
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): September 12, 2018

PRUDENTIAL FINANCIAL, INC.
(Exact name of registrant as specified in its charter)

New Jersey
(State or other jurisdiction
of incorporation)

001-16707
(Commission
File Number)

22-3703799
(I.R.S. Employer
Identification No.)

751 Broad Street
Newark, New Jersey 07102
(Address of principal executive offices and zip code)

(973) 802-6000
(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Item 5.02 Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.

On September 12, 2018 Prudential Financial, Inc. (“Prudential” or the “Company”) announced that after a multi-year succession planning process the Board of Directors (the “Board”) has appointed Charles F. Lowrey as the Company’s next Chief Executive Officer (“CEO”) and member of the Board effective December 1, 2018. Mr. Lowrey, who has served as the Executive Vice President and Chief Operating Officer, International Businesses of Prudential since 2014, will succeed John R. Strangfeld, who will retire as CEO on November 30, 2018 after a 41- year career with the Company. Mr. Strangfeld will serve as Non-Executive Chairman of the Board until April 5, 2019 at which time Mr. Lowrey will also assume the role of Chairman. In connection with the election of Mr. Lowrey, the Board authorized an increase in its size, effective December 1, 2019, from 12 to 13 directors.

The Board also announced that Robert M. Falzon, Executive Vice President and Chief Financial Officer since 2013, has been named Vice Chairman of the Company effective December 1, 2018. Mr. Falzon will succeed Mark B. Grier, who will retire from Prudential and step down from the Board in August 2019, at which time Mr. Falzon will join the Board. Mr. Grier will transfer his functional management responsibilities to Mr. Falzon on December 1, 2018 and will support Mr. Falzon and Mr. Lowrey in their transitions, as well as focus on concluding some specific strategic projects.

In connection with the above succession planning changes, the Board took the following compensation actions:

Mr. Lowrey

(1) Effective December 1, 2018, increased Mr. Lowrey’s salary to \$1,200,000; (2) Set his target annual incentive for 2019 at \$5,000,000; and (3) Set his target long-term incentive in February 2019 at \$8,300,000, for a target total compensation of \$14,500,000.

Mr. Falzon

(1) Effective December 1, 2018, increased Mr. Falzon’s salary to \$1,000,000; (2) Set his target annual incentive for 2019 at \$4,000,000; and (3) Set his target long-term incentive in February 2019 at \$6,600,000, for a target total compensation of \$11,600,000.

In addition, for his service as CEO and Chairman through November 30, 2018, Mr. Strangfeld will be eligible to receive a long-term incentive award to be determined by the Board effective November 30, 2018. As with other executives who were employed in 2018, Mr. Strangfeld is eligible to receive an annual incentive in February 2019 which is contingent, among other things, on pre-established performance goals and Board approval. Mr. Strangfeld’s compensation for his service as Non-Executive Chairman of the Board is expected to be \$500,000. Following their respective retirements, Mr. Strangfeld and Mr. Grier will be entitled to receive retirement benefits as described in the Company’s 2018 Proxy Statement.

As part of Prudential’s succession planning process, the Company is finalizing the selection of internal candidates to replace Mr. Lowrey and Mr. Falzon and expects to name a new Chief Operating Officer, International Businesses, and a new Chief Financial Officer next week.

Biographical information about Mr. Lowrey and Mr. Falzon is included in the Company’s 2017 Annual Report on Form 10-K. Information regarding related party transactions is included in the Company’s 2018 Proxy Statement.

Item 7.01 Regulation FD Disclosure.

A copy of the Company’s news release relating to today’s announcement is being furnished as Exhibit 99.1 to this Current Report on Form 8-K.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

<u>Exhibit No.</u>	<u>Description</u>
99.1	News release, dated September 12, 2018 (furnished and not filed).

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: September 12, 2018

PRUDENTIAL FINANCIAL, INC.

By: /s/ Margaret M. Foran

Name: Margaret M. Foran

Title: Chief Governance Officer, Senior Vice
President and Corporate Secretary

NEWS RELEASE

Prudential Financial announces leadership succession

Charles Lowrey appointed CEO and Chairman-Elect

John Strangfeld to retire as CEO in November 2018 and as Chairman in April 2019

Robert Falzon to succeed Mark Grier as Vice Chairman in December 2018 and a member of the Board of Directors in August 2019

NEWARK, N.J., September 12, 2018 - Prudential Financial, Inc. (NYSE:PRU) today announced that its Board of Directors has appointed Charles Lowrey as the company's next CEO and member of the Board, effective December 1, 2018. Lowrey, who currently serves as executive vice president and chief operating officer, International Businesses of Prudential, will succeed John Strangfeld, who will retire as CEO on November 30, 2018. Strangfeld will serve as non-executive chairman until April 5, 2019, at which time Lowrey will also assume the role of chairman.

The Board also announced that Robert Falzon, executive vice president and chief financial officer of Prudential, has been named vice chairman of the company, effective December 1, 2018. Falzon will succeed Mark Grier, who will retire from Prudential and step down from the Board in August 2019, at which time Falzon will join the Board. Grier will transfer his functional management responsibilities to Falzon on December 1, 2018, and will support Falzon and Lowrey in their transitions, as well as focus on concluding some specific strategic projects.

