15	—
Other investments	4.80%	73	(379)	7.42%	76	(3)
Gross investment income before investment expenses	3.08%	1,439	(950)	3.23%	1,270	(331)
Investment expenses	-0.16%	(78)	—	-0.19%	(79)	—
Total	2.92%	1,361	(950)	3.04%	1,191	(331)

- (1) Yields are annualized, for interim periods, and based on quarterly average carrying values except for fixed maturities, equity securities and securities lending activity. Yields for fixed maturities are based on amortized cost. Yields for equity securities are based on cost. Yields for securities lending activity are calculated net of corresponding liabilities and rebate expenses. Yields exclude investment income and assets related to trading account assets supporting insurance liabilities where the investment results generally accrue to contractholders and investment income on assets other than those included in invested assets of the Financial Services Businesses.

FINANCIAL SERVICES BUSINESSES INVESTMENT RESULTS - EXCLUDING JAPANESE INSURANCE OPERATIONS
(in millions)

	Quarter Ended September 30					
	2009			2008		
	Investment Income Yield (2)	Amount	Realized Gains / (Losses)	Investment Income Yield (2)	Amount	Realized Gains / (Losses)
Financial Services Businesses excluding Japanese Insurance Operations (1):						
Fixed maturities	5.58%	1,016	(96)	5.82%	1,074	(377)
Equity securities	10.01%	44	5	7.53%	39	(22)
Commercial loans	5.93%	197	(83)	6.11%	210	(13)
Policy loans	5.91%	41	(1)	6.26%	42	—
Short-term investments and cash equivalents	0.33%	10	1	2.49%	69	—
Other investments	5.59%	13	(18)	1.39%	8	(157)
Gross investment income before investment expenses	5.20%	1,321	(192)	5.54%	1,442	(569)
Investment expenses	-0.15%	(25)	—	-0.15%	(57)	—
Total	5.05%	1,296	(192)	5.39%	1,385	(569)

	Nine Months Ended September 30					
	2009			2008		
	Investment Income Yield (2)	Amount	Realized Gains / (Losses)	Investment Income Yield (2)	Amount	Realized Gains / (Losses)
Financial Services Businesses excluding Japanese Insurance Operations (1):						
Fixed maturities	5.70%	3,134	(544)	5.97%	3,211	(1,137)
Equity securities	10.04%	128	(96)	7.49%	113	(19)
Commercial loans	5.95%	598	(213)	6.27%	618	(19)
Policy loans	5.85%	120	(1)	5.97%	121	—
Short-term investments and cash equivalents	0.62%	48	1	3.01%	223	—
Other investments	2.43%	24	724	1.32%	19	(281)
Gross investment income before investment expenses	5.30%	4,052	(129)	5.71%	4,305	(1,456)
Investment expenses	-0.16%	(77)	—	-0.14%	(162)	—
Total	5.14%	3,975	(129)	5.57%	4,143	(1,456)

- (1) Excludes assets of our securities brokerage, securities trading, and banking operations, real estate and relocation services, commercial loans and trading account assets supporting insurance liabilities where the investment results generally accrue to contractholders, assets of our asset management operations, including assets managed for third parties, and those assets classified as "separate account assets" on our balance sheet.
- (2) Yields are annualized, for interim periods, and based on quarterly average carrying values except for fixed maturities, equity securities and securities lending activity. Yields for fixed maturities are based on amortized cost. Yields for equity securities are based on cost. Yields for securities lending activity are calculated net of corresponding liabilities and rebate expenses. Yields exclude investment income and assets related to commercial loans and trading account assets supporting insurance liabilities where the investment results generally accrue to contractholders and investment income on assets other than those included in invested assets of the Financial Services Businesses. Prior periods yields are presented on a basis consistent with the current presentation.

U.S. RETIREMENT SOLUTIONS AND INVESTMENT MANAGEMENT DIVISION HISTORICAL DEATH
AND LIVING BENEFIT FEATURES AND DEFERRED SALES INDUCEMENTS INFORMATION FOR INDIVIDUAL ANNUITIES
(in millions)

Year ended December 31 2007		2008				2009	
		1Q	2Q	3Q	4Q	1Q	2Q
LIVING BENEFIT FEATURES ACCOUNT VALUE AND NET AMOUNT AT RISK (1):							
Living Benefit Features Account Values by Product Design Type							
13,837	Account Values with Auto-Rebalancing Feature	14,307	15,890	16,445	17,653	19,124	22,935
23,329	Account Values without Auto-Rebalancing Feature	21,728	21,209	18,724	15,401	14,087	15,761
37,166	Total	36,035	37,099	35,169	33,054	33,211	38,696
Living Benefit Features Net Amount at Risk by Product Design Type							
101	Net Amount at Risk with Auto-Rebalancing Feature	258	401	1,142	1,328	1,514	1,250
644	Net Amount at Risk without Auto-Rebalancing Feature	1,213	1,366	2,545	4,973	5,917	4,286
745	Total	1,471	1,767	3,687	6,301	7,431	5,536
DEATH BENEFIT FEATURES ACCOUNT VALUE AND NET AMOUNT AT RISK (1):							
Death Benefit Features Account Values by Product Design Type							
13,837	Account Values with Auto-Rebalancing Feature	14,307	15,889	16,445	17,653	19,124	22,935
61,352	Account Values without Auto-Rebalancing Feature	55,911	54,100	47,309	38,733	35,397	38,547
75,189	Total	70,218	69,989	63,754	56,386	54,521	61,482
Death Benefit Features Net Amount at Risk by Product Design Type							
95	Net Amount at Risk with Auto-Rebalancing Feature	381	535	1,451	1,698	1,843	1,328
3,364	Net Amount at Risk without Auto-Rebalancing Feature	5,073	5,247	8,552	14,404	16,093	12,248
3,459	Total	5,454	5,782	10,003	16,102	17,936	13,576
DEFERRED SALES INDUCEMENTS							
INDIVIDUAL ANNUITIES:							
563	Beginning balance	798	878	934	984	1,023	807
325	Capitalization	94	82	84	74	66	82
(85)	Amortization - operating results	(18)	(27)	(38)	(13)	(281)	84
—	Amortization - realized investment gains and losses	4	1	4	(22)	(1)	10
—	Impact of unrealized losses on AFS securities	—	—	—	—	—	—
(5)	Other	—	—	—	—	—	—
798	Ending balance	878	934	984	1,023	807	983

(1) At end of period.

INDIVIDUAL ANNUITIES - LINE ITEM IMPACT OF THIRD QUARTER 2008 AND 2009 ACTUARIAL UPDATES
(in millions)

	<u>Insurance and Annuity Benefits</u>		<u>Interest Credited to Policyholders' Account Balances</u>		<u>Amortization of Deferred Policy Acquisition Costs</u>		<u>General and Administrative Expenses</u>		<u>Pre-Tax Adjusted Operating Income</u>	
	<u>Third Quarter 2008</u>	<u>Third Quarter 2009</u>	<u>Third Quarter 2008</u>	<u>Third Quarter 2009</u>	<u>Third Quarter 2008</u>	<u>Third Quarter 2009</u>	<u>Third Quarter 2008</u>	<u>Third Quarter 2009</u>	<u>Third Quarter 2008</u>	<u>Third Quarter 2009</u>
Actuarial Item:										
Annual review of assumptions including:										
actual and expected fund performance, persistency, investment margins, costs associated with guaranteed benefits, and other elements of gross profits.	265	(157)	22	(1)	68	(44)	25	(5)	(380)	207
Reported amount	344	(85)	141	136	121	11	363	521		
Amount excluding impact of items indicated above	79	72	119	137	53	55	338	526		

INDIVIDUAL LIFE - LINE ITEM IMPACT OF THIRD QUARTER 2008 AND 2009 ACTUARIAL UPDATES
(in millions)

	Policy Charges and Fee Income (1)		Insurance and Annuity Benefits (2)		Amortization of Deferred Policy Acquisition Costs		Pre-Tax Adjusted Operating Income	
	Third Quarter 2008	Third Quarter 2009	Third Quarter 2008	Third Quarter 2009	Third Quarter 2008	Third Quarter 2009	Third Quarter 2008	Third Quarter 2009
Actuarial Item:								
Annual review of assumptions for mortality, persistency, premium payment pattern, and other elements of expected gross profits, and guaranteed minimum death benefits	(81)	(70)	(8)	10	(152)	(135)	<u>79</u>	<u>55</u>
Reported amount	<u>209</u>	<u>181</u>	<u>230</u>	<u>269</u>	<u>(40)</u>	<u>(102)</u>		
Amount excluding impact of items indicated above	<u>290</u>	<u>251</u>	<u>238</u>	<u>259</u>	<u>112</u>	<u>33</u>		

(1) Includes unearned revenue reserve, subject to amortization based on gross profits.

(2) Includes terminal dividend reserve, accumulated over estimated contract period.

KEY DEFINITIONS AND FORMULAS

1. Adjusted operating income before income taxes:

Adjusted operating income is a non-GAAP measure of performance of our Financial Services Businesses that excludes “Realized investment gains (losses), net”, as adjusted, and related charges and adjustments; net investment gains and losses on trading account assets supporting insurance liabilities; change in experience-rated contractholder liabilities due to asset value changes; results of divested businesses and discontinued operations; earnings attributable to noncontrolling interests; and the related tax effects thereof. Adjusted operating income includes equity in earnings of operating joint ventures and the related tax effects thereof. Revenues and benefits and expenses shown as components of adjusted operating income, are presented on the same basis as pre-tax adjusted operating income and are adjusted for the items above as well.