"Along with the rest of the Board, I am confident that Charlie is the right leader for Prudential's future," said Strangfeld. "Having successfully led our asset management, U.S. and international businesses, he brings a broad perspective of our operations, a deep understanding of our people and leadership skills that will serve the company well as it continues to grow. The Board is also pleased that Rob will assume the role of vice chairman and join Charlie as a member of Prudential's Office of the Chairman. Both Charlie and Rob are outstanding executives with the capabilities to successfully execute Prudential's strategy."

"After a fulfilling 41-year career at Prudential, including almost 11 years as chairman and CEO, now is the right time for the company to transition to its next generation of leadership. Mark and I are delighted to pass the baton to Charlie and Rob, and we do so with great confidence in their leadership capabilities. I am pleased with what we have accomplished during my tenure at Prudential, including creating a more focused company with world-class capabilities in retirement savings, investment management and financial protection capable of generating outcomes that other companies simply cannot replicate. I am exceedingly proud of our distinctive culture, with its emphasis on purpose and strategic collaboration. I would like to thank all of our employees for their dedication and support in helping make Prudential the leading global life insurer and investment manager it is today, and I am confident that Charlie and Rob will lead the company in continuing its momentum for many years to come."



John Strangfeld



Mark Grier



Charles Lowrey



Robert Falzon

“On a personal note, I would like to recognize the extraordinary partnership I have enjoyed with Mark over the last 11 years, which has been both highly productive and personally enriching, and I look forward to Charlie and Rob experiencing the same kind of partnership as they move forward,” said Strangfeld.

“John and I look forward to continuing to support the new leadership team to ensure a seamless transition,” said Grier. “We are fortunate to have a deep bench of talented leaders, including Charlie and Rob, and the best employees in the industry. I am confident that Prudential is well-positioned for continued earnings growth as we continue to unlock the value in our strategic mix of high-quality businesses to bring financial security more into reach for our growing base of customers.”

“On behalf of the Board, I would like to thank John and Mark for their leadership and many contributions to Prudential,” said Thomas Baltimore, lead independent director of Prudential’s Board of Directors. “The executive appointments announced today are the culmination of rigorous succession planning that the Board has been engaged in for the past several years and are modeled in part after the roles John and Mark established working together as chairman and CEO and vice chairman, respectively, over the past decade. I wish them both well in the future and look forward to seeing the company continue its success under Charlie’s and Rob’s leadership.”

Strangfeld’s retirement concludes a remarkable, four-decade-long career with Prudential, including serving as chairman and CEO since 2008. He has played a key role in the company’s growth and transformation and, during his tenure as CEO, has established a clarity of focus on talent and culture as the key drivers of Prudential’s innovation, execution and superior performance. Under Strangfeld’s leadership, Prudential has emerged as a premier provider of retirement, investment management and financial protection solutions for both individuals and institutions, and delivered strong results, including:

- Building one of the 10 largest global asset managers contributing to \$1.4 trillion in assets under management as of June 30, 2018;
- Being recognized with a No. 1 ranking on *FORTUNE*® magazine’s list of the “World’s Most Admired Companies®” in the “Insurance: Life and Health” category for the past three years, and ranked among *FORTUNE*®’s 2018 list of companies that “Change the World”;
- Increasing book value per share (excluding accumulated other comprehensive income and foreign exchange remeasurement) by 112 percent from \$43.77 to \$92.60 as of June 30, 2018;
- Returning more than \$18 billion to shareholders in the form of share buybacks and dividends; and
- Completing more than \$100 billion in pension risk transfer transactions, establishing Prudential as an innovative leader in this space.

“John is an exceptional leader who played a key role in building Prudential into the strong global company it is today, and I am honored to succeed him as CEO,” said Lowrey. “After spending nearly two decades with Prudential, I have experienced firsthand how the unique culture John helped build—with a focus on purpose and strategic collaboration—drives our ability to execute effectively, produce superior performance and grow over time. I look forward to working with Rob and continuing to bring financial opportunity to more and more customers around the world in new, exciting and compelling ways, including our U.S. financial wellness initiative, while delivering sustainable value for our shareholders.”

As part of Prudential’s succession planning process, the company will announce the selection of internal candidates to replace Lowrey and Falzon and expects to name a new chief operating officer, International Businesses, and a new chief financial officer next week.

About Prudential

Prudential Financial, Inc. (NYSE:PRU), a financial services leader with more than \$1 trillion of assets under management as of June 30, 2018, has operations in the United States, Asia, Europe and Latin America. Prudential's diverse and talented employees are committed to helping individual and institutional customers grow and protect their wealth through a variety of products and services, including life insurance, annuities, retirement-related services, mutual funds and investment management. In the U.S., Prudential's iconic Rock symbol has stood for strength, stability, expertise and innovation for more than a century. For more information, please visit www.news.prudential.com.



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