Realized investment gains (losses) representing profit or loss of certain of our businesses which primarily originate investments for sale or syndication to unrelated investors, and those associated with terminating hedges of foreign currency earnings and current period yield adjustments are included in adjusted operating income. Realized investment gains and losses from products that are free standing derivatives or contain embedded derivatives, and from associated derivative portfolios that are part of an economic hedging program related to the risk of those products, are included in adjusted operating income. Adjusted operating income excludes gains and losses from changes in value of certain assets and liabilities relating to foreign currency exchange movements that have been economically hedged, as well as gains and losses on certain investments that are classified as other trading account assets and debt that is carried at fair value.

Adjusted operating income does not equate to “Income from continuing operations” as determined in accordance with GAAP but is the measure of profit or loss we use to evaluate segment performance. Adjusted operating income is not a substitute for income determined in accordance with GAAP, and our definition of adjusted operating income may differ from that used by other companies. The items above are important to an understanding of our overall results of operations. However, we believe that the presentation of adjusted operating income as we measure it for management purposes enhances the understanding of our results of operations by highlighting the results from ongoing operations and the underlying profitability factors of our businesses.

2. After-tax adjusted operating income:

Adjusted operating income before taxes, as defined above, less the income tax effect applicable to adjusted operating income before taxes.

3. Annualized New Business Premiums:

Premiums from new sales that are expected to be collected over a one year period. Group insurance annualized new business premiums exclude new premiums resulting from rate changes on existing policies, from additional coverage issued under our Service members’ Group Life Insurance contract, and from excess premiums on group universal life insurance that build cash value but do not purchase face amounts. Group insurance annualized new business premiums include premiums from the takeover of claim liabilities. Group disability amounts include long-term care products. Excess (unscheduled) and single premium business for the company’s domestic individual life and international insurance operations are included in annualized new business premiums based on a 10% credit.

4. Assets Under Management:

Fair market value or account value of assets which Prudential manages directly in proprietary products, such as mutual funds and variable annuities, in separate accounts, wrap-fee products and the general account, and assets invested in investment options included in the Company’s products that are managed by third party sub-managers (i.e., the non-proprietary investment options in the Company’s products).

5. Attributed Equity:

Amount of capital assigned to each of the Company’s segments for purposes of measuring segment adjusted operating income before income taxes, established at a level which management considers necessary to support the segment’s risks. Attributed equity for the Financial Services Businesses represents all of the Company’s equity that is not included in the Closed Block Business or attributable to noncontrolling interests.

6. Book value per share of Common Stock:

Equity attributed to Financial Services Businesses divided by the number of Common shares outstanding at end of period, on a diluted basis.

7. Borrowings - Capital Debt:

Borrowings that are or will be used for capital requirements at Prudential Financial, Inc as well as borrowings invested in equity or debt securities of direct or indirect subsidiaries of Prudential Financial, Inc., and subsidiary borrowings, utilized for capital requirements.

8. Borrowings - Investment Related:

Debt issued to finance specific investment assets or portfolios of investment assets, including institutional spread lending investment portfolios, real estate, and real estate related investments held in consolidated joint ventures, as well as institutional and insurance company portfolio cash flow timing differences.

9. Borrowings - Securities Business Related:

Debt issued to finance primarily the liquidity of our broker-dealers, and our capital markets and other securities business related operations including our discontinued commercial mortgage conduit related activities.

10. Borrowings - Specified Other Businesses:

Borrowings associated with consumer banking activities, the individual annuity business, real estate franchises, and relocation services.

KEY DEFINITIONS AND FORMULAS

11. Client Assets:

Fair market value of assets in client accounts of International brokerage operations, Prudential Bank and mortgage loan servicing business, that are not included in Assets Under Management. Prudential does not receive a management or administrative fee on these assets, but may receive a fee for executing trades, custody or recordkeeping services.

12. Earned Premiums:

The portion of a premium, net of any amount ceded, that represents coverage already provided or that belongs to the insurer based on the part of the policy period that has passed.

13. Earnings Per Share of Common Stock:

Net income (loss) for the Financial Services Businesses and the Closed Block Business is determined in accordance with GAAP and includes general and administrative expenses charged to each of the businesses based on the Company's methodology for the allocation of such expenses. Cash flows between the Financial Services Businesses and the Closed Block Business related to administrative expenses are determined by a policy servicing fee arrangement that is based upon insurance and policies in force and statutory cash premiums. To the extent reported administrative expenses vary from these cash flow amounts, the differences are recorded, on an after-tax basis, as direct equity adjustments to the equity balances of each business. The direct equity adjustments modify earnings available to holders of Common Stock and Class B Stock for earnings per share purposes. Earnings per share of Common Stock based on adjusted operating income (loss) of the Financial Services Businesses reflects these adjustments as well.

14. Full Service:

The Full Service line of business provides retirement plan products and services to public, private and not-for-profit organizations. This business provides recordkeeping, plan administration, actuarial advisory services, participant education and communication services, trustee services and institutional and retail investment funds. This business mainly services defined contribution and defined benefit plans; non-qualified plans are also serviced. For clients with both defined contribution and defined benefit plans, integrated recordkeeping services are available. For participants leaving these plans, a range of rollover products are provided through a broker-dealer bank.

15. Full Service Stable Value:

Our Full Service Stable Value products represent fixed rate options on investment funds offered to customers. These products contain an obligation to pay interest at a specified rate for a specific period of time. Upon termination these products repay account balances at market value immediately or may be liquidated at book value over time. Substantially all of these products are either fully or partially participating, with annual or semi-annual resets giving effect to previous investment experience. These products are issued through the general account, separate accounts or client-owned trusts. Profits from partially participating general account products result from the spread between the rate of return on investment assets and the interest rates credited to the customer, less expenses. For fully participating products, generally subject to a minimum interest rate guarantee, we earn fee income.

16. General Account:

Invested assets and policyholder liabilities and reserves for which the Company bears the investment risk. Excludes assets recognized for statutory purposes that are specifically allocated to a separate account. General account assets also include assets of the parent company, Prudential Financial, Inc.

17. Gibraltar Life Advisors:

Insurance representatives for Gibraltar Life.

18. Group Life Insurance and Group Disability Insurance Administrative Operating Expense Ratios:

Ratio of administrative operating expenses (excluding commissions) to gross premiums, policy charges and fee income.

19. Group Life Insurance and Group Disability Insurance Benefits Ratios:

Ratio of policyholder benefits to earned premiums, policy charges and fee income.

20. Individual Annuity Account Values in General Account and Separate Account:

Amounts represent the breakdown of invested customer funds in annuities either written or reinsured by the Company.

21. Individual Annuities - Net Amounts at Risk:

Living Benefit Features - For guarantees of benefits that are payable at annuitization, the net amount at risk is generally defined as the present value of the minimum guaranteed annuity payments available to the contractholder determined in accordance with the terms of the contract in excess of the current account balance. For guarantees of benefits that are payable at withdrawal, the net amount at risk is generally defined as the present value of the minimum guaranteed withdrawal payments available to the contractholder determined in accordance with the terms of the contract in excess of the current account balance. For guarantees of accumulation balances, the net amount at risk is generally defined as the guaranteed minimum accumulation balance minus the current account balance.

Death Benefit Features - Net amount at risk is generally defined as the current guaranteed minimum death benefit in excess of the current account balance at the balance sheet date.

2009 KEY DEFINITIONS AND FORMULAS

22. Insurance and Annuity Benefits:

Total death benefits, annuity benefits, disability benefits, other policy benefits, and losses paid or incurred, under insurance and annuity contracts, plus the change in reserves for future policy benefits, losses and loss adjustment expenses.

23. International Life Planners:

Insurance agents in our insurance operations outside the United States, excluding Gibraltar Life Advisors. Excludes Life Planners associated with discontinued Philippine operations.

24. Non-recourse and Limited-recourse Debt:

Limited and non-recourse borrowing is where the holder is entitled to collect only against the assets pledged to the debt as collateral or has only very limited rights to collect against other assets.

25. Operating return on average equity (based on adjusted operating income):

Adjusted operating income after-tax (giving effect to the direct equity adjustment for earnings per share calculation), annualized for interim periods, divided by average attributed equity for the Financial Services Businesses excluding accumulated other comprehensive income related to unrealized gains and losses on investments and pension/postretirement benefits.

An alternative measure to operating return on average equity (based on adjusted operating income) is return on average equity (based on income from continuing operations). Return on average equity (based on income from continuing operations) represents income from continuing operations after-tax attributable to Prudential Financial, Inc. as determined in accordance with GAAP (giving effect to the direct equity adjustment for earnings per share calculation), annualized for interim periods, divided by average total attributed equity for the Financial Services Businesses. Return on average equity (based on income from continuing operations) is 12.39% for the nine months ended September 30, 2009, 3.48% for the nine months ended September 30, 2008, 21.11% for the three months ended September 30, 2009, 12.79% for the three months ended June 30, 2009, .14% for the three months ended March 31, 2009, -39.94% for the three months ended December 31, 2008, -2.30% for the three months ended September 30, 2008.

26. Policy Persistency - Group Insurance:

Percentage of the premiums in force at the end of the prior year that are still in force at the end of the period (excluding Service members' Group Life Insurance and Prudential Employee Benefit Plan).

27. Policy Persistency - International Insurance:

13 month persistency represents the percentage of policies issued that are still in force at the beginning of their second policy year. 25 month persistency represents the percentage of policies issued that are still in force at the beginning of their third policy year.

28. Prudential Agents:

Insurance agents in our insurance operations in the United States.

29. Prudential Agent productivity:

Commissions on new sales of all products by Prudential Agents under contract for the entire period, divided by the number of those Prudential Agents. Excludes commissions on new sales by Prudential Agents hired or departed during the period. For interim reporting periods, the productivity measures are annualized.

30. Ratio of capital debt to total capitalization:

For the purposes of this ratio, we measure "debt" as the sum of senior debt supporting capital needs and 25% of Junior Subordinated Notes supporting capital needs, and we measure "total capitalization" as the sum of senior debt supporting capital needs, 100% of Junior Subordinated Notes supporting capital needs, and attributed equity of the Financial Services Businesses excluding accumulated other comprehensive income related to unrealized gains and losses on investments and pension / postretirement benefits.

31. Separate Accounts:

Assets of our insurance companies allocated under certain policies and contracts that are segregated from the general account and other separate accounts. The policyholder or contractholder predominantly bears the risk of investments held in a separate account. 32. Wrap-Fee Products: Investment products generating asset-based fees in which the funds of the customer are generally invested in other investment products such as mutual funds.

32. Wrap-Fee Products:

Investment products generating asset-based fees in which the funds of the customer are generally invested in other investment products such as mutual funds.

RATINGS AND INVESTOR INFORMATION

INSURANCE CLAIMS PAYING RATINGS as of November 4, 2009

	A.M. Best	Standard & Poor's	Moody's	Fitch Ratings
The Prudential Insurance Company of America	A+	AA-	A2	A+
PRUCO Life Insurance Company	A+	AA-	A2	A+
PRUCO Life Insurance Company of New Jersey	A+	AA-	NR*	A+
Prudential Annuities Life Assurance Corporation	A+	AA-	NR	A+
Prudential Retirement Insurance and Annuity Company	A+	AA-	A2	A+
The Prudential Life Insurance Co., Ltd. (Prudential of Japan)	NR	AA-	NR	NR
Gibraltar Life Insurance Company, Ltd.	NR	AA-	A2	NR

CREDIT RATINGS:

as of November 4, 2009

Prudential Financial, Inc.:

Short-Term Borrowings	AMB-1	A-1	P-2	F2
Long-Term Senior Debt (1)	a-	A	Baa2	BBB
Junior Subordinated Long-Term Debt	bbb	BBB+	Baa3	BBB-

The Prudential Insurance Company of America :

Capital and surplus notes	a	A	Baa1	A-
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Prudential Funding, LLC:

Short-Term Debt	AMB-1	A-1+	P-2	F1
Long-Term Senior Debt	a+	AA-	A3	A

PRICOA Global Funding I

Long-Term Senior Debt	aa-	AA-	A2	A+
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* NR indicates not rated.

(1) Includes the retail medium-term notes program.

INVESTOR INFORMATION:

Corporate Offices:

Prudential Financial, Inc.
751 Broad Street
Newark, New Jersey 07102

Investor Information Hotline:

Dial 877-998-ROCK for additional printed information or inquiries.

Web Site:

www.prudential.com

Common Stock:

Common Stock of Prudential Financial, Inc. is traded on the New York Stock Exchange under the symbol PRU.

Prudential Financial, Inc.
Financial Services Businesses
Information Regarding Certain General Account Investments
Residential Mortgage-Backed, Commercial Mortgage-Backed, and Asset-Backed Securities, and Commercial Mortgage and Other Loans
September 30, 2009
(\$ millions)

General Account Investments	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Asset-backed securities (a)	9,281	129	1,745	7,665
Residential mortgage-backed securities (b)	10,260	387	87	10,560
Commercial mortgage-backed securities (c)	7,834	214	250	7,798
Commercial mortgage and other loans (d)		Gross Carrying Value	Allowance For Losses	Net Book Value
		21,959	(377)	21,582

(a) Supplemental information for asset-backed securities:

	Vintage	LOWEST RATING AGENCY RATING					Total Amortized Cost	Total Fair Value
		AAA	AA	A	BBB	BB and below		
Collateralized by sub-prime mortgages:								
Enhanced short-term portfolio								
	2009	—	—	—	—	—	—	—
	2008	—	—	—	—	—	—	—
	2007	20	12	15	7	396	450	310
	2006	35	121	34	126	599	915	738
	2005	4	7	—	—	8	19	16
	2004 and prior	—	—	—	—	—	—	—
Total enhanced short-term portfolio (1)		59	140	49	133	1,003	1,384	1,064
All other portfolios								
	2009	—	—	—	—	—	—	—
	2008	—	—	—	—	—	—	—
	2007	1	15	—	—	292	308	180
	2006	19	138	54	51	1,032	1,294	829
	2005	—	72	80	88	264	504	278
	2004 and prior	51	327	233	132	309	1,052	687
Total all other portfolios		71	552	367	271	1,897	3,158	1,974
Total collateralized by sub-prime mortgages (2)		130	692	416	404	2,900	4,542	3,038
Other asset-backed securities:								
Externally managed investments in the European market (3)		—	—	91	577	21	689	724
Collateralized by auto loans		534	31	12	44	12	633	636
Collateralized by credit cards		462	—	8	616	3	1,089	1,089
Collateralized by non-sub-prime mortgages		1,069	75	9	38	18	1,209	1,198
Other (4)		216	447	55	126	275	1,119	980
Total asset-backed securities		2,411	1,245	591	1,805	3,229	9,281	7,665

- (1) Our Enhanced Short-term portfolio is used primarily to invest cash proceeds of securities lending and repurchase activities, commercial paper issuances and cash generated from certain trading and operating activities. The investment policy statement of this portfolio requires that securities purchased for this portfolio have a remaining expected average life of 2 years or less when acquired.

- (2) The weighted average estimated subordination percentage of our general account asset-backed securities collateralized by sub-prime mortgages attributable to the Financial Services Businesses, excluding those supported by guarantees from monoline bond insurers, was 30% as of September 30, 2009. The subordination percentage represents the current weighted average estimated percentage of the capital structure subordinated to our investment holding that is available to absorb losses before the security incurs the first dollar loss of principal. As of September 30, 2009, based on amortized cost, approximately 77% of these asset-backed securities collateralized by sub-prime mortgages have estimated credit subordination percentages of 20% or more, and 41% have estimated credit subordination percentages of 30% or more.
- In addition to subordination, certain securities, referred to as front pay or second pay securities, benefit from the prioritization of principal cash flows within the senior tranches of the structure. In most instances, these shorter duration senior securities have priority to principal cash flows over other securities in the structure, including longer duration senior securities. Included within the \$4.542 billion of asset-backed securities collateralized by sub-prime mortgages attributable to the Financial Services Businesses as of September 30, 2009 were \$1.178 billion of securities, on an amortized cost basis, that represent front pay or second pay securities, depending on the overall structure of the securities.
- (3) Externally managed investments in the European markets reflects our investment in medium term notes that are collateralized by portfolios of assets primarily consisting of European fixed income securities and derivatives, including 47% European corporate and bank bonds, 22% bank capital, 10% European asset-backed securities, and 21% other. As of September 30, 2009, the amortized cost and fair value shown in the table above includes the \$(307) million impact of a bifurcated embedded derivative.
- (4) Includes collateralized debt obligations with amortized cost of \$444 million and fair value of \$381 million, with less than 1% secured by sub-prime mortgages. Also includes asset backed-securities collateralized by education loans, equipment leases, timeshares, aircraft, and franchises.

Excluded from the table above are asset-backed securities held outside the general account in other entities and operations with amortized cost of \$206 million and fair value of \$200 million. Based on amortized cost, 85% of these securities have credit ratings of or above and the remaining 15% have credit ratings of BBB or below. As of September 30, 2009, the asset-backed securities include less than 1% of securities collateralized by sub-prime mortgages. Also included are collateralized debt obligations with amortized cost of \$21 million and fair value of \$9 million.

Also excluded from the table above are asset-backed securities classified as trading and carried at fair value, including \$787 million of trading account assets supporting insurance liabilities, the investment results of which ultimately accrue to contract holders. An additional \$1.5 billion of asset-backed securities as of September 30, 2009 are classified as other trading, including \$21 million held outside the general account, 97% of which have credit ratings of AAA and 3% of which have credit ratings of B and below and \$1.5 billion included in our general account, 93% of which have credit ratings of A or above, and 7% of which have credit ratings of BBB or below.

(b) Supplemental information for residential mortgage-backed securities:

As of September 30, 2009, based on amortized cost, 10.182 billion of the general account residential mortgage-backed securities attributable to the Financial Services Businesses were publicly traded agency pass-through securities, which are supported by implicit or explicit government guarantees and have credit ratings of A or above. Collateralized mortgage obligations, including approximately \$41 million secured by "ALT-A" mortgages, represented the remaining \$78 million (and less than 1% of total fixed maturities in the Financial Services Businesses), of which 41% have credit ratings of A or above, 16% have BBB credit ratings and the remaining 43% have below investment grade ratings.

Excluded from the above are residential mortgage-backed securities held outside the general account in other entities and operations with amortized cost of \$755 million and fair value of \$787 million, 99% of which have credit ratings of A or better and the remaining 1% of which have credit ratings of BB and below.

Also excluded from the above are of residential mortgage-backed securities classified as trading, including \$1.3 billion of trading account assets supporting insurance liabilities and carried at fair value, the investment results of which ultimately accrue to contract holders, and \$136 million of other trading account assets.

Prudential Financial, Inc.
Financial Services Businesses
Information Regarding Certain General Account Investments
Residential Mortgage-Backed, Commercial Mortgage-Backed, and Asset-Backed Securities, and Commercial Mortgage and Other Loans
September 30, 2009
(\$ millions)

(c) Supplemental information for commercial mortgage-backed securities:

Vintage	LOWEST RATING AGENCY RATING (2)					Total Amortized Cost	Total Fair Value
	AAA	AA	A	BBB	BB and below		
2009	—	—	—	—	—	—	—
2008	176	—	20	66	65	327	289
2007	1,565	—	—	38	106	1,709	1,689
2006	3,090	9	39	—	10	3,148	3,128
2005	1,518	32	—	12	14	1,576	1,636
2004 and prior	919	119	21	11	4	1,074	1,056
Total (1) (2)	<u>7,268</u>	<u>160</u>	<u>80</u>	<u>127</u>	<u>199</u>	<u>7,834</u>	<u>7,798</u>

- (1) The weighted average estimated subordination percentage of our general account investments in commercial mortgage-backed securities attributable to the Financial Services Businesses was 33% as of September 30, 2009. The subordination percentage represents the current weighted average estimated percentage of the capital structure subordinated to our investment holding that is available to absorb losses before the security incurs the first dollar loss of principal. The weighted average estimated subordination percentage includes an adjustment for that portion of the capital structure which has been effectively defeased by US Treasury securities. As of September 30, 2009, based on amortized cost, approximately 92% of these commercial mortgage-backed securities have estimated credit subordination percentages of 20% or more, and 76% have estimated credit subordination percentages of 30% or more.
- (2) Included in the table above are non-us commercial mortgage-backed securities of \$11 million in AAA, none in AA, \$20 million in A, \$116 million in BBB and \$195 million in BB and below.

Excluded from the table above are commercial mortgage-backed securities held outside the general account in other entities and operations with amortized cost of \$81 million and fair value of \$84 million, 91% of which have credit ratings of A or better and the remaining 9% have credit ratings of BB and below. Also excluded from the table above are commercial mortgage-backed securities classified as trading and carried at fair value, including \$2.1 billion of trading account assets supporting insurance liabilities, the investment results of which ultimately accrue to contract holders, and \$128 million of other trading account assets.

Less than \$1 million of commercial mortgage-backed securities held outside the general account as of September 30, 2009 are classified as other trading, all of which have AAA credit ratings.

(d) Supplemental information for commercial mortgage and other loans:

Commercial mortgages by property type:	Gross Carrying Value	% of Total
Industrial buildings	4,491	20.5%
Retail stores	4,179	19.0%
Office buildings	3,876	17.6%
Apartment complexes	2,981	13.6%
Other	1,763	8.0%
Hospitality	1,176	5.4%
Agricultural properties	1,120	5.1%
Subtotal of commercial mortgages	19,586	89.2%
Uncollateralized loans	1,317	6.0%
Collateralized by residential properties	945	4.3%
Other collateralized loans	111	0.5%
Total commercial mortgage and other loans	<u>21,959</u>	<u>100.0%</u>

	Gross Carrying Value
Commercial mortgage and other loans by status:	
Current	21,658
Delinquent, not in foreclosure	211
Delinquent, in foreclosure	8
Restructured	82
Total commercial mortgage and other loans	<u>21,959</u>

As of September 30, 2009, based on amortized cost, the weighted average loan to value and debt service coverage ratios of general account investments in commercial mortgages attributable to the Financial Services Businesses was 65% and 1.80 times, respectively.

Prudential Financial, Inc.

Closed Block Business

Information Regarding Certain General Account Investments

Residential Mortgage-Backed, Commercial Mortgage-Backed, and Asset-Backed Securities, and Commercial Mortgage and Other Loans

September 30, 2009

(\$ millions)

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Asset-backed securities (a)	4,898	41	1,229	3,710
Residential mortgage-backed securities (b)	2,867	131	44	2,954
Commercial mortgage-backed securities (c)	3,737	49	91	3,695
		Gross Carrying Value	Allowance For Losses	Net Book Value
Commercial mortgage and other loans (d)		8,643	(134)	8,509

(a) Supplemental information for asset-backed securities:

		LOWEST RATING AGENCY RATING					Total Amortized Cost	Total Fair Value
Vintage		AAA	AA	A	BBB	BB and below		
Collateralized by sub-prime mortgages:								
Enhanced short-term portfolio								
2009		—	—	—	—	—	—	—
2008		—	—	—	—	—	—	—
2007		17	13	15	7	272	324	228
2006		36	124	35	126	458	779	633
2005		4	7	—	—	7	18	16
2004 and prior		—	—	—	—	—	—	—
Total enhanced short-term portfolio (1)		57	144	50	133	737	1,121	877
All other portfolios								
2009		—	—	—	—	—	—	—
2008		—	—	—	—	—	—	—
2007		28	10	—	—	287	325	201
2006		100	—	39	57	897	1,093	685
2005		20	152	55	61	108	396	254
2004 and prior		27	344	79	81	205	736	516
Total all other portfolios		175	506	173	199	1,497	2,550	1,656
Total collateralized by sub-prime mortgages (2)		232	650	223	332	2,234	3,671	2,533
Other asset-backed securities:								
Collateralized by credit cards		149	—	37	370	2	558	530
Collateralized by auto loans		135	3	10	12	—	160	161
Externally managed investments in the European market (3)		—	—	92	92	—	184	210
Collateralized by education loans		102	20	—	—	5	127	117
Other (4)		40	49	25	16	68	198	159
Total asset-backed securities		658	722	387	822	2,309	4,898	3,710

- (1) Our Enhanced Short-term portfolio is used primarily to invest cash proceeds of securities lending and repurchase activities, and cash generated from certain trading and operating activities. The investment policy statement of this portfolio requires that securities purchased for this portfolio have a remaining expected average life of 2 years or less when acquired.

- (2) The weighted average estimated subordination percentage of our asset-backed securities collateralized by sub-prime mortgages attributable to the Closed Block Business, excluding those supported by guarantees from monoline bond insurers, was 32% as of September 30, 2009. The subordination percentage represents the current weighted average estimated percentage of the capital structure subordinated to our investment holding that is available to absorb losses before the security incurs the first dollar loss of principal. As of September 30, 2009, based on amortized cost, approximately 80% of these asset-backed securities collateralized by sub-prime mortgages have credit estimated subordination percentages of 20% or more, and 44% have estimated credit subordination percentages of 30% or more.

In addition to subordination, certain securities, referred to as front pay or second pay securities, benefit from the prioritization of principal cash flows within the senior tranches of the structure. In most instances, these shorter duration senior securities have priority to principal cash flows over other securities in the structure, including longer duration senior securities. Included within the \$3.671 billion of asset-backed securities collateralized by sub-prime mortgages attributable to the Closed Block Business as of September 30, 2009 were \$1.174 million of securities, on an amortized cost basis, that represent front pay or second pay securities, depending on the overall structure of the securities.

- (3) Externally managed investments in the European markets reflects our investment in medium term notes that are collateralized by portfolios of assets primarily consisting of European fixed income securities and derivatives, including 47% European corporate and bank bonds, 22% bank capital, 10% European asset-backed securities, and 21% other. As September 30, 2009, the amortized cost and fair value shown in the table above includes the \$(97) million impact of a bifurcated embedded derivative.
- (4) Includes collateralized debt obligations with amortized cost of \$55 million and fair value of \$43 million, with none secured by sub-prime mortgages. Also includes asset backed-securities collateralized by equipment leases, timeshares, aircraft, and franchises.

Excluded from the table above are \$27 million of asset-backed securities classified as trading and carried at fair value.

(b) Supplemental information for residential mortgage-backed securities:

As of September 30, 2009, based on amortized cost, \$ 2.549 billion of the residential mortgage-backed securities attributable to the Closed Block Business were publicly traded agency pass-through securities, which are supported by implicit or explicit government guarantees and have credit ratings of A or above. Collateralized mortgage obligations, including approximately \$129 million secured by "ALT-A" mortgages, represented the remaining \$318 million of residential mortgage-backed securities (and 1% of total fixed maturities in the Closed Block Business), of which 58% have A credit ratings or above, and 42% have below investment grade ratings.

(c) Supplemental information for commercial mortgage-backed securities:

Vintage	LOWEST RATING AGENCY RATING (2)					Total Amortized Cost	Total Fair Value
	AAA	AA	A	BBB	BB and below		
2009	—	—	—	—	—	—	—
2008	10	—	—	—	—	10	9
2007	441	—	19	—	—	460	442
2006	855	—	—	—	—	855	832
2005	1,250	22	—	—	—	1,272	1,278
2004 and prior	1,057	39	43	1	—	1,140	1,134
Total (1)	3,613	61	62	1	—	3,737	3,695

- (1) The weighted average estimated subordination percentage of our general account investments in commercial mortgage-backed securities attributable to the Closed Block Business was 29% as of September 30, 2009. The subordination percentage represents the current weighted average estimated percentage of the capital structure subordinated to our investment holding that is available to absorb losses before the security incurs the first dollar loss of principal. The weighted average estimated subordination percentage includes an adjustment for that portion of the capital structure which has been effectively defeased by US Treasury securities. As of September 30, 2009, based on amortized cost, approximately 86% of these commercial mortgage-backed securities have estimated credit subordination percentages of 20% or more, and 50% have estimated credit subordination percentages of 30% or more.

Prudential Financial, Inc.**Closed Block Business****Information Regarding Certain General Account Investments****Residential Mortgage-Backed, Commercial Mortgage-Backed, and Asset-Backed Securities, and Commercial Mortgage and Other Loans****September 30, 2009****(\$ millions)****(d) Supplemental information for commercial mortgage and other loans:**

<u>Commercial mortgages by property type:</u>	<u>Gross Carrying Value</u>	<u>% of Total</u>
Industrial buildings	1,954	22.6%
Office buildings	1,829	21.1%
Retail stores	1,715	19.8%
Apartment complexes	1,442	16.7%
Agricultural properties	733	8.5%
Other properties	546	6.3%
Hospitality	423	4.9%
Subtotal of commercial mortgages	8,642	99.9%
Uncollateralized loans	—	0.0%
Collateralized by residential properties	1	0.1%
Other collateralized loans	—	0.0%
Total commercial mortgage and other loans	<u>8,643</u>	<u>100.0%</u>

<u>Commercial mortgage and other loans by status:</u>	<u>Gross Carrying Value</u>
Current	8,630
Delinquent, not in foreclosure	13
Delinquent, in foreclosure	—
Restructured	—
Total commercial mortgage and other loans	<u>8,643</u>

As of September 30, 2009, based on amortized cost, the weighted average loan to value and debt service coverage ratios of general account investments in commercial mortgages attributable to the Closed Block Business was 58% and 1.92 times, respectively.